

MARYLAND STATE LOTTERY AGENCY
F.Y. 2015 TO DATE SALES AND REVENUES

4.9

WEEKS

PRODUCT	F.Y. 15 YEAR TO DATE A/O August 3, 2014	% of Total Sales	F.Y. 14 YEAR TO DATE A/O August 4, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	23,553,667	14.5%	22,171,652	14.8%	1,382,015	6.23%
PICK 4	26,328,818	16.2%	24,128,727	16.1%	2,200,091	9.12%
KENO	16,614,922	10.2%	14,414,239	9.6%	2,200,683	15.27%
KENO BONUS	3,209,853	2.0%	3,025,544	2.0%	184,309	6.09%
KENO SUPER BONUS	12,117,171	7.5%	9,645,832	6.4%	2,471,339	25.62%
INSTANT	48,707,919	30.0%	40,133,285	26.8%	8,574,634	21.37%
MEGA-MILLIONS	5,662,176	3.5%	5,340,298	3.6%	321,878	6.03%
MEGAPLIER	487,531	0.3%	381,916	0.3%	105,615	27.65%
POWERBALL	6,389,600	3.9%	11,050,790	7.4%	(4,661,190)	-42.18%
POWERPLAY	395,771	0.2%	504,382	0.3%	(108,611)	-21.53%
BONUS MATCH-5	1,954,725	1.2%	1,840,147	1.2%	114,578	6.23%
MULTI-MATCH	2,403,980	1.5%	2,217,692	1.5%	186,288	8.40%
RACE TRAX	12,259,723	7.5%	12,292,315	8.2%	(32,591)	-0.27%
RACE TRAX BONUS	1,746,278	1.1%	1,849,459	1.2%	(103,181)	-5.58%
5 CARD CASH	675,680	0.4%	909,544	0.6%	(233,864)	-25.71%
TOTALS	162,507,813	100.0%	149,905,821	100.0%	12,601,992	8.41%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	11,042,982	46.9%	9,457,617	42.7%	1,585,365	16.76%
PICK 4	9,120,914	34.6%	13,457,814	55.8%	(4,336,900)	-32.23%
KENO	5,040,514	30.3%	4,501,305	31.2%	539,209	11.98%
KENO BONUS	990,822	30.9%	856,429	28.3%	134,393	15.69%
KENO SUPER BONUS	2,893,875	23.9%	2,328,087	24.1%	565,788	24.30%
INSTANT	8,514,036	17.5%	7,452,067	18.6%	1,061,969	14.25%
MEGA-MILLIONS	2,121,704	37.5%	2,298,050	43.0%	(176,346)	-7.67%
MEGAPLIER	236,386	48.5%	261,302	68.4%	(24,916)	-9.54%
POWERBALL	2,310,238	36.2%	5,550,516	50.2%	(3,240,278)	-58.38%
POWERPLAY	250,338	63.3%	217,665	43.2%	32,673	15.01%
BONUS MATCH-5	709,201	36.3%	662,544	36.0%	46,657	7.04%
MULTI-MATCH	797,519	33.2%	733,666	33.1%	63,853	8.70%
RACE TRAX	3,160,722	25.8%	2,965,908	24.1%	194,814	6.57%
RACE TRAX BONUS	350,749	20.1%	412,371	22.3%	(61,622)	-14.94%
5 CARD CASH	208,971	30.9%	261,297	28.7%	(52,326)	-20.03%
TOTALS	47,748,968	29.4%	51,416,637	34.3%	(3,667,669)	-7.13%

STADIUM AUTH.	2,358,089	1.5%	2,559,352	1.7%	(201,263)	-7.86%
GENERAL FUND	45,390,879	27.9%	48,857,285	32.6%	(3,466,407)	-7.09%

TOTAL REVENUE

BRE ESTIMATES	48,851,318	9.3% OF YEAR COMPLETE
OVER / (UNDER) EST.	(1,102,350)	-2.3% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	2,358,089	11.8% OF REQUIREMENT

BRE ESTIMATE

\$ 522,689,000

Prior Year Revenues - Next Week:		
8/11/2013	13,016,431	Sales \$36.1 Million
8/18/2013	7,951,652	Sales \$29.8 Million
8/25/2013	9,436,500	Sales \$30.5 Million
9/1/2013	5,492,189	Sales \$32.9 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 4,224,010
Pick 4 Promotions	0
Keno Promotions	6,593,316
Mega Millions/Megaplier Promo/JP Su	381,610
Multi Match Promo/JP Supplement	579,770
RacetraX Promotions	1,233,761
Public Affairs Giveaway Tickets	78,908
Instant Scratch-Off Promotions	1,413,484
Medal Madness	1,971,863
Powerball/Powerplay JP supp/Promoti	171,779
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	839,776
Rewards-Points For Prizes	2,389,249
TOTAL	\$ 19,879,826

WEEKLY AVERAGES		
Current Average Sales	\$ 33,437,822	
Current Average Revenue	9,824,891	
Sales Needed to Reach Est.	\$ 34,289,366	
Revenue Needed to Reach Est.	10,075,096	

UCPF ESTIMATED BALANCE

\$ 6,231,418

**NOTE For comparative purposes, FY14 excludes amounts from July 1, 2013 (Mon) (Sales \$4.6 mil. and Revenues \$732K)