

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

37.0 WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O March 16, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O March 17, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	172,227,122	14.2%	173,476,844	14.0%	(1,249,721)	-0.72%
PICK 4	190,107,426	15.7%	189,227,051	15.3%	880,376	0.47%
KENO	113,325,264	9.4%	130,337,263	10.6%	(17,011,998)	-13.05%
KENO BONUS	23,242,547	1.9%	27,747,513	2.2%	(4,504,966)	-16.24%
KENO SUPER BONUS	78,452,517	6.5%	90,118,790	7.3%	(11,666,273)	-12.95%
INSTANT	327,675,524	27.0%	343,530,940	27.8%	(15,855,416)	-4.62%
MEGA-MILLIONS	71,976,960	5.9%	45,130,874	3.7%	26,846,086	59.48%
MEGAPLIER	4,556,438	0.4%	2,893,456	0.2%	1,662,982	57.47%
POWERBALL	77,683,241	6.4%	84,156,689	6.8%	(6,473,448)	-7.69%
POWERPLAY	3,638,672	0.3%	3,402,814	0.3%	235,858	6.93%
BONUS MATCH-5	14,772,015	1.2%	14,967,741	1.2%	(195,726)	-1.31%
MULTI-MATCH	18,950,062	1.6%	20,845,252	1.7%	(1,895,190)	-9.09%
RACE TRAX	95,018,648	7.8%	88,498,930	7.2%	6,519,718	7.37%
RACE TRAX BONUS	14,187,093	1.2%	13,282,779	1.1%	904,314	6.81%
5 CARD CASH	6,073,455	0.5%	7,341,846	0.6%	(1,268,391)	-17.28%
TOTALS	1,211,886,985	100.0%	1,234,958,780	100.0%	(23,071,796)	-1.87%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	71,618,782	41.6%	69,904,086	40.3%	1,714,696	2.45%
PICK 4	79,548,751	41.8%	88,926,987	47.0%	(9,378,236)	-10.55%
KENO	34,585,851	30.5%	41,144,792	31.6%	(6,558,941)	-15.94%
KENO BONUS	6,736,378	29.0%	8,420,282	30.3%	(1,683,904)	-20.00%
KENO SUPER BONUS	18,182,448	23.2%	22,080,792	24.5%	(3,898,344)	-17.65%
INSTANT	56,406,141	17.2%	62,753,851	18.3%	(6,347,710)	-10.12%
MEGA-MILLIONS	29,464,197	40.9%	19,305,452	42.8%	10,158,745	52.62%
MEGAPLIER	2,063,806	45.3%	1,353,082	46.8%	710,724	52.53%
POWERBALL	32,947,420	42.4%	34,940,598	41.5%	(1,993,178)	-5.70%
POWERPLAY	1,658,761	45.6%	1,281,322	37.7%	377,439	29.46%
BONUS MATCH-5	5,329,026	36.1%	6,007,959	40.1%	(678,933)	-11.30%
MULTI-MATCH	6,705,614	35.4%	7,612,741	36.5%	(907,127)	-11.92%
RACE TRAX	21,981,759	23.1%	20,784,358	23.5%	1,197,401	5.76%
RACE TRAX BONUS	3,047,302	21.5%	2,774,485	20.9%	272,817	9.83%
5 CARD CASH	1,914,984	31.5%	2,184,864	29.8%	(269,880)	-12.35%
TOTALS	372,191,220	30.7%	389,475,651	31.5%	(17,284,431)	-4.44%

STADIUM AUTH.	20,000,000	1.7%	19,265,000	1.6%	735,000	3.82%
GENERAL FUND	352,191,220	29.1%	370,210,651	30.0%	(18,019,431)	-4.87%

TOTAL REVENUE

BRE ESTIMATES	370,778,423	71.2% OF YEAR COMPLETE
OVER / (UNDER) EST.	1,412,797	0.4% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000
YTD CONTRIBUTION	20,000,000
	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 521,094,000

Prior Year Revenues - Next Week:		
3/24/2013	10,501,276	Sales \$39.3 Million
3/31/2013	12,050,479	Sales \$34.4 Million
4/7/2013	11,570,601	Sales \$36.1 Million
4/14/2013	11,959,605	Sales \$33.5 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 3,441,610
Pick 4 Promotions	0
Keno Promotions	4,180,070
Mega Millions/Megaplier Promo/JP Su	381,610
Multi Match Promo/JP Supplement	243,456
RacetraX Promotions	322,046
Public Affairs Giveaway Tickets	57,084
Instant Scratch-Off Promotions	1,229,302
Medal Madness	1,587,291
Powerball/Powerplay JP supp/Promot	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	427,871
Rewards-Points For Prizes	1,594,110
TOTAL	\$ 13,466,750

UCPF ESTIMATED BALANCE

\$ 7,605,500

WEEKLY AVERAGES	
Current Average Sales	\$ 32,753,702
Current Average Revenue	10,059,222
Sales Needed to Reach Est.	\$ 32,322,694
Revenue Needed to Reach Est.	9,926,852

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))