

Maryland Lottery and Gaming Control Commission

Larry Hogan, Governor



Montgomery Park Business Center
1800 Washington Blvd., Suite 330
Baltimore, Maryland 21230

Tel: 410-230-8800
TTY users call Maryland Relay
www.mdlottery.com

MARYLAND LOTTERY AND GAMING CONTROL COMMISSION APRIL MINUTES

DATE: April 20, 2017

TIME: 10 a.m.

PLACE Maryland Lottery and Gaming Control Agency Headquarters

PRESENT: Chair Kimberly Robertson Pannell
Vice Chair Diane McGraw
Commissioner F. Vernon Boozer
Commissioner George L. Doetsch, Jr.
Commissioner Bert Hash, Jr.
Commissioner John Morton (via phone)
Commissioner James Stakem

Gordon Medenica, Director
Gina M. Smith, Deputy Director, Chief Financial Officer
James Nielsen, Assistant Deputy Director, Chief Operating Officer
Robert Fontaine, OAG Principal Counsel
Holly Citko, OAG Deputy Counsel
Charles LaBoy, Managing Director, Gaming
John Martin, Managing Director, Chief Revenue Officer
John Mooney, Managing Director, Regulatory Oversight
James Butler, Director, Legislative and Policy Affairs
Carole Gentry, Director, Communications
Marie Torosino, Executive Assistant

OTHERS: Representative from Hollywood Casino Perryville
Representative from The Casino at Ocean Downs
Representative from Maryland Live! Casino
Representative from Rocky Gap Casino Resort
Representative from Horseshoe Casino Baltimore
Representative from MGM National Harbor
Members of the Public

Kimberly Robertson, Chair

Diane L. McGraw, F. Vernon Boozer, George L. Doetsch, Jr., Bert J. Hash, Jr., John Morton, III, James J. Stakem

CALL TO ORDER

There being a quorum present, Chair Robertson Pannell called the meeting of the Maryland Lottery and Gaming Control Commission to order at 10:02 a.m. Commissioners present were F. Vernon Boozer, George Doetsch, Bert Hash, Diane McGraw, and James Stakem. Commissioner John Morton participated by phone.

APPROVAL OF THE AGENDA

Chair Robertson Pannell said she would entertain a motion to approve the Agenda. Motion to approve the Agenda made by Commissioner Stakem, seconded by Commissioner Hash, and the motion carried by unanimous vote of the Commission.

APPROVAL OF THE MINUTES

Chair Robertson Pannell said the March 16, 2017 open session minutes were provided to the Commissioners for review and asked if there were any changes. On page six, the sentence regarding the bingo hall audits was clarified in the Gaming Division report. Motion made by Vice Chair McGraw that the March 16, 2017 open session minutes, with the revision, be approved. Motion was seconded by Commissioner Hash, and the motion carried by unanimous vote of the Commission.

CONSENT AGENDA

Chair Robertson Pannell said that the Consent Agenda contains eight instant games for the Commission's approval: Game #328 *Ravens* (\$2), Game #329 *Ravens* (\$5), Game #330 *Crossword* (\$3), Game #331 *Bingo X3* (\$3), Game #332 *Lady Luck* (\$10), Game #333 *Bingo Plus* (\$5), Game #335 *Lucky Bingo* (\$2), and Game #336 *\$100,000 Crossword* (\$10). She said the Consent Agenda also contains Electronic Gaming Device Games and Component Testing Approvals for VLTs, Table Game Components, and Instant Bingo Machines (3/3/17 – 4/7/17); Consent Agreements--Regulatory Violations for Hollywood Casino Perryville-September 2016, Horseshoe Casino Baltimore-November 2016, Maryland Live! Casino-August and October 2016, The Casino at Ocean Downs-November 2016, and Rocky Gap Casino Resort-May, June, July, August and September 2016; Consent Agreements--Underage Violations for Horseshoe Casino Baltimore, Maryland Live! Casino, MGM National Harbor, and Rocky Gap Casino Resort; Gaming License Application Denials; Revocation of Lottery Retailer License; and Staff Reports for James Nielsen, Carole Gentry, Robert Fontaine, and Marketing Staff. The Chair asked if the Commission wished to remove any items for discussion.

Commissioner Morton said the Ravens \$2 instant ticket shows the actual profit below normal at less than 10%, whereas the Ravens \$5 instant ticket shows a profit of more than 15%. He asked why this product is being launched with such a low profit. Mr. Medenica said we arbitrarily allocate marketing promotions around the Ravens agreement between the two games. The \$2.2 million total promotion is related to both games simultaneously.

Commissioner Morton said it seems there is an increase in underage violations at casinos and asked what steps are being taken to control the problem. Mr. Mooney said there are violations each month, particularly at the larger casinos who may have over 50,000 people entering on weekends. He said the casinos are making an effort to stop underage admittance.

Commissioner Morton said he agrees with the notion to keep underage violations in perspective with the number of people actually visiting the casinos, but should we consider what an acceptable number would be. A large number of violations are unacceptable and we would like to have zero violations. He asked Mr. Mooney to consider what he thinks is an acceptable number and come up with a plan.

Commissioner Boozer said he would like to hear from the casinos what they are doing about the underage issue.

Mr. Pappas, MGM National Harbor, said they had eight or ten violations the first few months and are now down to hardly any. People jump over the railing to try to get in and some manage to gamble. They also go to an alternate door if they cannot get in through main entrance. A secondary point where they can be caught is when signing up for a player's club card and they have to show their ID again.

Chair Robertson Pannell said we will hear more next month about ways to try to reduce or minimize the number of underage people trying to gain admittance to the casinos.

Chair Robertson Pannell said she would entertain a motion to approve the eight instant games noted above, the Electronic Gaming Device Games and Component Testing Approvals for VLTs, Table Game Components, and Instant Bingo Machines (3/3/17 – 4/7/17); Consent Agreements--Regulatory Violations for Hollywood Casino Perryville-September 2016, Horseshoe Casino Baltimore-November 2016, Maryland Live! Casino-August and October 2016, The Casino at Ocean Downs-November 2016, and Rocky Gap Casino Resort-May, June, July, August and September 2016; Consent Agreements--Underage Violations for Horseshoe Casino Baltimore, Maryland Live! Casino, MGM National Harbor, and Rocky Gap Casino Resort; Gaming License Application Denials; Revocation of Lottery Retailer License; and the Staff Reports. Motion to approve made by Commissioner Stakem, seconded by Commissioner Hash, and the motion carried by unanimous vote of the Commission.

COMMISSION ITEM

Chair Robertson Pannell said today is the last meeting that Mr. LaBoy, Gaming Managing Director, will be attending. He has accepted a job as Executive Director with the Pokagon Band Gaming Commission in Michigan. Mr. LaBoy has been employed by the Agency since 2011, and he was instrumental in the opening of the casinos in Maryland. He will be greatly missed. On behalf of the Commission, she thanked him for all of his efforts and wished him the best of luck.

OPERATOR REPORTS

Hollywood Casino Perryville

Mr. Matthew Heiskell, General Manager, said total gaming revenue for March was \$6.9 million, down 1% year over year. Slots are up 1%, while table games are down year over year. April revenue has been soft so far partially, attributed to the Easter weekend.

A car giveaway promotion is running next weekend.

As of next Tuesday, the outdoor patio will be available. This is another amenity for players to enjoy. The request for a temporary change to the gaming floor to add electronic table games will be presented later in the meeting.

As part of the casino's community involvement, many of the casino employees will be participating in the annual Elk Neck State Park clean up.

Concerning the underage issue, their security officers do focus on the IDs to prevent those who are underage from entering the casino.

He wished Mr. LaBoy the best of luck in his new endeavor.

The Casino at Ocean Downs

Ms. Bobbi Sample, General Manager, said March revenue was \$4.7 million, up 4.5% year over year. With the start of the good weather, people are visiting the area more often. April revenue is doing well, although it was somewhat soft on Easter weekend.

A food drive was held to benefit the homeless shelter and food bank of Worcester County and that did well.

Transition continues from the old ownership to new management in the areas of accounting, human resources, and payroll. If there is anything the Agency needs from the facility, please let her know.

Ms. Sample provided photographs to the Commission of the progress of the building expansion. The roof has been completed, walls are being erected, and work on the interior design will begin shortly.

Concerning the underage matter, the facility experiences issues mainly during the summer. Parents visiting the racetrack try to bring their children into the casino. The facility created more non-gaming space prior to the actual entrance into the gaming area. They use a two-step employee discipline process for any infractions. Using the ID scanner is the best hope in catching underage individuals trying to enter.

Ms. Sample wished Mr. LaBoy the best of luck in his new position.

Maryland Live! Casino

Mr. Travis Lamb, CFO and Sr. Vice President, said March total revenue was \$46.6 million, down 14% year over year. This is in line with the opening of the newest casino. Slots are down 7% and table games are down 25%, year over year. They had projected a greater impact on table games. In March, two winners hit for a few million dollars. April revenue is similarly trending in line with their expectation.

During March, numerous promotions ran, including the March Madness Free Throw Frenzy. In April, they are running a promotional giveaway of a trip to a diamond mine in South Africa along with other prizes of jewelry.

This is the casino's fourth year sponsoring the Miss Asian pageant and they will have with kick-off events in the future. The facility is also partnering with Casey Cares Foundation on a future gala.

Hotel construction is progressing and the building is up to the third level. They are still on track to open the hotel in the second quarter of next year.

The facility awarded one-half million dollars in bonuses to their employees for the first quarter.

Concerning the underage matter, the facility takes this issue seriously. They hold extensive training for new employees and refresher employee training each year. They overstaff security functions throughout the building. They have an average of 40,000 people coming through the facility. They counsel employees for any infractions and terminate if necessary.

Mr. Lamb wished Mr. LaBoy good luck in his new position.

Rocky Gap Casino Resort

Mr. Skyler Dice, Vice President and General Manager, said March total revenue was \$4.7 million, up 14.7% year over year. Table games were strong.

Players can earn entries on Mondays during May for a chance to win an ATV that will be awarded on Memorial Day.

The facility is in the process of completing the landscape renovation in the back of the building to take advantage of the lake view and to tie in the backyard area for more outdoor events and dining.

Concerning the underage matter, their staff is extensively trained. They use ID scanners all the time.

Mr. Dice wished Mr. LaBoy good luck in his new job, and said it has been a pleasure working with him.

Horseshoe Casino Baltimore

Ms. Jacqueline Pope, Assistant General Manager, said March total revenue was \$26.9 million, down 2.4% year over year. April revenue has been soft.

A promotion is running until the end of the month that gives players a chance to win a trip to a Caesars Entertainment property to "Experience the Empire." Horseracing promotions will be running leading up to the Preakness in May.

Concerning the underage matter, they hold responsible gambling training for employees. If someone looks to be under 40 years of age, they will be asked for an ID. Casino overstaffs on Fridays and Saturdays because they are very busy.

Ms. Pope wished Mr. LaBoy the best of luck in his new endeavor.

MGM National Harbor

Mr. Michael Pappas, General Counsel for MGM National Harbor, said March total revenue was \$51.2 million, up 12% month over month. April is trending well.

In March, a Cherry Blossom promotion was held awarding prizes to 15 winners with one grand prize winner of \$25,000. Every Saturday in April, the Hot Seat Promotion will run where winners can win free play. They are partnering with Celebrity Cruise Lines for the first Sail Away Cruise giveaway.

In April, boxing is coming back to Prince George's County with live events. There will be three fights broadcast on HBO. On May 20, a championship boxing event will take place at MGM and will be shown on Showtime.

The Washington Post named Jose Andres' Fish Restaurant as one of the best seafood restaurants in DC, even though it is located in Maryland.

Upcoming entertainment in the theater includes Sara Silverman, Billy Crystal, Ricky Martin, The Four Tops and The Temptations, R. Kelly, The Who, and Journey.

Chance for Life Poker charity tournament hosted by National Harbor helped to raise over \$750,000 for cancer research. This tournament brought people to the property that otherwise had not been there yet.

Concerning the underage matter, they have been addressing this concern since their opening. One of the things the facility promised to the community was that not only were they going to have a gaming facility, but also amenities available to families. However, they are still obligated to keep minors out of the gaming area. They have had problems with people trying to enter with children. Some people come to the casino from other jurisdictions where it is proper to come through with children and not be stopped. People are also entering through unlocked doors that are not normal entrances, and these doors must remain unlocked because of fire codes.

They have retrained security and have a disciplinary process in place. There are two points of access to the gaming floor where the ID scanner is utilized. On nights and weekends, those entrances are overstaffed. Anyone looking to be 40 years of age or younger will be asked for an ID. All employees take part in responsible gambling and alcohol awareness training.

They have significant signage posted outside the casino and two large signs that say, "As of this date, 19XX, if you are not 21, you cannot enter the casino." People are well aware of the age limit when they get to the checkpoint.

Mr. Pappas thanked Mr. LaBoy for his guidance and assistance and wished him the best in his new endeavor.

Commissioner Morton said it was great to hear that the casinos are addressing this underage issue. It appears to him that engagement of law enforcement officers to help correct the issue by imposing penalties for breaking the law would be helpful.

STAFF REPORTS

Director's Report – Gordon Medenica

Mr. Medenica said year over year revenue on the lottery sales side is in the black. He offered kudos to the Marketing and Sales teams. The \$30 instant ticket continues to be a success. Lottery profits are still down year over year. However, there is growth on the instant ticket side.

The Commission heard from the casinos regarding their revenue. The Agency is well on its way to an all-time record year. Total casino contributions to the state are up 13.8% year over year, and by year-end, it should be higher. There was some concern about the impact of the lower tax rate for Horseshoe and Maryland Live. However, it is working out as expected.

The legislative session has ended and Mr. Butler will be providing an update. One of the bills that would have required the Lottery to award all contracts based on the lowest cost was defeated. Any departmental bills that generate regulation requirements will be presented to the Commission for review and approval.

Mr. Medenica thanked Mr. LaBoy for all his work over the years. Michigan's gain is Maryland's loss.

Legislative and Policy Affairs – James Butler, Director

Mr. Butler said three of the Lottery's Departmental Bills passed. Over 2,800 legislative bills were introduced and 935 bills and five resolutions passed during this session. The Governor's signing of the bills will take place on April 18, May 2 and May 4.

The following departmental, lottery related and gaming related bills were passed:

HB90/SB496 – Gaming-Reconciliation of Proceeds-Licensee Payments. Effective date of July 1, 2017.

HB91/SB495 Gaming-Video Lottery Terminals-Transfer of Ownership and Local Impact Grants. Effective date of on July 1, 2017.

HB93/SB497 Gaming-Video Lottery Facilities-Operation License Renewal Term and Local Development Council Membership. Effective date of October 1, 2017.

HB 813/SB438 State Lottery Tickets-Internet Sales-Prohibition. Effective date of October 1, 2017.

HB300/SB228 Video Lottery Terminals-Disposition of Unclaimed Winnings. Effective date of October 1, 2017.

HB 1537/SB1125 Video Lottery Facilities-Donation of Coins from Gaming Payouts-Expansion. Effective date of October 1, 2017.

Mr. Butler thanked the casinos for their support of the departmental bills.

Administration, Finance & Information Technology – Gina Smith, Deputy Director, Chief Financial Officer

Ms. Smith said meetings would be held with her staff to have procedures in place for any bills passed during the legislative session that would affect the Agency.

The January and February financial statements were provided to the Commission. The Agency's accounting firm will be auditing the month of March shortly.

The Lottery's 2018 budget passed with no cuts. In next month's report, she will provide further details to the Commission.

Commission Action Items

Contract – Renewal Option – Televised Drawings of the Lottery's On-Line Games and Related Services (#2010-07)

This Contract with Hearst Television, Inc., dba WBAL-TV 11 expires on June 30, 2017. The final Renewal Option for up to six months for the period July 1 to December 31, 2017 in the amount of \$826,500 is being exercised in order to facilitate the procurement and transition process for a new replacement contract. An RFP for a new replacement contract is in preparation. Staff recommends approval.

Chair Robertson Pannell asked if the Commission had any questions. Hearing none, the Chair said she would entertain a motion to approve the final Renewal Option for the Televised Drawings of the Lottery's On-Line Games and Related Services Contract (#2010-07) with WBAL-TV 11 for the period July 1 to December 31, 2017 in the amount of \$826,500. Motion made by Vice Chair

McGraw, seconded by Commissioner Doetsch, and the motion carried by unanimous vote of the Commission.

This renewal option will be submitted to the Department of Budget and Management for inclusion on the April 26, 2017 Board of Public Works Agenda.

Licensing Contract – Baltimore Ravens Limited Partnership (#2017-01)

This sole source contract in the not to exceed (NTE) amount of \$353,600 for a two and one-half year term from May 26, 2017 to November 30, 2019 will provide a license to use the Ravens NFL team marks and logos for two instant ticket lottery games, and also Ravens and NFL football related prizes. This contract is similar to the Ravens' contracts for the past eight years. Staff recommends approval.

Chair Robertson Pannell asked if the Commission had any questions. Hearing none, the Chair said she would entertain a motion to approve the Licensing Contract with the Baltimore Ravens Limited Partnership (#2017-01) for the period May 26, 2017 to November 30, 2019 in the NTE amount of \$353,600. Motion made by Commissioner Hash, seconded by Vice Chair McGraw, and the motion carried by unanimous vote of the Commission.

This contract will be submitted to the Department of Budget and Management for inclusion on the April 26, 2017 Board of Public Works Agenda.

2017 Maryland State Fair Sponsorship Agreement Contract with the Maryland State Fair and Agricultural Society (#2017-04)

This sole source contract in the amount of \$46,500 for the term August 24 to November 4, 2017, is for the MLGCA's rental of space and other sponsorship amenities for the 2017 Maryland State Fair. This contract also contains a renewal option for the 2018 State Fair from August 23 to September 3, 2018, in the amount of \$46,500. This is similar to contracts done over the past several years for prior State Fair events. Staff recommends approval.

Chair Robertson Pannell asked if the Commission had any questions. Hearing none, the Chair said she would entertain a motion to approve the sponsorship agreement for the 2017 Maryland State Fair with the Maryland State Fair and Agricultural Society (#2017-04) for the period August 24 to September 4, 2017 in the amount of \$46,500. Motion made by Commissioner Hash, seconded by Commissioner Stakem, and the motion carried by unanimous vote of the Commission.

This sponsorship agreement will be submitted to the Department of Budget and Management for their review and approval.

Gaming – Charles LaBoy, Managing Director

Mr. LaBoy expressed his thanks to the Commission members and the casino operators for their kind words. He is proud for the State. Thanks to Legal for their guidance and assistance. Thanks to the Director for his support, guidance and leadership these past years. It has been a pleasure, and everyone will be missed.

He said included with his report are some table game rules changes for the Commission's information. He gave a brief explanation of the changes.

Commission Action Items

Gaming Floor Expansion – The Casino at Ocean Downs

The Casino at Ocean Downs has submitted a request to expand their gaming floor to include an outdoor gaming area. The property's request incorporates a relocation of 55 VLTs from the existing gaming floor to the outdoor space in May. Ocean Downs has submitted an affidavit attesting that their outdoor gaming area and its intended use meets all applicable local and State requirements. Staff will ensure that the outdoor gaming space meets all regulatory requirements prior to commencement of gaming activities. Staff recommends approval.

There were no questions for Mr. LaBoy.

Chair Robertson Pannell said she would entertain a motion to approve the request from The Casino at Ocean Downs to expand their gaming floor to include an outdoor gaming area and the relocation of 55 VLTs from the existing gaming floor to the outdoor space. Motion made by Vice Chair McGraw, seconded by Commissioner Doetsch, and the motion carried by unanimous vote of the Commission.

Temporary Change to Gaming Floor – Hollywood Casino Perryville

Hollywood Casino submitted a request for a temporary change to their gaming floor to accommodate a temporary decrease of 28 VLTs from their currently authorized 850 VLTs to remove older and poor performing products, and to make room for the addition of 14 seats for dealer-assisted electronic table games. Hollywood Casino believes this request will not have a negative financial impact. Staff recommends approval.

A chart included with the report showed a history of changes authorized over the years.

Mr. LaBoy responded to questions from the Commission regarding the electronic table games.

There being no further questions, Chair Robertson Pannell said she would entertain a motion to approve the request from Hollywood Casino Perryville for a temporary change to their gaming floor to accommodate a temporary decrease of 28 VLTs to make room for the addition of 14 seats for dealer-assisted electronic table games. Motion made by Commissioner Hash, seconded by Commissioner Stakem, and the motion carried by unanimous vote of the Commission.

2016 Promotional Play Report

In accordance with COMAR, each facility operator is required to submit a report of its use of free promotional play during the prior fiscal year and recommend any adjustment to the limitation on free promotional play established in regulation. Current regulation states that each facility operator may exclude from taxable proceeds an amount that equates to 20% of proceeds the facility

generated in the prior full fiscal year. Per statute, facilities that have not had a full fiscal year of operation are not subject to this limitation.

The reports submitted by the facility operators show that Hollywood Casino at Perryville, The Casino at Ocean Downs, Rocky Gap Casino and Resort, and Horseshoe Casino Baltimore are recommending no changes be made. MGM National Harbor Casino did not operate for a full fiscal year in 2015 and was not subject to the free promotional play cap in FY2016. Note that Maryland Live also recommended no change to the 20%. The 25% listed on the staff memo was oversight due to temporary language. Staff recommends no change to promotional play allowance and to leave the current limits in place.

There were no questions for Mr. LaBoy.

Chair Robertson Pannell said she would entertain a motion to take no action and leave the free promotional play that is excluded from tax proceeds at the rate of 20%. Motion made by Commissioner Morton, seconded by Vice Chair McGraw, and the motion carried by unanimous vote of Commission.

Lottery – John Martin, Managing Director and Chief Revenue Officer

Mr. Martin said that during the first week of an instant ticket launch, we focus on the sales force and district managers to engage all retailers. Players like to buy new games when they are first introduced into the marketplace, and making the tickets available to players helps to increase sales activities.

We have over 4,500 retailers to continually educate and inform them what they can do to increase their sales. Over a six-month period, we were able to surpass sales for year over year. We have had several record high instant ticket sales week and sales are up 9% for year to date.

On average, 72% of the retailers were activating the \$5 instant ticket in the first launch week. Now we are seeing 86% of the retailers on board with program. The goal is to get to the other 14% and work with them to get them on board. He is proud of the work that has been done. It is a team effort. The \$30 instant ticket was a big part of that. It has been a top selling ticket to date since the first day it was launched. We will be launching new instant games in April, including a \$20 game.

Creative Services, Marketing, Sales, GKV, Pollard Banknote, Scientific Games, SGI Tel-Sel, warehouse efforts contributed to this outstanding success.

Since January 1, sales have been up 14% for year over year. We are hoping for strong sales in April, May, and June to get us to the end of the fiscal year.

In response to a question from the Commission, Mr. Martin said 4,500 retailers is a significant number to reach. We have 40 sales reps, each working territories of 110 to 120 retailers. Many retailers are self-sufficient and know what they need to do.

Regulatory Oversight – John Mooney, Managing Director

Mr. Mooney said he had no additional information to add to his report.

Commission Action Items

Manufacturer Licensing Hearing – Arrow International, Inc.

Mr. Mooney said MLGCA staff conducted a suitability background license investigation of Arrow International, Inc. in connection with its application for a manufacturer license. The Commission was provided with an Executive Summary. Members from the MLGCA Licensing Division were present to answer any questions. A representative from the manufacturing company was not present.

Mr. Mooney read the Executive Summary into the record, which included an introduction, financial suitability review, findings, principal qualifiers, and conclusions and opinion. He stated that it is the opinion of MLGCA staff that the applicant and its principals have established, by clear and convincing evidence, their qualifications for a manufacturer license.

There were no questions for Mr. Mooney.

Chair Robertson Pannell said she would entertain a motion to find that Arrow International, Inc. and its individual principal qualifiers, have established, by clear and convincing evidence, their qualifications for licensure under the applicable provisions of the Gaming Law and COMAR. Motion to approve made by Commissioner Hash, seconded by Commissioner Doetsch, and the motion carried by unanimous vote of the Commission.

Chair Robertson Pannell said she would entertain a motion to delegate to the Chair the authority to draft a Decision Statement on behalf of the Commission that reflects the Commission's decision, and to transmit the Decision Statement to Arrow International, Inc. Motion was made by Vice Chair McGraw, seconded by Commissioner Stakem, and the motion carried by unanimous vote of the Commission.

Manufacturer Licensing Hearing – Masque Publishing, Inc.

Mr. Mooney said MLGCA staff conducted a suitability background license investigation of Masque Publishing, Inc. in connection with its application for a manufacturer license. The Commission was provided with an Executive Summary. Members from the MLGCA Licensing Division were present to answer any questions. A representative from the manufacturing company was not present.

Mr. Mooney read the Executive Summary into the record, which included an introduction, background, financial suitability review, findings, principal qualifiers, and conclusions and opinion. He stated that it is the opinion of MLGCA staff that the applicant and its principals have established, by clear and convincing evidence, their qualifications for a manufacturer license.

There were no questions for Mr. Mooney.

Chair Robertson Pannell said she would entertain a motion to find that Masque Publishing, Inc. and its individual principal qualifiers, have established, by clear and convincing evidence, their qualifications for licensure under the applicable provisions of the Gaming Law and COMAR. Motion to approve made by Vice Chair McGraw, seconded by Commissioner Doetsch, and the motion carried by unanimous vote of the Commission.

Chair Robertson Pannell said she would entertain a motion to delegate to the Chair the authority to draft a Decision Statement on behalf of the Commission that reflects the Commission's decision, and to transmit the Decision Statement to Masque Publishing, Inc. Motion was made by Commissioner Hash, seconded by Commissioner Stakem, and the motion carried by unanimous vote of the Commission.

Mr. Mooney acknowledged the Licensing and Compliance Divisions for the hours of work they do, whether it is applications of individuals who work at the casinos or the licensing of the manufacturers.

PUBLIC COMMENTS

There were no public comments.


DATE AND TIME OF NEXT MEETING

The next monthly Commission meeting is scheduled for 10 a.m. on Thursday, May 25.

ADJOURNMENT

There being no further business for discussion, Chair Robertson Pannell said she would entertain a motion to adjourn the meeting. Motion made by Commissioner Stakem, seconded by Commissioner Boozer, and the motion carried by unanimous vote of the Commission. The meeting adjourned at 11:54 a.m.

Respectfully submitted,


Gordon Medenica