

Maryland Lottery and Gaming
Week to Week Cash Basis Sales and Profit Comparison
For the Week Ended 03/13/2016 (week #37)

Lottery Sales / Casino Revenue

| | Week Ended 3/13/2016 | Week Ended 3/15/2015 | \$ Change | % Change |
|--|-------------------------|-------------------------|--------------------|--------------|
| Lottery Sales | | | | |
| Draw Games | | | | |
| Mega Millions | \$1,190,765 | \$1,231,675 | -\$40,910 | -3.3% |
| Powerball | \$1,216,338 | \$1,742,706 | -\$526,368 | -30.2% |
| Cash4Life | \$652,288 | \$0 | \$652,288 | N/A |
| Sub-Total | <u>\$3,059,391</u> | <u>\$2,974,381</u> | <u>\$85,010</u> | <u>2.9%</u> |
| Keno | \$6,114,476 | \$7,013,275 | -\$898,800 | -12.8% |
| Racetrax | \$3,465,745 | \$3,264,480 | \$201,265 | 6.2% |
| Sub-Total | <u>\$9,580,220</u> | <u>\$10,277,755</u> | <u>-\$697,535</u> | <u>-6.8%</u> |
| Pick 3 | \$4,974,976 | \$4,838,600 | \$136,376 | 2.8% |
| Pick 4 | \$5,709,090 | \$5,592,043 | \$117,047 | 2.1% |
| Multi-Match | \$687,446 | \$703,508 | -\$16,062 | -2.3% |
| Bonus Match 5 | \$401,904 | \$430,857 | -\$28,953 | -6.7% |
| 5 Card Cash | \$122,466 | \$136,254 | -\$13,788 | -10.1% |
| Monopoly Millions | \$0 | \$0 | \$0 | 0.0% |
| Total Draw Games | <u>\$24,535,493</u> | <u>\$24,953,398</u> | <u>-\$417,905</u> | <u>-1.7%</u> |
| Instant Game Sales | | | | |
| \$1 Games | \$502,473 | \$606,891 | -\$104,418 | -17.2% |
| \$2 Games | \$856,000 | \$900,760 | -\$44,760 | -5.0% |
| \$3 Games | \$818,085 | \$946,860 | -\$128,775 | -13.6% |
| \$5 Games | \$4,849,850 | \$4,807,110 | \$42,740 | 0.9% |
| \$10 Games | \$3,409,890 | \$2,770,990 | \$638,900 | 23.1% |
| \$20 Games | \$2,179,560 | \$1,972,900 | \$206,660 | 10.5% |
| Total Instant Games | <u>\$12,615,858</u> | <u>\$12,005,511</u> | <u>\$610,347</u> | <u>5.1%</u> |
| ITLMs (net win) | \$156,023 | \$108,499 | \$47,524 | 43.8% |
| Total Lottery Sales | <u>\$37,307,374</u> | <u>\$37,067,408</u> | <u>\$239,966</u> | <u>0.6%</u> |
| Casino Revenue | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$1,287,388 | \$1,388,043 | -\$100,655 | -7.3% |
| The Casino at Ocean Downs | \$1,094,339 | \$972,433 | \$121,906 | 12.5% |
| Maryland Live Casino | \$7,284,013 | \$7,642,743 | -\$358,730 | -4.7% |
| Rocky Gap Casino and Resort | \$828,122 | \$932,543 | -\$104,421 | -11.2% |
| Horseshoe Baltimore | \$3,643,362 | \$3,509,679 | \$133,683 | 3.8% |
| Sub-Total | <u>\$14,137,225</u> | <u>\$14,445,441</u> | <u>-\$308,216</u> | <u>-2.1%</u> |
| Table Games | | | | |
| Hollywood Casino Perryville | \$273,911 | \$248,626 | \$25,286 | 10.2% |
| Maryland Live Casino | \$4,978,839 | \$4,575,242 | \$403,597 | 8.8% |
| Rocky Gap Casino and Resort | \$126,450 | \$175,716 | -\$49,266 | -28.0% |
| Horseshoe Baltimore | \$3,842,458 | \$1,950,450 | \$1,892,008 | 97.0% |
| Sub-Total | <u>\$9,221,658</u> | <u>\$6,950,034</u> | <u>\$2,271,624</u> | <u>32.7%</u> |
| Total Casino Revenue | <u>\$23,358,883</u> | <u>\$21,395,475</u> | <u>\$1,963,408</u> | <u>9.2%</u> |
| Combined Lottery Sales and Casino Revenue | <u>\$60,666,257</u> | <u>\$58,462,883</u> | <u>\$2,203,374</u> | <u>3.8%</u> |

Lottery Profit / Casino Contributions

| | | | | |
|---|---------------------|---------------------|---------------------|---------------|
| Lottery Profit | | | | |
| Draw Games | | | | |
| Mega Millions | \$462,044 | \$481,087 | -\$19,043 | -4.0% |
| Powerball | \$483,061 | \$696,655 | -\$213,594 | -30.7% |
| Cash4Life | \$220,217 | \$0 | \$220,217 | N/A |
| Sub-Total | <u>\$1,165,322</u> | <u>\$1,177,742</u> | <u>-\$22,420</u> | <u>-1.9%</u> |
| Keno | \$1,597,454 | \$2,020,080 | -\$422,626 | -20.9% |
| Racetrax | \$838,726 | \$647,027 | \$191,699 | 29.6% |
| Sub-Total | <u>\$2,436,181</u> | <u>\$2,667,107</u> | <u>-\$230,926</u> | <u>-8.7%</u> |
| Pick 3 | \$2,062,268 | \$1,603,517 | \$458,751 | 28.6% |
| Pick 4 | \$1,971,573 | \$3,091,616 | -\$1,120,043 | -36.2% |
| Multi-Match | \$254,144 | \$250,230 | \$3,914 | 1.6% |
| Bonus Match 5 | \$136,387 | \$187,585 | -\$51,198 | -27.3% |
| 5 Card Cash | \$40,749 | \$54,479 | -\$13,730 | -25.2% |
| Monopoly Millions | \$0 | \$0 | \$0 | 0.0% |
| Total Draw Games | <u>\$8,066,622</u> | <u>\$9,032,276</u> | <u>-\$1,185,870</u> | <u>-13.1%</u> |
| Instant Games | <u>\$2,260,049</u> | <u>\$2,230,079</u> | <u>\$29,970</u> | <u>1.3%</u> |
| ITLM | \$10,579 | \$9,378 | \$1,201 | 12.8% |
| Total Lottery Profit | <u>\$10,337,251</u> | <u>\$11,271,733</u> | <u>-\$1,154,699</u> | <u>-10.2%</u> |
| Casino Contributions | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$785,307 | \$929,989 | -\$144,682 | -15.6% |
| The Casino at Ocean Downs | \$623,773 | \$554,287 | \$69,487 | 12.5% |
| Maryland Live Casino | \$4,297,568 | \$5,120,638 | -\$823,070 | -16.1% |
| Rocky Gap Casino and Resort | \$414,061 | \$466,271 | -\$52,210 | -11.2% |
| Horseshoe Baltimore | \$2,222,451 | \$2,140,904 | \$81,547 | 3.8% |
| Total Slots | <u>\$8,343,160</u> | <u>\$9,212,089</u> | <u>-\$868,929</u> | <u>-9.4%</u> |
| Table Games | | | | |
| Hollywood Casino Perryville | \$54,782 | \$49,725 | \$5,057 | 10.2% |
| Maryland Live Casino | \$995,768 | \$915,048 | \$80,719 | 8.8% |
| Rocky Gap Casino and Resort | \$25,290 | \$35,143 | -\$9,853 | -28.0% |
| Horseshoe Baltimore | \$768,492 | \$390,090 | \$378,402 | 97.0% |
| Total Table Games | <u>\$1,844,332</u> | <u>\$1,390,007</u> | <u>\$454,325</u> | <u>32.7%</u> |
| Total Casino Contributions | <u>\$10,187,492</u> | <u>\$10,602,096</u> | <u>-\$414,604</u> | <u>-3.9%</u> |
| Combined Lottery Profit and Casino Contributions | <u>\$20,524,742</u> | <u>\$21,873,829</u> | <u>-\$1,569,304</u> | <u>-7.2%</u> |