

Maryland Lottery and Gaming
Week to Week Cash Basis Sales and Profit Comparison
Fiscal Year to Date Thru Week Ended 3/11/18 (week #37)

| | Period Ended 3/11/2018 | Period Ended 03/12/2017 | \$ Change | % Change |
|---|---------------------------|----------------------------|----------------------|--------------|
| Lottery Sales | | | | |
| Draw Games | | | | |
| Mega Millions | \$60,459,315 | \$49,991,472 | \$10,467,843 | 20.9% |
| Powerball | \$85,727,770 | \$72,536,956 | \$13,190,814 | 18.2% |
| Cash4Life | \$9,502,456 | \$12,131,308 | -\$2,628,852 | -21.7% |
| Sub-Total | \$155,689,541 | \$134,659,736 | \$21,029,805 | 15.6% |
| Keno | \$205,678,616 | \$211,054,835 | -\$5,376,219 | -2.5% |
| Racetraz | \$132,457,300 | \$123,856,663 | \$8,600,637 | 6.9% |
| Sub-Total | \$338,135,915 | \$334,911,498 | \$3,224,418 | 1.0% |
| Pick 3 | \$165,668,322 | \$166,415,377 | -\$747,055 | -0.4% |
| Pick 4 | \$209,820,762 | \$204,180,013 | \$5,640,749 | 2.8% |
| Multi-Match | \$20,390,250 | \$17,238,174 | \$3,152,076 | 18.3% |
| Bonus Match 5 | \$13,903,140 | \$13,945,458 | -\$42,318 | -0.3% |
| 5 Card Cash | \$3,938,520 | \$3,885,106 | \$53,414 | 1.4% |
| Total Draw Games | \$907,546,450 | \$875,235,361 | \$32,311,089 | 3.7% |
| Instant Game Sales | | | | |
| \$1 Games | \$21,625,203 | \$22,921,566 | -\$1,296,363 | -5.7% |
| \$2 Games | \$32,702,486 | \$36,293,948 | -\$3,591,462 | -9.9% |
| \$3 Games | \$25,693,961 | \$30,174,996 | -\$4,481,035 | -14.9% |
| \$5 Games | \$171,676,260 | \$157,636,025 | \$14,040,235 | 8.9% |
| \$10 Games | \$145,225,560 | \$123,318,240 | \$21,907,320 | 17.8% |
| \$20 Games | \$66,976,900 | \$77,568,460 | -\$10,591,560 | -13.7% |
| \$30 Games | \$30,004,900 | \$5,673,000 | \$44,331,900 | N/A |
| Total Instant Games | \$513,905,270 | \$453,586,235 | \$60,319,035 | 13.3% |
| ITLMs (net win) | \$6,319,253 | \$5,748,287 | \$570,966 | 9.9% |
| Total Lottery Sales | \$1,427,770,973 | \$1,334,569,883 | \$93,201,090 | 7.0% |
| Casino Revenue | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$44,394,482 | \$43,787,609 | \$606,873 | 1.4% |
| The Casino at Ocean Downs | \$44,267,418 | \$41,942,840 | \$2,324,578 | 5.5% |
| Live! Casino & Hotel | \$255,459,694 | \$271,146,576 | -\$15,686,881 | -5.8% |
| Rocky Gap Casino | \$32,078,398 | \$31,286,547 | \$791,851 | 2.5% |
| Horseshoe Baltimore | \$109,274,686 | \$122,260,221 | -\$12,985,535 | -10.6% |
| MGM National Harbor | \$235,901,420 | \$83,591,703 | \$152,309,717 | N/A |
| Sub-Total | \$721,376,098 | \$594,015,496 | \$127,360,603 | 21.4% |
| Table Games | | | | |
| Hollywood Casino Perryville | \$7,152,262 | \$8,018,343 | -\$866,081 | -10.8% |
| Live! Casino & Hotel | \$134,804,362 | \$166,352,375 | -\$31,548,013 | -19.0% |
| Rocky Gap Casino and Resort | \$5,478,461 | \$5,342,519 | \$135,942 | 2.5% |
| Horseshoe Baltimore | \$78,380,642 | \$97,274,955 | -\$18,894,313 | -19.4% |
| MGM National Harbor | \$208,527,106 | \$75,297,545 | \$133,229,562 | N/A |
| Ocean Downs | \$1,219,219 | \$0 | \$1,219,219 | N/A |
| Sub-Total | \$435,562,051 | \$352,285,736 | \$83,276,315 | 23.6% |
| Total Casino Revenue | \$1,156,938,150 | \$946,301,232 | \$210,636,918 | 22.3% |
| Combined Lottery Sales and Casino Revenue | \$2,584,709,123 | \$2,280,871,114 | \$303,838,008 | 13.3% |
| Lottery Profit | | | | |
| Draw Games | | | | |
| Mega Millions | \$22,071,494 | \$18,826,965 | \$3,244,529 | 17.2% |
| Powerball | \$34,822,984 | \$29,176,542 | \$5,646,442 | 19.4% |
| Cash4Life | \$3,248,411 | \$4,063,299 | -\$814,887 | -20.1% |
| Sub-Total | \$60,142,889 | \$52,066,805 | \$8,076,084 | 15.5% |
| Keno | \$56,007,042 | \$57,991,186 | -\$1,984,144 | -3.4% |
| Racetraz | \$29,335,397 | \$28,521,200 | \$814,197 | 2.9% |
| Sub-Total | \$85,342,439 | \$86,512,387 | -\$1,169,948 | -1.4% |
| Pick 3 | \$71,138,964 | \$70,567,394 | \$571,570 | 0.8% |
| Pick 4 | \$85,979,189 | \$72,277,803 | \$13,701,386 | 19.0% |
| Multi-Match | \$7,093,519 | \$5,816,664 | \$1,276,854 | 26.3% |
| Bonus Match 5 | \$4,437,867 | \$4,922,489 | -\$484,623 | -9.8% |
| 5 Card Cash | \$1,121,930 | \$1,004,348 | \$117,581 | 11.7% |
| Total Draw Games | \$315,256,796 | \$292,967,890 | \$22,288,905 | 7.6% |
| Instant Games | \$88,916,787 | \$80,161,753 | \$8,755,034 | 10.9% |
| ITLM | \$533,294 | \$447,526 | \$85,768 | 19.2% |
| Total Lottery Profit | \$404,706,876 | \$373,577,169 | \$31,129,708 | 8.3% |
| Casino Contributions | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$27,080,634 | \$26,710,441 | \$370,194 | 1.4% |
| The Casino at Ocean Downs | \$21,518,680 | \$23,907,419 | -\$2,388,740 | -10.0% |
| Live! Casino & Hotel | \$130,284,444 | \$152,446,455 | -\$22,162,012 | -14.5% |
| Rocky Gap Casino and Resort | \$12,896,606 | \$15,643,271 | -\$2,746,665 | -17.6% |
| Horseshoe Baltimore | \$59,008,330 | \$71,377,885 | -\$12,369,555 | -17.3% |
| MGM National Harbor | \$132,104,795 | \$46,813,435 | \$85,291,360 | N/A |
| Total Slots | \$382,893,488 | \$336,898,906 | \$45,994,582 | 13.7% |
| Table Games | | | | |
| Hollywood Casino Perryville | \$1,430,452 | \$1,603,668 | -\$173,216 | -10.8% |
| Live! Casino & Hotel | \$26,960,873 | \$33,270,478 | -\$6,309,606 | -19.0% |
| Rocky Gap Casino and Resort | \$1,095,692 | \$1,068,505 | \$27,187 | 2.5% |
| Horseshoe Baltimore | \$15,676,129 | \$19,454,992 | -\$3,778,863 | -19.4% |
| MGM National Harbor | \$41,705,441 | \$15,059,509 | \$26,645,932 | N/A |
| Ocean Downs | \$243,844 | \$0 | \$243,844 | N/A |
| Total Table Games | \$87,112,431 | \$70,457,152 | \$16,655,279 | 23.6% |
| Total Casino Contributions | \$470,005,919 | \$407,356,058 | \$62,649,861 | 15.4% |
| Combined Lottery Profit and Casino Contributions | \$874,712,795 | \$780,933,227 | \$93,779,568 | 12.0% |

Maryland Lottery and Gaming
Week to Week Cash Basis Sales and Profit
For the Week Ended 3/11/2018 (week #37)

| | Week Ended 3/11/2018 | Week Ended 3/12/2017 | \$ Change | % Change |
|---|-------------------------|-------------------------|---------------------|---------------|
| Lottery Sales | | | | |
| Draw Games | | | | |
| Mega Millions | \$2,177,539 | \$1,238,852 | \$938,687 | 75.8% |
| Powerball | \$2,832,193 | \$1,402,060 | \$1,430,133 | 102.0% |
| Cash4Life | \$261,974 | \$311,796 | -\$49,822 | -16.0% |
| Sub-Total | <u>\$5,271,706</u> | <u>\$2,952,708</u> | <u>\$2,318,998</u> | <u>78.5%</u> |
| Keno | \$5,745,028 | \$5,927,618 | -\$182,589 | -3.1% |
| Racetrax | \$4,127,548 | \$3,377,214 | \$750,334 | 22.4% |
| Sub-Total | <u>\$9,872,576</u> | <u>\$9,304,832</u> | <u>\$567,744</u> | <u>6.0%</u> |
| Pick 3 | \$4,767,322 | \$4,806,057 | -\$43,735 | -0.9% |
| Pick 4 | \$5,955,289 | \$5,869,648 | \$85,641 | 1.5% |
| Multi-Match | \$556,380 | \$520,482 | \$35,898 | 6.9% |
| Bonus Match 5 | \$395,964 | \$402,969 | -\$7,005 | -1.7% |
| 5 Card Cash | \$123,524 | \$115,716 | \$7,808 | 6.7% |
| Total Draw Games | <u>\$26,937,761</u> | <u>\$24,172,412</u> | <u>\$2,765,349</u> | <u>11.4%</u> |
| Instant Game Sales | | | | |
| \$1 Games | \$635,939 | \$653,086 | -\$17,147 | -2.6% |
| \$2 Games | \$995,144 | \$1,058,824 | -\$63,680 | -6.0% |
| \$3 Games | \$600,192 | \$726,549 | -\$126,357 | -17.4% |
| \$5 Games | \$5,163,965 | \$4,923,995 | \$239,970 | 4.9% |
| \$10 Games | \$4,909,720 | \$4,494,080 | \$415,640 | 9.2% |
| \$20 Games | \$1,855,280 | \$2,046,040 | -\$190,760 | -9.3% |
| \$30 Games | \$2,789,310 | \$2,260,140 | \$529,170 | 23.4% |
| Total Instant Games | <u>\$16,949,550</u> | <u>\$16,162,714</u> | <u>\$786,836</u> | <u>4.9%</u> |
| ITLMs (net win) | \$201,520 | \$165,512 | \$36,008 | 21.8% |
| Total Lottery Sales | <u>\$44,088,831</u> | <u>\$40,500,638</u> | <u>\$3,588,193</u> | <u>8.9%</u> |
| Casino Revenue | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$1,497,999 | \$1,360,238 | \$137,761 | 10.1% |
| The Casino at Ocean Downs | \$1,197,338 | \$1,120,461 | \$76,877 | 6.9% |
| Liv! Casino & Hotel | \$6,923,522 | \$7,058,933 | -\$135,411 | -1.9% |
| Rocky Gap Casino and Resort | \$828,786 | \$854,186 | -\$25,400 | -3.0% |
| Horseshoe Baltimore | \$3,383,514 | \$3,385,753 | -\$2,240 | -0.1% |
| MGM National Harbor | \$6,774,116 | \$6,256,945 | \$517,171 | 8.3% |
| Sub-Total | <u>\$20,605,276</u> | <u>\$20,036,517</u> | <u>\$568,759</u> | <u>2.8%</u> |
| Table Games | | | | |
| Hollywood Casino Perryville | \$215,017 | \$215,122 | -\$105 | 0.0% |
| Liv! Casino & Hotel | \$4,270,633 | \$4,458,889 | -\$188,256 | -4.2% |
| Rocky Gap Casino and Resort | \$232,649 | \$152,548 | \$80,102 | 52.5% |
| Horseshoe Baltimore | \$2,855,065 | \$2,783,839 | \$71,246 | 2.6% |
| MGM National Harbor | \$5,806,788 | \$6,031,293 | -\$424,505 | -7.0% |
| Ocean Downs | \$100,892 | \$0 | \$100,892 | N/A |
| Sub-Total | <u>\$13,281,063</u> | <u>\$13,641,690</u> | <u>-\$360,626</u> | <u>-2.6%</u> |
| Total Casino Revenue | <u>\$33,886,339</u> | <u>\$33,678,207</u> | <u>\$208,132</u> | <u>0.6%</u> |
| Combined Lottery Sales and Casino Revenue | <u>\$77,975,170</u> | <u>\$74,178,845</u> | <u>\$3,796,325</u> | <u>5.1%</u> |
| Lottery Profit | | | | |
| Draw Games | | | | |
| Mega Millions | \$888,729 | \$443,322 | \$445,407 | 100.5% |
| Powerball | \$1,044,300 | \$644,245 | \$400,055 | 62.1% |
| Cash4Life | \$99,923 | \$103,546 | -\$3,623 | -3.5% |
| Sub-Total | <u>\$2,032,951</u> | <u>\$1,191,112</u> | <u>\$841,839</u> | <u>70.7%</u> |
| Keno | \$1,680,582 | \$1,725,589 | -\$45,006 | -2.6% |
| Racetrax | \$1,009,572 | \$896,732 | \$112,840 | 12.6% |
| Sub-Total | <u>\$2,690,155</u> | <u>\$2,622,321</u> | <u>\$67,834</u> | <u>2.6%</u> |
| Pick 3 | \$2,205,483 | \$2,203,028 | \$2,455 | 0.1% |
| Pick 4 | \$198,205 | \$2,731,500 | -\$2,533,295 | -92.7% |
| Multi-Match | \$204,075 | \$189,220 | \$14,855 | 7.9% |
| Bonus Match 5 | \$64,954 | \$135,799 | -\$70,845 | -52.2% |
| 5 Card Cash | \$33,986 | \$63,534 | -\$29,548 | -46.3% |
| Total Draw Games | <u>\$7,429,809</u> | <u>\$8,009,446</u> | <u>-\$579,637</u> | <u>-7.2%</u> |
| Instant Games | \$3,006,083 | \$2,916,987 | \$89,095 | 3.1% |
| ITLM | \$15,074 | \$7,201 | \$7,873 | 109.3% |
| Total Lottery Profit | <u>\$10,450,966</u> | <u>\$11,933,634</u> | <u>-\$1,482,668</u> | <u>-12.4%</u> |
| Casino Contributions | | | | |
| Slots | | | | |
| Hollywood Casino Perryville | \$913,779 | \$829,745 | \$84,034 | 10.1% |
| The Casino at Ocean Downs | \$562,749 | \$638,663 | -\$75,914 | -11.9% |
| Liv! Casino & Hotel | \$3,530,996 | \$3,600,056 | -\$69,059 | -1.9% |
| Rocky Gap Casino and Resort | \$331,514 | \$427,093 | -\$95,579 | -22.4% |
| Horseshoe Baltimore | \$1,827,097 | \$1,828,307 | -\$1,209 | -0.1% |
| MGM National Harbor | \$3,793,505 | \$3,503,889 | \$289,616 | 8.3% |
| Total Slots | <u>\$10,959,642</u> | <u>\$10,827,753</u> | <u>\$131,889</u> | <u>1.2%</u> |
| Table Games | | | | |
| Hollywood Casino Perryville | \$43,003 | \$43,024 | -\$21 | 0.0% |
| Liv! Casino & Hotel | \$854,127 | \$891,778 | -\$37,651 | -4.2% |
| Rocky Gap Casino and Resort | \$46,530 | \$30,510 | \$16,020 | 52.5% |
| Horseshoe Baltimore | \$571,017 | \$556,768 | \$14,249 | 2.6% |
| MGM National Harbor | \$1,121,358 | \$1,206,259 | -\$84,901 | -7.0% |
| The Casino at Ocean Downs | \$20,178 | \$0 | \$20,178 | N/A |
| Total Table Games | <u>\$2,686,213</u> | <u>\$2,728,339</u> | <u>-\$42,125</u> | <u>-1.5%</u> |
| Total Casino Contributions | <u>\$13,645,855</u> | <u>\$13,556,091</u> | <u>\$89,763</u> | <u>0.7%</u> |
| Combined Lottery Profit and Casino Contributions | <u>\$24,096,820</u> | <u>\$25,489,726</u> | <u>-\$1,422,906</u> | <u>-5.6%</u> |