

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

45.0 WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O May 11, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O May 12, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	211,529,656	14.2%	212,268,269	14.0%	(738,614)	-0.35%
PICK 4	233,754,160	15.6%	231,444,075	15.3%	2,310,085	1.00%
KENO	140,922,451	9.4%	159,071,507	10.5%	(18,149,056)	-11.41%
KENO BONUS	28,794,077	1.9%	33,745,211	2.2%	(4,951,134)	-14.67%
KENO SUPER BONUS	98,172,683	6.6%	110,112,762	7.3%	(11,940,079)	-10.84%
INSTANT	412,094,127	27.6%	421,809,498	27.8%	(9,715,371)	-2.30%
MEGA-MILLIONS	85,387,195	5.7%	56,685,670	3.7%	28,701,525	50.63%
MEGAPLIER	5,554,496	0.4%	3,636,930	0.2%	1,917,566	52.72%
POWERBALL	88,915,108	6.0%	102,581,702	6.8%	(13,666,594)	-13.32%
POWERPLAY	4,305,414	0.3%	4,260,536	0.3%	44,878	1.05%
BONUS MATCH-5	18,567,014	1.2%	18,259,560	1.2%	307,454	1.68%
MULTI-MATCH	23,096,849	1.5%	24,963,139	1.6%	(1,866,290)	-7.48%
RACE TRAX	118,359,637	7.9%	110,518,747	7.3%	7,840,890	7.09%
RACE TRAX BONUS	17,548,187	1.2%	16,569,037	1.1%	979,150	5.91%
5 CARD CASH	7,342,730	0.5%	9,656,461	0.6%	(2,313,731)	-23.96%
TOTALS	1,494,343,784	100.0%	1,515,583,103	100.0%	(21,239,320)	-1.40%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	87,324,206	41.3%	88,019,128	41.5%	(694,923)	-0.79%
PICK 4	97,240,994	41.6%	109,048,184	47.1%	(11,807,190)	-10.83%
KENO	43,155,802	30.6%	50,041,095	31.5%	(6,885,293)	-13.76%
KENO BONUS	8,439,104	29.3%	10,174,830	30.2%	(1,735,726)	-17.06%
KENO SUPER BONUS	22,865,524	23.3%	26,593,833	24.2%	(3,728,309)	-14.02%
INSTANT	71,022,275	17.2%	73,789,478	17.5%	(2,767,203)	-3.75%
MEGA-MILLIONS	34,832,011	40.8%	24,034,564	42.4%	10,797,447	44.92%
MEGAPLIER	2,668,466	48.0%	1,755,480	48.3%	912,986	52.01%
POWERBALL	38,296,597	43.1%	44,152,271	43.0%	(5,855,674)	-13.26%
POWERPLAY	1,976,156	45.9%	1,574,987	37.0%	401,169	25.47%
BONUS MATCH-5	6,781,331	36.5%	6,126,233	33.6%	655,098	10.69%
MULTI-MATCH	8,188,796	35.5%	9,110,125	36.5%	(921,329)	-10.11%
RACE TRAX	27,465,504	23.2%	25,683,494	23.2%	1,782,010	6.94%
RACE TRAX BONUS	3,838,996	21.9%	3,550,610	21.4%	288,386	8.12%
5 CARD CASH	2,286,295	31.1%	2,909,767	30.1%	(623,472)	-21.43%
TOTALS	456,382,060	30.5%	476,564,080	31.4%	(20,182,020)	-4.23%

STADIUM AUTH.	20,000,000	1.3%	19,265,000	1.3%	735,000	3.82%
GENERAL FUND	436,382,060	29.2%	457,299,080	30.2%	(20,917,020)	-4.57%

TOTAL REVENUE

BRE ESTIMATES	450,946,731	86.5% OF YEAR COMPLETE
OVER / (UNDER) EST.	5,435,329	1.2% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000
YTD CONTRIBUTION	20,000,000
	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 521,094,000

Prior Year Revenues - Next Week:		
5/19/2013	15,203,042	Sales \$48.0 Million
5/26/2013	11,188,464	Sales \$33.6 Million
6/2/2013	9,879,013	Sales \$30.3 Million
6/9/2013	10,958,053	Sales \$33.6 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 3,441,650
Pick 4 Promotions	0
Keno Promotions	6,597,801
Mega Millions/Megaplier Promo/JP Su	381,610
Multi Match Promo/JP Supplement	524,178
RacetraX Promotions	1,272,046
Public Affairs Giveaway Tickets	75,607
Instant Scratch-Off Promotions	1,179,302
Medal Madness	1,937,886
Powerball/Powerplay JP supp/Promot	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	994,955
Rewards-Points For Prizes	2,091,268
TOTAL	\$ 18,498,603

WEEKLY AVERAGES		
Current Average Sales	\$ 33,207,640	
Current Average Revenue	10,141,824	
Sales Needed to Reach Est.	\$ 30,269,716	
Revenue Needed to Reach Est.	9,244,563	

UCPF ESTIMATED BALANCE

\$ 7,605,500

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))