

**MARYLAND STATE LOTTERY AGENCY**  
**F.Y. 2013 TO DATE SALES AND REVENUES**

50.1

WEEKS

| PRODUCT            | F.Y. 13              | % of          | F.Y. 12              | % of          | DIFFERENCE          | % of Change   |
|--------------------|----------------------|---------------|----------------------|---------------|---------------------|---------------|
|                    | YEAR TO DATE         | Total         | YEAR TO DATE         | Total         |                     |               |
|                    | A/O June 16, 2013    | Sales         | A/O June 17, 2012    | Sales         |                     |               |
| <b>GAME SALES:</b> |                      |               |                      |               |                     |               |
| PICK 3             | 236,344,977          | 13.9%         | 244,250,907          | 14.2%         | -7,905,931          | -3.24%        |
| PICK 4             | 257,553,874          | 15.2%         | 254,542,902          | 14.8%         | 3,010,972           | 1.18%         |
| KENO               | 175,072,979          | 10.3%         | 196,097,229          | 11.4%         | -21,024,250         | -10.72%       |
| KENO BONUS         | 37,077,942           | 2.2%          | 42,090,704           | 2.4%          | -5,012,762          | -11.91%       |
| KENO SUPER BONUS   | 121,111,614          | 7.1%          | 134,711,051          | 7.8%          | -13,599,438         | -10.10%       |
| INSTANT            | 468,539,872          | 27.6%         | 486,908,106          | 28.2%         | -18,368,234         | -3.77%        |
| MEGA-MILLIONS      | 64,366,133           | 3.8%          | 102,036,481          | 5.9%          | -37,670,348         | -36.92%       |
| MEGAPLIER          | 4,118,159            | 0.2%          | 4,978,522            | 0.3%          | -860,363            | -17.28%       |
| POWERBALL          | 123,223,412          | 7.3%          | 75,383,416           | 4.4%          | 47,839,996          | 63.46%        |
| POWERPLAY          | 4,938,322            | 0.3%          | 4,682,837            | 0.3%          | 255,485             | 5.46%         |
| BONUS MATCH-5      | 20,302,007           | 1.2%          | 20,835,166           | 1.2%          | -533,159            | -2.56%        |
| MULTI-MATCH        | 27,598,255           | 1.6%          | 29,403,267           | 1.7%          | -1,805,012          | -6.14%        |
| RACE TRAX          | 124,352,777          | 7.3%          | 112,395,357          | 6.5%          | 11,957,420          | 10.64%        |
| RACE TRAX BONUS    | 18,602,417           | 1.1%          | 16,220,585           | 0.9%          | 2,381,832           | 14.68%        |
| 5 CARD CASH        | 11,557,013           | 0.7%          | -                    | 0.0%          | 11,557,013          | #DIV/0!       |
| <b>TOTALS</b>      | <b>1,694,759,752</b> | <b>100.0%</b> | <b>1,724,536,529</b> | <b>100.0%</b> | <b>(29,776,777)</b> | <b>-1.73%</b> |

| GAME REVENUES:   | Rate of Return     |              | Rate of Return     |              | DIFFERENCE         | % of Change   |
|------------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
|                  |                    |              |                    |              |                    |               |
| PICK 3           | 98,569,489         | 41.7%        | 108,290,397        | 44.3%        | -9,720,909         | -8.98%        |
| PICK 4           | 114,479,538        | 44.4%        | 105,178,619        | 41.3%        | 9,300,918          | 8.84%         |
| KENO             | 54,883,506         | 31.3%        | 61,285,702         | 31.3%        | -6,402,196         | -10.45%       |
| KENO BONUS       | 11,087,936         | 29.9%        | 12,132,501         | 28.8%        | -1,044,565         | -8.61%        |
| KENO SUPER BONUS | 29,121,687         | 24.0%        | 31,898,956         | 23.7%        | -2,777,270         | -8.71%        |
| INSTANT          | 82,061,268         | 17.5%        | 86,516,458         | 17.8%        | -4,455,190         | -5.15%        |
| MEGA-MILLIONS    | 27,171,579         | 42.2%        | 43,144,891         | 42.3%        | -15,973,312        | -37.02%       |
| MEGAPLIER        | 2,006,491          | 48.7%        | 2,394,228          | 48.1%        | -387,737           | -16.19%       |
| POWERBALL        | 53,700,692         | 43.6%        | 33,632,404         | 44.6%        | 20,068,288         | 59.67%        |
| POWERPLAY        | 1,892,586          | 38.3%        | 2,324,341          | 49.6%        | -431,755           | -18.58%       |
| BONUS MATCH-5    | 6,879,477          | 33.9%        | 7,663,919          | 36.8%        | -784,442           | -10.24%       |
| MULTI-MATCH      | 10,024,320         | 36.3%        | 10,596,164         | 36.0%        | -571,844           | -5.40%        |
| RACE TRAX        | 28,619,814         | 23.0%        | 28,217,124         | 25.1%        | 402,691            | 1.43%         |
| RACE TRAX BONUS  | 3,973,135          | 21.4%        | 3,804,440          | 23.5%        | 168,694            | 4.43%         |
| 5 CARD CASH      | 3,393,387          | 29.4%        | -                  | #DIV/0!      | 3,393,387          | #DIV/0!       |
| <b>TOTALS</b>    | <b>527,864,905</b> | <b>31.1%</b> | <b>537,080,144</b> | <b>31.1%</b> | <b>(9,215,240)</b> | <b>-1.72%</b> |

|               |            |      |            |      |           |        |
|---------------|------------|------|------------|------|-----------|--------|
| STADIUM AUTH. | 19,265,000 | 1.1% | 20,000,000 | 1.2% | (735,000) | -3.68% |
|---------------|------------|------|------------|------|-----------|--------|

|              |             |       |             |       |             |        |
|--------------|-------------|-------|-------------|-------|-------------|--------|
| GENERAL FUND | 508,599,905 | 30.0% | 517,080,144 | 30.0% | (8,480,240) | -1.64% |
|--------------|-------------|-------|-------------|-------|-------------|--------|

**TOTAL REVENUE**

|                     |                    |                               |
|---------------------|--------------------|-------------------------------|
| BRE ESTIMATES       | <b>525,937,745</b> | <b>96.4% OF YEAR COMPLETE</b> |
| OVER / (UNDER) EST. | <b>1,927,160</b>   | <b>0.4% OF ESTIMATE</b>       |

**STADIUM AUTHORITY**

|                    |                   |                              |
|--------------------|-------------------|------------------------------|
| BUDGET REQUIREMENT | <b>19,265,000</b> |                              |
| YTD CONTRIBUTION   | <b>19,265,000</b> | <b>100.0% OF REQUIREMENT</b> |

**BRE ESTIMATE**

|                       |
|-----------------------|
| <b>\$ 545,448,000</b> |
|-----------------------|

|   |            |                      |
|---|------------|----------------------|
| <b>Prior Year Revenues - Next Week:</b> |            |                      |
| 6/24/2012                               | 10,168,700 | Sales \$31.7 million |

| <b>EST UNCLAIMED PRIZE FUND USAGE</b> |                      |
|---------------------------------------|----------------------|
| Pick 3 Promotions                     | \$ 1,998,475         |
| Pick 4 Promotions                     | 1,285,620            |
| Keno Promotions                       | 8,942,492            |
| Mega Millions/Megaplier Promo/JP Su   | 0                    |
| Multi Match Promo/JP Supplement       | 587,046              |
| Racetrax Promotions                   | 1,095,921            |
| Public Affairs Giveaway Tickets       | 84,237               |
| Instant Scratch-Off Promotions        | 2,761,965            |
| Medal Madness                         | 2,264,211            |
| Powerball/Powerplay JP supp/Promot    | 2,784,305            |
| 5 Card Cash Promotion                 | 506,290              |
| Bonus Match 5 Promotions              | 296,287              |
| <b>TOTAL</b>                          | <b>\$ 22,606,849</b> |

| <b>WEEKLY AVERAGES</b>       |               |
|------------------------------|---------------|
| Current Average Sales        | \$ 33,800,553 |
| Current Average Revenue      | 10,527,820    |
| Sales Needed to Reach Est.   | \$ 30,350,632 |
| Revenue Needed to Reach Est. | 9,453,277     |

**UCPF ESTIMATED BALANCE**

|              |
|--------------|
| \$ 6,700,000 |
|--------------|

\*\*NOTE For comparative purposes, FY12 excludes amounts from July 1-2, 2011 (Fri-Sat) (Sales \$11.5 mil. and Revenues \$1.87 mil.)