

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

41.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O April 13, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O April 14, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	192,230,255	14.1%	192,965,301	14.0%	(735,046)	-0.38%
PICK 4	212,222,949	15.6%	210,557,561	15.3%	1,665,388	0.79%
KENO	128,149,800	9.4%	145,751,837	10.6%	(17,602,037)	-12.08%
KENO BONUS	26,222,797	1.9%	30,965,820	2.2%	(4,743,023)	-15.32%
KENO SUPER BONUS	89,118,103	6.6%	100,892,758	7.3%	(11,774,655)	-11.67%
INSTANT	370,961,492	27.3%	382,720,668	27.8%	(11,759,176)	-3.07%
MEGA-MILLIONS	80,038,967	5.9%	50,057,980	3.6%	29,980,987	59.89%
MEGAPLIER	5,115,432	0.4%	3,221,817	0.2%	1,893,615	58.77%
POWERBALL	83,333,474	6.1%	94,780,411	6.9%	(11,446,937)	-12.08%
POWERPLAY	3,973,834	0.3%	3,845,819	0.3%	128,015	3.33%
BONUS MATCH-5	16,631,535	1.2%	16,625,649	1.2%	5,886	0.04%
MULTI-MATCH	21,112,089	1.6%	22,918,448	1.7%	(1,806,359)	-7.88%
RACE TRAX	106,906,819	7.9%	99,473,840	7.2%	7,432,979	7.47%
RACE TRAX BONUS	15,890,610	1.2%	14,887,731	1.1%	1,002,879	6.74%
5 CARD CASH	6,725,583	0.5%	8,558,988	0.6%	(1,833,405)	-21.42%
TOTALS	1,358,633,739	100.0%	1,378,224,627	100.0%	(19,590,888)	-1.42%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	79,313,720	41.3%	79,143,681	41.0%	170,038	0.21%
PICK 4	88,195,194	41.6%	98,216,362	46.6%	(10,021,168)	-10.20%
KENO	39,263,120	30.6%	46,088,771	31.6%	(6,825,651)	-14.81%
KENO BONUS	7,647,980	29.2%	9,420,298	30.4%	(1,772,318)	-18.81%
KENO SUPER BONUS	20,760,150	23.3%	24,728,744	24.5%	(3,968,594)	-16.05%
INSTANT	64,238,786	17.3%	69,872,743	18.3%	(5,633,957)	-8.06%
MEGA-MILLIONS	32,718,949	40.9%	21,206,147	42.4%	11,512,802	54.29%
MEGAPLIER	2,406,180	47.0%	1,519,758	47.2%	886,422	58.33%
POWERBALL	34,825,223	41.8%	40,157,928	42.4%	(5,332,705)	-13.28%
POWERPLAY	1,880,930	47.3%	1,474,175	38.3%	406,755	27.59%
BONUS MATCH-5	5,994,413	36.0%	5,751,849	34.6%	242,564	4.22%
MULTI-MATCH	7,474,334	35.4%	8,373,222	36.5%	(898,888)	-10.74%
RACE TRAX	24,731,204	23.1%	23,368,360	23.5%	1,362,844	5.83%
RACE TRAX BONUS	3,479,904	21.9%	3,059,717	20.6%	420,187	13.73%
5 CARD CASH	2,095,385	31.2%	2,575,860	30.1%	(480,475)	-18.65%
TOTALS	415,025,470	30.5%	434,957,616	31.6%	(19,932,146)	-4.58%

STADIUM AUTH.	20,000,000	1.5%	19,265,000	1.4%	735,000	3.82%
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GENERAL FUND	395,025,470	29.1%	415,692,616	30.2%	(20,667,146)	-4.97%
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TOTAL REVENUE

BRE ESTIMATES	410,862,577	78.8% OF YEAR COMPLETE
OVER / (UNDER) EST.	4,162,893	1.0% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000
YTD CONTRIBUTION	20,000,000
	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 521,094,000

Prior Year Revenues - Next Week:		
4/21/2013	10,317,351	Sales \$32.7 Million
4/28/2013	11,364,708	Sales \$32.4 Million
5/5/2013	9,651,564	Sales \$36.6 Million
5/12/2013	10,623,574	Sales \$37.0 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 3,441,610
Pick 4 Promotions	0
Keno Promotions	4,180,070
Mega Millions/Megaplier Promo/JP Su	381,610
Multi Match Promo/JP Supplement	252,456
Racetrax Promotions	322,046
Public Affairs Giveaway Tickets	64,084
Instant Scratch-Off Promotions	1,229,302
Medal Madness	1,587,291
Powerball/Powerplay JP supp/Promoti	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	427,871
Rewards-Points For Prizes	1,594,110
TOTAL	\$ 13,482,750

WEEKLY AVERAGES	
Current Average Sales	\$ 33,137,408
Current Average Revenue	10,122,572
Sales Needed to Reach Est.	\$ 31,566,142
Revenue Needed to Reach Est.	9,642,594

UCPF ESTIMATED BALANCE

\$ 7,605,500

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))