## MARYLAND STATE LOTTERY AGENCY F.Y. 2015 TO DATE SALES AND REVENUES

33.0 F.Y. 15 YEAR TO DATE % of Total PRODUCT DIFFERENCE % of Change A/O February 16, 2014 GAME SALES \$ 152.475.224 153.220.227 (745,003) PICK 3 13.7% 14.4% -0.59 172,458,404 15.5% 169,055,508 15.9% 3,402,896 2.0% PICK 4 98,382,700 8.8% 100,280,400 9.4% (1,897,700) KENC -1.99 (1.359.711 KENO BONUS 19.208.325 1 7% 20.568.036 1 9% -6.69 KENO SUPER BONUS 70,400,288 6.3% 69,363,465 6.5% 1,036,823 1.5% 331,994,904 29.8% 284,649,704 26.7% 47,345,200 16.6% INSTANT 50.868,739 60.982.087 (10,113,348 MEGA-MILLIONS 4 6% 5.7% -16 69 MEGAPLIER 4,043,026 0.4% 3,829,752 0.4% 213,274 5.6% 60,227,152 5.4% 68,792,442 6.5% (8,565,290) -12.5% POWERBALI (58.544) POWERPLAY 3.183.686 0.3% 3.242.230 0.3% -1.89 BONUS MATCH-5 13,124,131 1.2% 13,136,532 1.2% (12,401) -0.1% 19,633,630 1.8% 17,035,630 1.6% 2,598,000 15.3% MULTI-MATCH 7.8% 81.578.846 83,530,568 (1,951,722) RACE TRAX 7.3% -2.391.2% 11,769.937 1 1% (693,106) -5.6% RACE TRAX BONUS 12 463 043 0.4% 0.5% (1.051.331 -19.59 5 CARD CASH 4,348,161 5,399,492 18 261 566 0.0% 18 261 566 100.0% ITI M 1 6% 0.1% MONOPOLY MILLIONS 1.571.410 0.0% 1.571.410 100.0% 1,065,549,116 1,113,530,129 100.0% TOTALS \$ 100.0% 47,981,013 4.5% Rate of Return Rate of Return Difference % of Change GAME REVENUES: 63.148.761 Ś 61.356.931 40.2% 41.2% (1.791.830) PICK 3 -2.8973,456,813 42.6% 69,137,766 40.9% 4,319,047 6.2% 30,087,115 30.6% 30,670,018 30.6% (582,903) KENO -1.9% 5,868,287 30.6% 5,968,583 29.0% (100,296) -1.79 **KENO BONUS** KENO SUPER BONUS 16,875,399 24.0% 16,215,433 23.4% 659,966 4.1% 59,557,833 17.9% 49,530,885 17.4% 10,026,948 20.2% INSTANT 19,731,144 38.8% 24,946,649 40.9% (5,215,505) -20.99 MEGA-MILLIONS 57.1% 48.0% MEGAPLIER 2,310,058 1,839,820 470,238 25.6% 24,692,500 41.0% 29,103,250 42.3% (4,410,750) -15.2% POWERBALI (195,872 1,553,329 47.9% (1,749,201)-112.6% POWERPLAY -6.29 37.3% BONUS MATCH-4.898.242 37.3% 4,904,213 (5 971 -0.19MULTI-MATCH 6,592,296 33.6% 5,975,875 35.1% 616,421 10.3% 19,742,508 24.2% 19,551,309 23.4% 191,199 1.0% RACE TRAX 2.610.493 22 2% 21.6% RACE TRAX BONUS 2.697.666 (87.173) -3.29 5 CARD CASH 1,484,484 34.1% 1,645,574 30.5% (161,090)-9.89 ITLM 141,440 0.8% 0.0% 141,440 100.0% 647.753 41 2% 0.0% 647 753 100.0% MONOPOLY MILLIONS TOTALS \$ 329,857,423 29.6% \$ 326,889,131 30.7% 2,968,292 0.9% \$ 20,000,000 1.8% 20,000,000 1.9% 0 0.0% STADIUM AUTH. MD VETERAN'S TRUST \$ 14,144 0.0% \$ 0.0% 14,144 100.0% \$ 27.8% 306.889.131 1.0% GENERAL FUND 309,843,279 28.8% 2,954,148 TOTAL REVENUE 330,006,346 63.5% OF YEAR COMPLETE 0.0% OF ESTIMATE OVER / (UNDER) EST. Fiscal Year 2015 Sales Goal Analysis STADIUM AUTHORITY 20,000,000 \$ 1,776,780,000 FY 2015 Sales Goal BUDGET REQUIREMENT \$ 20,000,000 100.0% OF REQUIREMENT 34,168,846 weekly sales needed to reach goal YTD CONTRIBUTION 1,127,571,923 sales needed as of 02/15/2015 1,113,530,129 actual sales as of 02/15/2015 **BRE ESTIMATE** Prior Year Revenues: 520,010,000 2/16/2014 11,403,529 (14,041,794) under goal Sales \$33.1 Million 2/23/2014 13,501,920 Sales \$38.9 Million 3/2/2014 11,735,153 Sales \$37.2 Million 3/9/2014 11,513,647 Est Unclaimed Prize Fund Usage WEEKLY AVERAGES \$ 3,791,000 Current Average Sales Current Average Revenue 33 743 337

Revenue Needed to Reach Est. 10,008,030

Note that this statement has been reconciled and trued up to the audited financial statements.

Sales Needed to Reach Est.

33,785,031