

MARYLAND STATE LOTTERY AGENCY
F.Y. 2015 TO DATE SALES AND REVENUES

11.0

WEEKS

PRODUCT	F.Y. 15 YEAR TO DATE A/O September 14, 2014	% of Total Sales	F.Y. 14 YEAR TO DATE A/O September 15, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	50,340,151	14.3%	50,567,311	14.4%	(227,160)	-0.45%
PICK 4	57,092,110	16.2%	54,928,598	15.7%	2,163,512	3.94%
KENO	34,570,444	9.8%	34,033,900	9.7%	536,544	1.58%
KENO BONUS	6,699,407	1.9%	6,987,241	2.0%	(287,834)	-4.12%
KENO SUPER BONUS	24,713,187	7.0%	23,361,496	6.7%	1,351,692	5.79%
INSTANT	106,615,353	30.2%	91,895,989	26.2%	14,719,364	16.02%
MEGA-MILLIONS	14,015,555	4.0%	12,815,274	3.7%	1,200,281	9.37%
MEGAPLIER	1,182,322	0.3%	894,244	0.3%	288,078	32.21%
POWERBALL	14,384,206	4.1%	29,695,722	8.5%	(15,311,516)	-51.56%
POWERPLAY	886,865	0.3%	1,250,660	0.4%	(363,795)	-29.09%
BONUS MATCH-5	4,271,468	1.2%	4,176,809	1.2%	94,659	2.27%
MULTI-MATCH	5,306,610	1.5%	5,696,080	1.6%	(389,470)	-6.84%
RACE TRAX	27,354,360	7.7%	27,977,368	8.0%	(623,008)	-2.23%
RACE TRAX BONUS	4,007,234	1.1%	4,307,865	1.2%	(300,631)	-6.98%
5 CARD CASH	1,560,243	0.4%	1,969,690	0.6%	(409,447)	-20.79%
TOTALS	352,999,514	100.0%	350,558,246	100.0%	2,441,268	0.70%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	24,061,037	47.8%	20,383,537	40.3%	3,677,500	18.04%
PICK 4	24,116,571	42.2%	19,455,680	35.4%	4,660,890	23.96%
KENO	10,607,141	30.7%	10,439,441	30.7%	167,700	1.61%
KENO BONUS	2,033,346	30.4%	2,004,144	28.7%	29,202	1.46%
KENO SUPER BONUS	5,983,093	24.2%	5,554,914	23.8%	428,179	7.71%
INSTANT	18,635,234	17.5%	16,339,092	17.8%	2,296,142	14.05%
MEGA-MILLIONS	7,129,364	50.9%	5,354,145	41.8%	1,775,219	33.16%
MEGAPLIER	651,906	55.1%	509,325	57.0%	142,582	27.99%
POWERBALL	5,847,774	40.7%	13,484,588	45.4%	(7,636,814)	-56.63%
POWERPLAY	512,345	57.8%	532,191	42.6%	(19,845)	-3.73%
BONUS MATCH-5	1,518,367	35.5%	1,579,902	37.8%	(61,534)	-3.89%
MULTI-MATCH	1,845,834	34.8%	1,953,907	34.3%	(108,073)	-5.53%
RACE TRAX	6,881,411	25.2%	6,763,454	24.2%	117,957	1.74%
RACE TRAX BONUS	874,202	21.8%	1,062,436	24.7%	(188,234)	-17.72%
5 CARD CASH	514,974	33.0%	572,559	29.1%	(57,585)	-10.06%
TOTALS	111,212,601	31.5%	105,989,314	30.2%	5,223,287	4.93%

STADIUM AUTH.	7,781,271	2.2%	5,863,470	1.7%	1,917,801	32.71%
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GENERAL FUND	103,431,330	29.3%	100,125,844	28.6%	3,305,486	3.30%
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TOTAL REVENUE

BRE ESTIMATES	110,568,827	21.2% OF YEAR COMPLETE
OVER / (UNDER) EST.	643,774	0.6% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	7,781,271	38.9% OF REQUIREMENT

BRE ESTIMATE

\$	522,689,000
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Prior Year Revenues:

9/15/2013	9,329,567	Sales \$33.6 Million
9/22/2013	10,528,582	Sales \$33.7 Million
9/29/2013	9,893,515	Sales \$30.1 Million
10/6/2013	11,492,874	Sales \$30.8 Million

Fiscal Year 2015 Sales Goal Analysis

1,776,780,000	FY 2015 Sales Goal
34,168,846	weekly sales needed to reach goal
375,857,308	sales needed as of 9/14/2014
352,999,514	actual sales as of 9/14/2014
-22,857,794	under goal

WEEKLY AVERAGES

Current Average Sales	\$ 32,090,865
Current Average Revenue	10,110,236
Sales Needed to Reach Est.	\$ 31,855,262
Revenue Needed to Reach Est.	10,036,010

EST UNCLAIMED PRIZE FUND USAGE

UCPF Reserve-6.14	6,224,655
July/Aug 2014 Net Change	(859,884)
UCPF Reserve-8.14	5,364,771