

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

47.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O May 25, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O May 26, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	220,752,820	14.2%	221,843,473	13.9%	(1,090,653)	-0.49%
PICK 4	244,190,587	15.7%	241,684,196	15.1%	2,506,391	1.04%
KENO	146,867,983	9.4%	165,349,402	10.4%	(18,481,419)	-11.18%
KENO BONUS	29,961,673	1.9%	35,038,336	2.2%	(5,076,663)	-14.49%
KENO SUPER BONUS	102,447,092	6.6%	114,512,166	7.2%	(12,065,075)	-10.54%
INSTANT	431,047,805	27.6%	441,213,526	27.6%	(10,165,721)	-2.30%
MEGA-MILLIONS	88,471,014	5.7%	60,991,656	3.8%	27,479,358	45.05%
MEGAPLIER	5,793,666	0.4%	3,880,181	0.2%	1,913,485	49.31%
POWERBALL	91,825,912	5.9%	118,896,518	7.4%	(27,070,606)	-22.77%
POWERPLAY	4,476,231	0.3%	4,703,498	0.3%	(227,267)	-4.83%
BONUS MATCH-5	19,389,631	1.2%	19,052,185	1.2%	337,446	1.77%
MULTI-MATCH	24,066,293	1.5%	25,997,735	1.6%	(1,931,442)	-7.43%
RACE TRAX	124,117,003	8.0%	116,000,281	7.3%	8,116,722	7.00%
RACE TRAX BONUS	18,425,288	1.2%	17,374,803	1.1%	1,050,485	6.05%
5 CARD CASH	7,640,532	0.5%	10,126,803	0.6%	(2,486,271)	-24.55%
TOTALS	1,559,473,530	100.0%	1,596,664,758	100.0%	(37,191,229)	-2.33%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	91,423,642	41.4%	91,985,077	41.5%	(561,435)	-0.61%
PICK 4	101,908,505	41.7%	112,743,694	46.6%	(10,835,190)	-9.61%
KENO	45,004,243	30.6%	51,983,560	31.4%	(6,979,317)	-13.43%
KENO BONUS	8,824,823	29.5%	10,551,509	30.1%	(1,726,686)	-16.36%
KENO SUPER BONUS	23,931,097	23.4%	27,649,332	24.1%	(3,718,235)	-13.45%
INSTANT	74,338,755	17.2%	77,344,296	17.5%	(3,005,541)	-3.89%
MEGA-MILLIONS	36,060,410	40.8%	25,811,710	42.3%	10,248,700	39.71%
MEGAPLIER	2,820,944	48.7%	1,895,451	48.8%	925,493	48.83%
POWERBALL	39,284,032	42.8%	51,891,757	43.6%	(12,607,725)	-24.30%
POWERPLAY	2,071,241	46.3%	1,743,222	37.1%	328,019	18.82%
BONUS MATCH-5	7,126,268	36.8%	6,462,083	33.9%	664,185	10.28%
MULTI-MATCH	8,537,263	35.5%	9,452,622	36.4%	(915,359)	-9.68%
RACE TRAX	28,722,204	23.1%	26,741,202	23.1%	1,981,002	7.41%
RACE TRAX BONUS	4,037,884	21.9%	3,733,600	21.5%	304,284	8.15%
5 CARD CASH	2,382,059	31.2%	2,966,470	29.3%	(584,411)	-19.70%
TOTALS	476,473,368	30.6%	502,955,586	31.5%	(26,482,218)	-5.27%

STADIUM AUTH.	20,000,000	1.3%	19,265,000	1.2%	735,000	3.82%
GENERAL FUND	456,473,368	29.3%	483,690,586	30.3%	(27,217,218)	-5.63%

TOTAL REVENUE

BRE ESTIMATES	470,988,808	90.4% OF YEAR COMPLETE
OVER / (UNDER) EST.	5,484,560	1.2% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	20,000,000	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 521,094,000

Prior Year Revenues - Next Week:

6/2/2013	9,879,013	Sales \$30.3 Million
6/9/2013	10,958,053	Sales \$33.6 Million
6/16/2013	4,361,254	Sales \$31.4 Million
6/23/2013	8,592,350	Sales \$31.6 Million

WEEKLY AVERAGES

Current Average Sales	\$ 33,180,288
Current Average Revenue	10,137,731
Sales Needed to Reach Est.	\$ 29,208,220
Revenue Needed to Reach Est.	8,924,126

EST UNCLAIMED PRIZE FUND USAGE

Pick 3 Promotions	\$ 3,441,650
Pick 4 Promotions	0
Keno Promotions	6,516,740
Mega Millions/Megaplier Promo/JP Supp	381,610
Multi Match Promo/JP Supplement	529,406
Racetrax Promotions	1,255,989
Public Affairs Giveaway Tickets	76,199
Instant Scratch-Off Promotions	1,139,802
Medal Madness	1,963,983
Powerball/Powerplay JP supp/Promoti	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	617,287
Rewards-Points For Prizes	2,189,971
TOTAL \$	18,114,937

UCPF ESTIMATED BALANCE

\$ 7,605,500

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))