



Lottery and Gaming Control Commission

1800 Washington Boulevard, Suite 330, Baltimore, MD 21230

GAMING PARTNERS INTERNATIONAL (GPI)

MANUFACTURER LICENSE APPLICANT

COMMISSION PRESENTATION

GAMING PARTNERS INTERNATIONAL (GPI)

EXECUTIVE SUMMARY

Introduction

Gaming Partners International (GPI) submitted a Manufacturer License Application – Request for Application of Alternative Licensing Standards (Form #1003) in January 2013 to be licensed by the Maryland Lottery and Gaming Control Commission (MLGCC) as a manufacturer of table games and related equipment.

Gaming Partners International (GPI) is a full-service supplier of gaming furniture and equipment for casinos worldwide. Featuring popular brands such as Paulson[®], B&G[®] and Bud Jones[®], GPI's table game products range from casino currency with proprietary design and security features, to innovative new ideas in gaming table manufacture, to products developed specifically for the cost-conscious casino.

GPI has manufacturing plants in Mexico and France and serves casino customers in all major gaming regions including North and South America, Asia, Europe, Australia and South Africa.

Eligibility – Alternative Licensing Standards

State Government Article (“SG”), Title 9, Subtitle 1A, of the Annotated Code of Maryland (“the Gaming Law”) authorizes the Maryland Lottery and Gaming Control Commission (“the Commission”) to establish an abbreviated process for licensing an applicant that holds a valid similar license in another state if the Commission determines that the licensing standards of the other state are comprehensive and thorough, and provide similar adequate safeguards to the standards in the Gaming law. The Commission has determined that valid, current gaming-related licenses in the following states may qualify an applicant in Maryland for a similar license to be subjected to an abbreviated licensing process, rather than a full background investigation: Arkansas, Illinois, Kansas, Louisiana, Mississippi, Missouri, Nevada, New Jersey, New York, Pennsylvania, Rhode Island and Wisconsin.

The Commission's decision to abbreviate an applicant's licensing process based on licensure in one of the 12 identified states is discretionary. The Commission

retains its right to protect the State's public interests, and in doing so may exercise its discretion to: (1) limit or restrict the extent to which another state's license is considered; (2) place conditions on the circumstances under which it will accept another state's license; and (3) at any time before or after completing the alternative licensing process, cease to apply the alternative licensing procedure and instead require the applicant to submit to a full background investigation.

Licensing Inquiry

In its application for a Manufacturer License, Gaming Partners International (GPI) indicated that they are currently licensed in the following jurisdictions, all of which the Commission has determined have same or similar licensing standards as Maryland:

- Missouri Gaming Commission
 - Type of License: Supplier
 - Expiration Date: June 30, 2013
 - Status: Valid and In Good Standing
- Mississippi Gaming Commission
 - Type of License: Supplier
 - Expiration Date: February 21, 2014
 - Status: Valid and In Good Standing
- Louisiana Gaming Control Board
 - Type of License: Gaming Supplier
 - Expiration Date: August 23, 2017
 - Status: Valid and In Good Standing
- Kansas Racing and Gaming Commission
 - Type of License: Gaming Supplier
 - Expiration Date: November 30, 2013
 - Status: Valid and In Good Standing
- Pennsylvania Gaming Control Board
 - Type of License: Table Game Manufacturer Designee
 - Expiration Date: Temporary License Issued January 18, 2012
 - Status: Valid and In Good Standing

Conclusion and Opinion

MLGCA's inquiry revealed that the applicant currently holds similar and valid licenses as those required by the Commission in the aforementioned states and is eligible to be licensed through the alternative licensing standards set forth in "the Gaming Law." It is the opinion of MLGCA staff that the applicant is qualified to be approved for a Manufacturer License.