

MBE Participation (Lottery & VLT) – FY 2017 (October)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$622,099
 Small Procurement (MBE) \$2,262
 MBE Participation (Small procurement) 0.4%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$21,794,010
 Large Procurement (MBE) \$3,437,862
 MBE Participation (Large Procurement) 15.8%

MBE Participation - Total Agency

Agency Spending (Total) \$22,024,442
 Agency Spending (MBE) \$3,440,124
 MBE Participation (Total Agency) 15.4%

Prime Contractor

	Contract	MBE Goal	Total Payments	FY 2017*		Total Contract MBE Participation
				Total MBE Payments	MBE Participation	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26)	25%		\$497,931	\$244,000	49.0%	44.9%
(11/10/2008 – 2/28/2015; 4 1-year renewal options remain)						

On-Line Gaming System

Scientific Games International (2005-11)	15%		\$7,406,030	\$1,518,303	20.5%	18.1%
(10/26/2005 – 6/26/2016; no renewal options remain)						

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)	25%		\$52,750	\$16,072	30.5%	22.5%
(8/15/2015 – 6/30/2018); no renewal options remain)						

Televised Drawings of On-Line Games

Hearst Television/MBAL-TV11 (2010-07)	19%		\$391,667	\$86,571	22.1%	20.3%
(1/6/2011 – 6/30/2015; 1 2-year renewal option remains)						

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)	25%		\$882,600	\$259,633	29.4%	28.0%
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)						

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02)	17.5%	\$771,293	\$267,370	34.7%	27.2%
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)					
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P)	10%	\$1,863,671	\$143,845	7.7%	5.5%
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)					
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I)	25%	\$932,932	\$473,838	50.8%	29.8%
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)					
Media Works, Ltd. (2013-02II)	5%	\$4,446,100	\$73,486	1.8%**	4.4%
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)					
GKV Communications, Inc. (2013-02III)	25%	\$114,855	\$50,373	43.9%	24.4%
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)					

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (October 2016)

<u>Master Contractor(2009-12)</u>	<u>Contract MBE Goal</u>	<u>Total</u>		<u>Actual + Payments</u>	<u>Total Prime Amount</u>	<u>Total MBE Payments</u>	<u>MBE Percent</u>
		<u>VLT Purchase Amount</u>	<u>Purchase Amount Allocation</u>				
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,425,504	\$2,805,216(B)	\$514,326	18.3%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$11,363,279	\$11,363,279(L)	\$2,102,057	18.5%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$19,387,944	\$29,219,246(B/L)	\$4,080,488	14.0%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$713,189	\$1,098,785(B)	\$119,026	10.8%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (October 2016)

<u>Master Contractor(2009-12)</u>	<u>Contract MBE Goal</u>	<u>Total</u>		<u>Actual + Payments</u>	<u>Total Prime Amount</u>	<u>Total MBE Payments</u>	<u>MBE Percent</u>
		<u>VLT Purchase Amount</u>	<u>Purchase Amount Allocation</u>				
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,453,341	\$1,453,341(L)	\$249,536	17.2%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,645,432	\$5,645,432(L)	\$1,083,477	19.2%
IGT (#024PPE)	18.9%	n/a	n/a	\$13,364,266	\$13,364,266(L)	\$2,020,746	15.1%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$407,004	\$407,004(L)	\$29,376	7.2%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.