

MBE Participation (Lottery & VLT) – FY 2016 (February)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,328,860
 Small Procurement (MBE) \$30,746
 MBE Participation (Small procurement) 2.3%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$39,886,946
 Large Procurement (MBE) \$6,954,960
 MBE Participation (Large Procurement) 17.4%

MBE Participation - Total Agency

Agency Spending (Total) \$40,432,473
 Agency Spending (MBE) \$6,985,706
 MBE Participation (Total Agency) 17.0%

	Contract	MBE Goal	Total Payments	FY 2016*		Total Contract
				Total MBE Payments	MBE Participation	
<u>Prime Contractor</u>						
Instant Ticket Vending Machines (ITVM)						
GTECH Corporation (2008-26)	25%		\$1,900,415	\$480,001	25.3%	42.5%
(11/10/2008 – 2/28/2015; 4 1-year renewal options remain)						
<u>On-Line Gaming System</u>						
Scientific Games International (2005-11)	15%		\$13,448,690	\$3,065,128	22.8%	17.5%
(10/26/2005 – 6/26/2016; no renewal options remain)						
<u>Auditing and Accounting Services</u>						
Stout, Causey, & Horning (2015-04)	25%		\$114,645	\$27,196	23.7%	23.7%
(8/15/2015 – 6/30/2018); no renewal options remain)						
<u>Televised Drawings of On-Line Games</u>						
Hearst Television/WBAL-TV11 (2010-07)	19%		\$783,333	\$157,544	20.1%	19.4%
(1/6/2011 – 6/30/2015; 1 2-year renewal option remains)						
<u>Central Monitor & Control System for VLT Program</u>						
GTECH Corporation (2009-11)	25%		\$2,353,500	\$497,592	21.1%	27.6%
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)						

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$1,522,168	\$440,574	29.0%	25.5%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$2,555,905	\$170,597	6.7%	6.4%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$1,713,305	\$818,331	47.8%	36.9%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$5,277,847	\$197,422	4.4%**	4.9%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$372,398	\$50,374	13.5%	18.3%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
The Key Group, Inc. (2013-02IV)	25%	\$63,731	\$13,751	21.6%	13.4%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (February 2016)

Master Contractor(2009-12)	Contract MBE Goal	VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$92,305	20.5%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,195,748	\$2,575,460(B)	\$475,171	18.5%
Bally Gaming, Inc. (#0100D)	25%	n/a	n/a	\$8,848,477	\$8,848,477(L)	\$1,616,532	18.3%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$16,900,470	\$26,731,772(B/L)	\$3,955,135	14.8%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$538,103	\$923,699(B)	\$119,026	12.9%
Shuffle Master, Inc. (#0140D)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$254,490	42.5%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (February 2016)

Master Contractor(2009-12)	Contract MBE Goal	VLT Purchase Amount	Purchase Amount Allocation(33/60)	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$905,757	\$905,757(L)	\$186,600	20.6%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$4,211,604	\$4,211,604(L)	\$815,116	19.4%
IGT (#024PPE)	18.9%	n/a	n/a	\$11,134,258	\$11,134,258(L)	\$1,926,843	17.3%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$300,996	\$300,996(L)	\$29,376	9.8%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.