

MBE Participation (Lottery & VLT) – FY 2015 (March)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$1,494,919
Small Procurement (MBE)	\$225,969
MBE Participation (Small procurement)	15.1%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$83,626,067
Large Procurement (MBE)	\$12,464,313
MBE Participation (Large Procurement)	14.9%

MBE Participation - Total Agency

Agency Spending (Total)	\$85,120,986
Agency Spending (MBE)	\$12,690,282
MBE Participation (Total Agency)	14.9%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2015*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2015; 4 1-year renewal options remain)	25%	\$1,037,889	\$532,000	51.3%	44.5%
<u>On-Line Gaming System</u>					
Scientific Games International (2005-11) (10/26/2005 – 6/26/2016; no renewal options remain)	15%	\$15,963,272	\$2,362,672	14.8%	16.0%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2009-14) (7/1/2009 – 6/30/2015; no renewal options remain)	25%	\$140,164	\$31,860	22.7%	25.5%
<u>Televised Drawings of On-Line Games</u>					
Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2015; 1 2-year renewal option remains)	19%	\$783,333	\$174,658	22.3%	19.6%
<u>Investigative Services for VLTs</u>					
Spectrum Gaming Group (2009-07P) (5/7/2009 – 5/6/2015; no renewal option remain)	25%	\$0	\$0	0%	12.1%
MDB International (2009-07S) (5/7/2009 – 5/6/2015; no renewal option remain)	25%	\$0	\$0	0%	19.5%

<u>Central Monitor & Control System for VLT Program</u>						
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2015; 1 5-year renewal option remains)	25%	\$3,582,169	\$816,501	22.8%	27.9%	
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$789,973	\$153,640	19.5%	18.7%	
<u>Old Instant Ticket Contract</u>						
Pollard Banknote Ltd. Partnership (2006-01) (7/6/2006 – 8/31/2015; extension for payment only, no renewal options remain)	10%	\$0	\$0	0%	7.1%	
<u>New Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$4,531,130	\$459,114	10.1%	6.5%	
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$1,398,285	\$390,316	27.9%	29.4%	
Media Works, Ltd. (2013-02II) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	5%	\$6,441,377	\$240,791	4.3%**	4.7%	
GKV Communications, Inc. (2013-02III) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$317,162	\$73,181	23.1%	15.7%	
The Key Group, Inc. (2013-02IV) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$91,000	\$0	0%	0%	

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for entire contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(4/9/2010 – 3/31/2020; no renewal options remain) (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Hollywood Casino - Opened 9/27/2010) - (March 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase (1) Amount Allocation (54/60)	Actual (2) + Payments	Total Prime = Amount (3)	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc.(#002HC)	16.5%	\$2,848,456	\$2,563,610	\$3,429,560	\$5,993,170(B/L)	\$827,761	13.8%
Bally Gaming, Inc. (#003-HC)	25%	n/a	n/a	\$11,310,832	\$11,310,832(L)	\$2,297,146	20.3%
IGT (#004HC)	16.5%	\$8,221,855	\$7,399,670	\$7,967,154	\$15,366,824(B/L)	\$2,890,323	18.8%
KGM Gaming, LLC (#001HC)	25%	\$233,718	\$210,346	\$58,589	\$268,935(B)	\$89,244	33.2%
Shuffle Master, Inc. (#006HC)	15%	\$599,970	\$539,973	\$34,800	\$574,773(B)	\$155,774	27.1%
Spielo Manuf./GTECH (#005&007HC)	25%	\$16,309,284	\$14,678,356	\$10,651,978	\$25,330,334(B)	\$5,398,569	21.3%

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (March 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(51/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#008OD)	41%	\$327,265	\$278,175	\$119,825	\$398,000(B)	\$83,565	21.0%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,172,755	\$891,527	\$2,064,282(B)	\$404,149	19.6%
Bally Gaming, Inc. (#010OD)	25%	n/a	n/a	\$6,156,795	\$6,156,795(L)	\$1,278,217	20.8%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$460,938	\$232,722	\$693,660(B)	\$140,292	20.2%
IGT (#012OD)	15%	\$6,282,867	\$5,340,437	\$8,766,141	\$14,106,578(B/L)	\$1,686,083	12.0%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$327,734	\$281,327	\$609,061(B)	\$100,989	16.6%
Shuffle Master, Inc. (#014OD)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$208,890	34.9%
Spielo Manuf./GTECH (#015OD)	25%	\$3,548,435	\$3,016,170	\$4,352,170	\$7,368,340(B/L)	\$1,872,095	25.4%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

MBE Participation by VLT Manufacturer (Maryland Live – Opened 6/6/2012) - (March 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(34/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#020PPE)	25%	n/a	n/a	\$482,891	\$482,891(L)	\$66,982	13.9%
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$16,162,763	\$16,162,763(L)	\$1,792,773	11.1%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$23,276,234	\$23,276,234(L)	\$4,629,801	19.9%
Diamond Game Ent., Inc. (#023PPE)	25%	n/a	n/a	\$436,155	\$436,155(L)	\$70,775	16.2%
IGT (#024PPE)	18.9%	n/a	n/a	\$38,309,884	\$38,309,884(L)	\$1,508,175	3.9%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$1,063,434	\$1,063,434(L)	\$133,669	12.6%
Shuffle Master, Inc. (#026PPE)	15%	n/a	n/a	\$1,977,454	\$1,977,454(L)	\$232,165	11.7%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$49,712,356	\$49,712,356(L)	\$5,377,994	10.8%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (March 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(22/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$454,761	\$454,761(L)	\$116,536	25.6%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,154,111	\$2,154,111(L)	\$499,226	23.2%
IGT (#024PPE)	18.9%	n/a	n/a	\$5,480,824	\$5,480,824(L)	\$508,895	9.3%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$182,700	\$182,700(L)	\$21,066	11.5%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$2,481,449	\$2,481,449(L)	\$1,069,877	43.1%

Note: All numbers for VLT Facilities are cumulative since the opening date.