

MBE Participation (Lottery & VLT) – FY 2015 (February)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,373,930
 Small Procurement (MBE) \$207,583
 MBE Participation (Small procurement) 15.1%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$72,382,337
 Large Procurement (MBE) \$11,722,719
 MBE Participation (Large Procurement) 16.4%

MBE Participation - Total Agency

Agency Spending (Total) \$72,972,933
 Agency Spending (MBE) \$11,930,303
 MBE Participation (Total Agency) 16.4%

	Contract	Total	FY 2015*				
			Payments	Total MBE Payments	MBE Participation	Total Contract MBE Participation	
Prime Contractor							
Instant Ticket Vending Machines (ITVM)							
GTECH Corporation (2008-26)	25%	\$830,502	\$472,000	56.8%	44.9%		
(11/10/2008 – 2/28/2015; 4 1-year renewal options remain)							
On-Line Gaming System							
Scientific Games International (2005-11)	15%	\$13,653,340	\$2,348,793	17.2%	16.0%		
(10/26/2005 – 6/26/2016; no renewal options remain)							
Auditing and Accounting Services							
Stout, Causey, & Horning (2009-14)	25%	\$59,726	\$26,920	45.1%	27.4%		
(7/1/2009 – 6/30/2015; no renewal options remain)							
Televised Drawings of On-Line Games							
Hearst Television/WBAL-TV11 (2010-07)	19%	\$783,333	\$174,658	22.3%	20.0%		
(1/6/2011 – 6/30/2015; 1 2-year renewal option remains)							
Investigative Services for VLTs							
Spectrum Gaming Group (2009-07P)	25%	\$0	\$0	0%	12.1%		
(5/7/2009 – 5/6/2015; no renewal option remain)							
MDB International (2009-07S)							
(5/7/2009 – 5/6/2015; no renewal option remain)	25%	\$0	\$0	0%	19.5%		

<u>Central Monitor & Control System for VLT Program</u>						
<u>GTECH Corporation (2009-11)</u>						
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)	25%	\$3,287,869	\$747,585	22.7%	28.0%	
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
<u>Diamond Game Enterprises (2014-02)</u>						
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$660,664	\$123,460	18.7%	18.7%	
<u>Old Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. Partnership (2006-01)</u>						
(7/6/2006 – 8/31/2015; extension for payment only, no renewal options remain)	10%	\$0	\$0	0%	7.1%	
<u>New Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. (2013-01P)</u>						
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$3,296,487	\$407,197	12.4%	6.9%	
<u>Advertising Contract</u>						
<u>GKV Communications, Inc. (2013-02I)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$1,136,195	\$390,316	34.4%	32.2%	
<u>Media Works, Ltd. (2013-02II)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	5%	\$5,758,960	\$201,588	4.1%**	4.7%	
<u>GKV Communications, Inc. (2013-02III)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$237,999	\$73,181	30.8%	17.6%	
<u>The Key Group, Inc. (2013-02IV)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$0	\$0	0%	0%	

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for entire contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
 (4/9/2010 – 3/31/2020; no renewal options remain) (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Hollywood Casino - Opened 9/27/2010) - (February 2015)

Master Contractor/2009-12)	Contract MBE Goal	VLT Purchase Amount	Purchase (1) Amount Allocation (53/60)	Actual (2) + Payments	Total Prime Amount (3) =	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#002HC)	16.5%	\$2,848,456	\$2,516,136	\$3,425,119	\$5,941,255(B/L)	\$818,017	13.8%
Bally Gaming, Inc. (#003-HC)	25%	n/a	n/a	\$11,074,699	\$11,074,699(L)	\$2,297,146	20.7%
IGT (#004HC)	16.5%	\$8,221,855	\$7,262,639	\$7,826,259	\$15,088,898(B/L)	\$2,831,606	18.8%
KGM Gaming, LLC (#001HC)	25%	\$233,718	\$206,451	\$56,549	\$263,000(B)	\$88,304	33.6%
Shuffle Master, Inc. (#006HC)	15%	\$599,970	\$529,974	\$34,800	\$564,774(B)	\$153,214	27.1%
Spielo Manuf./GTECH (#005&007HC)	25%	\$16,309,284	\$14,406,534	\$10,451,443	\$24,857,977(B)	\$5,262,939	21.2%

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (February 2015)

Master Contractor/2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(50/60)	Actual + Payments	Total Prime Amount =	Total MBE Payments	MBE Percent
AGS Partners, LLC (#008OD)	41%	\$327,265	\$272,721	\$114,125	\$386,846(B)	\$83,565	21.6%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,149,760	\$885,468	\$2,035,228(B)	\$398,857	19.6%
Bally Gaming, Inc. (#010OD)	25%	n/a	n/a	\$5,983,643	\$5,983,643(L)	\$1,254,134	21.0%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$451,900	\$227,211	\$679,111(B)	\$138,472	20.4%
IGT (#012OD)	15%	\$6,282,867	\$5,235,723	\$8,454,212	\$13,689,935(B/L)	\$1,627,366	11.9%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$321,330	\$278,267	\$599,597(B)	\$99,578	16.6%
Shuffle Master, Inc. (#014OD)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$204,240	34.1%
Spielo Manuf./GTECH (#015OD)	25%	\$3,548,435	\$2,957,029	\$4,229,402	\$7,186,431(B/L)	\$1,872,095	26.1%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

MBE Participation by VLT Manufacturer (Maryland Live – Opened 6/6/2012) - (February 2015)

	Contract	Total	Purchase	Actual	Total Prime	Total MBE	MBE
	MBE Goal	VLT Purchase	Amount	Allocation(33/60) + Payments	= Amount	Payments	Percent
AGS Partners, LLC (#020PPE)	25%	n/a	n/a	\$471,641	\$471,641(L)	\$66,144	14.0%
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$15,876,992	\$15,876,992(L)	\$1,747,665	11.0%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$22,297,978	\$22,297,978(L)	\$4,499,822	20.2%
Diamond Game Ent., Inc. (#023PPE)	25%	n/a	n/a	\$424,301	\$424,301(L)	\$68,955	16.3%
IGT (#024PPE)	18.9%	n/a	n/a	\$36,365,949	\$36,365,949(L)	\$1,448,137	4.0%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$998,366	\$998,366(L)	\$129,763	13.0%
Shuffle Master, Inc. (#026PPE)	15%	n/a	n/a	\$1,977,454	\$1,977,454(L)	\$231,332	11.7%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$48,722,186	\$48,722,186(L)	\$5,229,138	10.7%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (February 2015)

	Contract	Total	Purchase	Actual	Total Prime	Total MBE	MBE
	MBE Goal	VLT Purchase	Amount	Allocation(21/60) + Payments	= Amount	Payments	Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$454,761	\$454,761(L)	\$111,664	24.6%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,154,111	\$2,154,111(L)	\$477,364	22.2%
IGT (#024PPE)	18.9%	n/a	n/a	\$5,251,718	\$5,251,718(L)	\$478,663	9.1%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$163,820	\$163,820(L)	\$20,156	12.3%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$2,367,629	\$2,367,629(L)	\$1,069,877	45.2%

Note: All numbers for VLT Facilities are cumulative since the opening date.