

MBE Participation (Lottery & VLT) – FY 2016 (December)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$1,117,124
Small Procurement (MBE)	\$30,746
MBE Participation (Small procurement)	2.8%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$27,883,910
Large Procurement (MBE)	\$4,671,082
MBE Participation (Large Procurement)	16.8%

MBE Participation - Total Agency

Agency Spending (Total)	\$28,413,534
Agency Spending (MBE)	\$4,701,828
MBE Participation (Total Agency)	16.2%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2016*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2015; 4 1-year renewal options remain)	25%	\$1,793,206	\$360,001	20.1%	41.8%
<u>On-Line Gaming System</u>					
Scientific Games International (2005-11) (10/26/2005 – 6/26/2016; no renewal options remain)	15%	\$9,173,069	\$1,983,760	21.6%	17.3%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2018); no renewal options remain)	25%	\$92,250	\$19,724	21.4%	21.4%
<u>Televised Drawings of On-Line Games</u>					
Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2015; 1 2-year renewal option remains)	19%	587,500	\$142,877	24.3%	19.8%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2015; 1 5-year renewal option remains)	25%	\$1,765,100	\$386,200	21.9%	27.9%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$1,049,959	\$315,196	30.0%	23.3%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$1,682,243	\$133,381	7.8%	6.6%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$1,337,646	\$337,297	25.2%	29.8%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$3,256,998	\$157,976	5.9%**	5.2%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$215,243	\$50,374	23.4%	21.0%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
The Key Group, Inc. (2013-02IV)	25%	\$45,719	\$13,751	30.1%	15.0%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (December 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(60/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#008OD)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$92,305	20.5%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,379,712	\$1,158,548	\$2,538,260(B)	\$463,786	18.3%
Bally Gaming, Inc. (#010OD)	25%	n/a	n/a	\$8,139,497	\$8,139,497(L)	\$1,552,858	19.1%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#012OD)	15%	\$9,831,302	\$9,831,302	\$16,190,146	\$26,021,448(B/L)	\$3,941,887	15.2%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$385,596	\$487,139	\$872,735(B)	\$115,926	13.3%
Shuffle Master, Inc. (#014OD)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$245,340	40.9%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (December 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(31/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$834,033	\$834,033(L)	\$174,829	21.0%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$3,642,445	\$3,642,445(L)	\$754,811	20.7%
IGT (#024PPE)	18.9%	n/a	n/a	\$10,534,717	\$10,534,717(L)	\$1,917,091	18.2%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$273,964	\$273,964(L)	\$27,764	10.1%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.