

MBE Participation (Lottery & VLT) – FY 2016 (July)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$115,273
 Small Procurement (MBE) \$0
 MBE Participation (Small procurement) 0%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$5,733,080
 Large Procurement (MBE) \$955,252
 MBE Participation (Large Procurement) 16.7%

MBE Participation - Total Agency

Agency Spending (Total) \$5,848,353
 Agency Spending (MBE) \$955,252
 MBE Participation (Total Agency) 16.3%

Prime Contractor

	Contract	MBE Goal	Total Payments	FY 2016*		Total Contract MBE Participation
				Total MBE Payments	MBE Participation	

Instant Ticket Vending Machines (ITVM)
 GTECH Corporation (2008-26) 25% \$1,257,976 \$0 0% 40.5%
 (11/10/2008 – 2/28/2015; 4 1-year renewal options remain)

On-Line Gaming System
 Scientific Games International (2005-11) 15% \$1,547,163 \$422,669 27.3% 14.6%
 (10/26/2005 – 6/26/2016; no renewal options remain)

Auditing and Accounting Services
 Stout, Causey, & Horning (2015-04) 25% \$0 \$0 0% 0%
 (8/15/2015 – 6/30/2018); no renewal options remain)

Televised Drawings of On-Line Games
 Hearst Television/MBAL-TV11 (2010-07) 19% \$97,917 \$14,667 15.0% 19.2%
 (1/6/2011 – 6/30/2015; 1 2-year renewal option remains)

Central Monitor & Control System for VLT Program
 GTECH Corporation (2009-11) 25% \$294,150 \$68,627 23.3% 28.9%
 (1/7/2010 – 9/26/2015; 1 5-year renewal option remains)

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)							
Diamond Game Enterprises (2014-02)	17.5%	\$139,568	\$56,198	40.3%	23.5%		
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)							
<u>Instant Ticket Contract</u>							
Pollard Banknote Ltd. (2013-01P)	10%	\$433,852	\$34,678	8.0%	6.5%		
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)							
<u>Advertising Contract</u>							
GKV Communications, Inc. (2013-02I)	25%	\$251,898	\$225,887	89.7%	35.5%		
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)							
Media Works, Ltd. (2013-02II)	5%	\$633,347	\$900	0.2%**	4.9%		
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)							
GKV Communications, Inc. (2013-02III)	25%	\$20,833	\$0	0%	15.6%		
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)							
The Key Group, Inc. (2013-02IV)	25%	\$8,769	\$0	0%	8.0%		
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)							

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (July 2015)

		Total	Purchase	Actual	Total Prime	Total MBE	MBE
	Contract	VLT Purchase	Amount	Payments	= Amount	Payments	Percent
Master Contractor/2009-12)	MBE Goal	Amount	Allocation(55/60)	+ Payments	= Amount	Payments	Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$299,993	\$122,562	\$422,555(B)	\$92,305	21.8%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,264,736	\$955,401	\$2,220,137(B)	\$431,582	19.4%
Bally Gaming, Inc. (#0100D)	25%	n/a	n/a	\$6,975,797	\$6,975,797(L)	\$1,394,537	20.0%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$497,090	\$236,904	\$733,994(B)	\$142,411	19.4%
IGT (#0120D)	15%	\$6,282,867	\$5,759,295	\$9,867,163	\$15,626,458(B/L)	\$1,789,463	11.5%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$353,463	\$361,373	\$714,836(B)	\$108,226	15.1%
Shuffle Master, Inc. (#0140D)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$213,090	35.6%
Spielo Manuf./GTECH (#0150D)	25%	\$3,548,435	\$3,252,732	\$4,765,069	\$8,017,801(B/L)	\$2,043,193	25.5%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (July 2015)

	Contract	Total	Purchase	Actual	Total Prime	Total MBE	MBE
	MBE Goal	VLT Purchase	Amount	Payments	= Amount	Payments	Percent
Master Contractor/2009-12)	MBE Goal	Amount	Allocation(26/60)	+ Payments	= Amount	Payments	Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$473,925	\$473,925(L)	\$141,355	29.8%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,786,277	\$2,786,277(L)	\$609,337	21.9%
IGT (#024PPE)	18.9%	n/a	n/a	\$6,428,001	\$6,428,001(L)	\$608,749	9.5%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$210,910	\$201,610(L)	\$24,343	12.1%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$2,820,068	\$2,820,068(L)	\$1,206,937	42.8%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.

