

MBE Participation (Lottery & VLT) – FY 2016 (August)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$533,215
Small Procurement (MBE)	\$14,433
MBE Participation (Small procurement)	2.7%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$7,639,773
Large Procurement (MBE)	\$1,542,125
MBE Participation (Large Procurement)	20.2%

MBE Participation - Total Agency

Agency Spending (Total)	\$8,075,071
Agency Spending (MBE)	\$1,556,558
MBE Participation (Total Agency)	19.1%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2016*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2015; 4 1-year renewal options remain)	25%	\$1,257,976	\$120,001	9.5%	41.7%
<u>On-Line Gaming System</u>					
Scientific Games International (2005-11) (10/26/2005 – 6/26/2016; no renewal options remain)	15%	\$2,500,039	\$484,003	19.4%	17.1%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2018); no renewal options remain)	25%	\$15,750	\$7,180	45.6%	45.6%
<u>Televised Drawings of On-Line Games</u>					
Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2015; 1 2-year renewal option remains)	19%	\$195,833	\$38,359	19.6%	19.3%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2015; 1 5-year renewal option remains)	25%	\$588,350	\$135,521	23.0%	28.3%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$310,406	\$107,022	34.5%	24.1%
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$433,852	\$64,931	15.0%	6.7%
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$429,411	\$225,887	52.6%	33.9%
Media Works, Ltd. (2013-02II) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	5%	\$659,087	\$20,006	3.6%**	5.0%
GKV Communications, Inc. (2013-02III) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$41,666	\$0	0%	19.4%
The Key Group, Inc. (2013-02IV) (8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$14,569	\$0	0%	7.6%

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (August 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(56/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#008OD)	41%	\$327,265	\$305,447	\$122,562	\$428,009(B)	\$92,305	21.6%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,287,731	\$955,401	\$2,243,132(B)	\$437,441	19.5%
Bally Gaming, Inc. (#010OD)	25%	n/a	n/a	\$6,975,797	\$6,975,797(L)	\$1,427,564	20.5%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$506,128	\$236,904	\$743,032(B)	\$142,411	19.2%
IGT (#012OD)	15%	\$6,282,867	\$5,864,009	\$9,867,163	\$15,731,172(B/L)	\$1,850,900	11.8%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$359,890	\$361,373	\$721,263(B)	\$109,776	15.2%
Shuffle Master, Inc. (#014OD)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$222,240	37.1%
Spielo Manuf./GTECH (#015OD)	25%	\$3,548,435	\$3,311,873	\$4,765,069	\$8,076,942(B/L)	\$2,043,193	25.3%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (August 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation(27/60)	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$487,245	\$473,925(L)	\$147,098	31.0%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,786,277	\$2,786,277(L)	\$637,970	22.9%
IGT (#024PPE)	18.9%	n/a	n/a	\$6,428,001	\$6,428,001(L)	\$670,186	10.4%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$210,910	\$201,610(L)	\$25,098	12.5%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$2,820,068	\$2,820,068(L)	\$1,206,937	42.8%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.