

**MBE Participation (Lottery & VLT) – FY 2016 (September)**

***MBE Participation – Small Procurement Spending***

Small Procurement (Total) \$629,513  
 Small Procurement (MBE) \$14,716  
 MBE Participation (Small procurement) 2.3%

***MBE Participation - Large Procurement Spending***

Large Procurement (Total) \$13,465,151  
 Large Procurement (MBE) \$2,455,257  
 MBE Participation (Large Procurement) 18.2%

***MBE Participation - Total Agency***

Agency Spending (Total) \$13,898,830  
 Agency Spending (MBE) \$2,469,972  
 MBE Participation (Total Agency) 17.8%

	Contract	MBE Goal	Total Payments	FY 2016*		Total Contract MBE Participation
				Total MBE Payments	MBE Participation	
<u>Instant Ticket Vending Machines (ITVM)</u>						
GTECH Corporation (2008-26)	25%		\$1,364,689	\$180,001	13.2%	41.8%
(11/10/2008 – 2/28/2015; 4 1-year renewal options remain)						
<u>On-Line Gaming System</u>						
Scientific Games International (2005-11)	15%		\$4,848,307	\$899,890	18.6%	13.2%
(10/26/2005 – 6/26/2016; no renewal options remain)						
<u>Auditing and Accounting Services</u>						
Stout, Causey, & Horning (2015-04)	25%		\$23,250	\$11,492	49.4%	49.4%
(8/15/2015 – 6/30/2018); no renewal options remain)						
<u>Televised Drawings of On-Line Games</u>						
Hearst Television/WBAL-TV11 (2010-07)	19%		\$293,750	\$62,498	21.3%	19.4%
(1/6/2011 – 6/30/2015; 1 2-year renewal option remains)						
<u>Central Monitor &amp; Control System for VLT Program</u>						
GTECH Corporation (2009-11)	25%		\$882,500	\$204,445	23.2%	28.2%
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)						

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$491,913	\$151,708	30.8%	24.1%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$835,651	\$73,838	8.8%	6.7%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$559,439	\$337,297	60.3%	33.9%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$1,525,457	\$56,244	4.6%**	5.3%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$145,454	\$0	0%	19.4%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
The Key Group, Inc. (2013-02IV)	25%	\$34,119	\$0	0%	7.6%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						

\* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

\*\*Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.  
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

**MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (September 2015)**

	Contract	Total VLT Purchase Amount	Purchase Amount Allocation(57/60)	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
<u>Master Contractor(2009-12)</u>	<u>MBE Goal</u>						
AGS Partners, LLC (#0080D)	41%	\$327,265	\$310,902	\$122,562	\$433,464(B)	\$92,305	21.3%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,310,726	\$966,871	\$2,277,597(B)	\$442,556	19.4%
Bally Gaming, Inc. (#0100D)	25%	n/a	n/a	\$7,009,277	\$7,009,277(L)	\$1,459,401	20.8%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$515,166	\$236,904	\$752,070(B)	\$142,411	18.9%
IGT (#0120D)	15%	\$9,831,302	\$9,339,737	\$15,254,575	\$24,594,312(B/L)	\$3,924,319	16.0%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$366,316	\$412,337	\$778,653(B)	\$111,326	14.3%
Shuffle Master, Inc. (#0140D)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$226,890	37.9%

**MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (September 2015)**

	Contract	Total VLT Purchase Amount	Purchase Amount Allocation(28/60)	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
<u>Master Contractor(2009-12)</u>	<u>MBE Goal</u>						
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$501,009	\$501,009(L)	\$153,236	30.6%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,786,277	\$2,786,277(L)	\$666,868	23.9%
IGT (#024PPE)	18.9%	n/a	n/a	\$9,760,457	\$9,760,457(L)	\$1,907,339	19.5%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$234,288	\$234,288(L)	\$25,098	10.7%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.  
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.  
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.