

MBE Participation (Lottery & VLT) – FY 2016 (May/June)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$2,053,784
 Small Procurement (MBE) \$121,146
 MBE Participation (Small procurement) 5.9%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$63,560,383
 Large Procurement (MBE) \$10,919,786
 MBE Participation (Large Procurement) 17.2%

MBE Participation - Total Agency

Agency Spending (Total) \$65,614,167
 Agency Spending (MBE) \$11,040,932
 MBE Participation (Total Agency) 16.8%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2016*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26) (11/10/2008 – 2/28/2015; 4 1-year renewal options remain) 25% \$2,435,570 \$724,000 29.7% 42.7%

On-Line Gaming System

Scientific Games International (2005-11) (10/26/2005 – 6/26/2016; no renewal options remain) 15% \$21,971,888 \$4,746,416 21.6% 17.6%

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2018); no renewal options remain) 25% \$207,045 \$36,016 17.4% 17.4%

Televised Drawings of On-Line Games

Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2015; 1 2-year renewal option remains) 19% \$1,175,000 \$287,237 24.5% 20.2%

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11) (1/7/2010 – 9/26/2015; 1 5-year renewal option remains) 25% \$3,530,300 \$686,545 19.5% 26.8%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$2,426,217	\$680,641	28.1%	25.7%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$4,842,649	\$266,758	5.5%	6.1%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$3,048,646	\$1,121,842	36.8%	34.0%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$8,359,884	\$408,528	5.7%**	5.3%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$522,534	\$138,526	26.5%	22.8%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
The Key Group, Inc. (2013-02IV)	25%	\$98,031	\$13,750	14.0%	19.7%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.
 **Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
 (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (May/June 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#008OD)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,379,712	\$1,368,780	\$2,748,492(B)	\$496,615	18.1%
Bally Gaming, Inc.* (#010OD)	25%	n/a	n/a	\$10,403,561	\$10,403,561(L)	\$2,018,019	19.4%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#012OD)	15%	\$9,831,302	\$9,831,302	\$18,200,604	\$28,031,906(B/L)	\$4,080,488	14.6%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$385,596	\$637,565	\$1,023,161(B)	\$119,026	11.6%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (May/June 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,178,361	\$1,178,361(L)	\$220,713	18.7%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,036,176	\$5,036,176(L)	\$949,504	18.9%
IGT (#024PPE)	18.9%	n/a	n/a	\$12,239,650	\$12,239,650(L)	\$2,020,746	16.5%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$353,812	\$353,812(L)	\$29,376	8.3%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.