

**MBE Participation (Lottery & VLT) – FY 2017 (November)**

***MBE Participation – Small Procurement Spending***

Small Procurement (Total)	\$782,253
Small Procurement (MBE)	\$2,262
MBE Participation (Small procurement)	0.3%

***MBE Participation - Large Procurement Spending***

Large Procurement (Total)	\$30,801,061
Large Procurement (MBE)	\$4,552,906
MBE Participation (Large Procurement)	14.8%

***MBE Participation - Total Agency***

Agency Spending (Total)	\$30,897,897
Agency Spending (MBE)	\$4,555,168
MBE Participation (Total Agency)	14.4%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2017*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2017; 1 1-year renewal option remains)	25%	\$622,799	\$305,000	49.0%	45.4%
<u>On-Line Gaming System</u>					
Scientific Games International (2005-11) (10/26/2005 – 6/26/2017; no renewal options remain)	15%	\$11,916,286	\$1,941,263	16.3%	17.5%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2018); no renewal options remain)	25%	\$56,500	\$20,384	36.1%	24.0%
<u>Televised Drawings of On-Line Games</u>					
Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2017)	19%	\$685,417	\$120,306	17.6%	19.7%
<u>Central Monitor &amp; Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020)	25%	\$882,600	\$259,633	29.4%	28.0%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$1,211,403	\$334,339	27.6%	26.2%
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$2,522,427	\$511,479	20.3%	5.3%
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I) (8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$1,430,101	\$473,838	33.1%	27.9%
Media Works, Ltd. (2013-02II) (8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	5%	\$6,383,807	\$116,367	1.8%**	4.2%
GKV Communications, Inc. (2013-02III) (8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$175,931	\$62,966	35.8%	23.4%

\* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.

\*\*Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.  
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

**MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (November 2016)**

<b>Master Contractor(2009-12)</b>	<b>Contract MBE Goal</b>	<b>Total VLT Purchase Amount</b>	<b>Purchase Amount Allocation</b>	<b>Actual + Payments</b>	<b>Total Prime = Amount</b>	<b>Total MBE Payments</b>	<b>MBE Percent</b>
AGS Partners, LLC (#008OD)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,379,712	\$1,463,709	\$2,843,421(B)	\$523,044	18.4%
Bally Gaming, Inc.* (#010OD)	25%	n/a	n/a	\$11,600,559	\$11,600,559(L)	\$2,146,746	18.5%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#012OD)	15%	\$9,831,302	\$9,831,302	\$19,462,742	\$29,294,044(B/L)	\$4,080,488	14.0%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$385,596	\$737,849	\$1,123,465(B)	\$119,026	10.6%

\* Includes Shuffle Master, Inc.

**MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (November 2016)**

<b>Master Contractor(2009-12)</b>	<b>Contract MBE Goal</b>	<b>Total VLT Purchase Amount</b>	<b>Purchase Amount Allocation</b>	<b>Actual + Payments</b>	<b>Total Prime = Amount</b>	<b>Total MBE Payments</b>	<b>MBE Percent</b>
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,504,521	\$1,504,521(L)	\$260,039	17.3%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,645,432	\$5,645,432(L)	\$1,122,349	19.8%
IGT (#024PPE)	18.9%	n/a	n/a	\$13,364,266	\$13,364,266(L)	\$2,020,746	15.1%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$407,004	\$407,004(L)	\$29,376	7.2%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.