

MBE Participation (Lottery & VLT) – FY 2016 (January)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,191,986
 Small Procurement (MBE) \$30,746
 MBE Participation (Small procurement) 2.6%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$33,791,698
 Large Procurement (MBE) \$6,110,711
 MBE Participation (Large Procurement) 18.1%

MBE Participation - Total Agency

Agency Spending (Total) \$34,298,268
 Agency Spending (MBE) \$6,141,457
 MBE Participation (Total Agency) 17.6%

<u>Prime Contractor</u>	<u>Contract</u>	<u>MBE Goal</u>	<u>Total Payments</u>	<u>FY 2016*</u>		<u>MBE Participation</u>	<u>Total Contract MBE Participation</u>
				<u>Total MBE Payments</u>	<u>Participation</u>		
<u>Instant Ticket Vending Machines (ITVM)</u>							
GTECH Corporation (2008-26)		25%	\$1,793,206	\$420,001		23.4%	42.4%
(1/1/10/2008 – 2/28/2015; 4 1-year renewal options remain)							
<u>On-Line Gaming System</u>							
Scientific Games International (2005-11)		15%	\$11,329,729	\$2,448,958		21.6%	17.3%
(10/26/2005 – 6/26/2016; no renewal options remain)							
<u>Auditing and Accounting Services</u>							
Stout, Causey, & Horning (2015-04)		25%	\$95,355	\$24,036		25.2%	25.2%
(8/15/2015 – 6/30/2018); no renewal options remain)							
<u>Televised Drawings of On-Line Games</u>							
Hearst Television/WBAL-TV11 (2010-07)		19%	\$685,417	\$142,877		20.9%	19.5%
(1/6/2011 – 6/30/2015; 1 2-year renewal option remains)							
<u>Central Monitor & Control System for VLT Program</u>							
GTECH Corporation (2009-11)		25%	\$1,765,100	\$441,669		25.0%	28.2%
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)							

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$1,273,730	\$437,448	34.3%	27.7%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$2,075,001	\$161,397	7.8%	6.6%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$1,702,192	\$818,331	48.1%	36.9%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
Media Works, Ltd. (2013-02III)	5%	\$4,133,412	\$188,791	5.5%**	5.2%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$294,118	\$50,374	17.1%	19.5%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						
The Key Group, Inc. (2013-02IV)	25%	\$57,931	\$13,751	23.7%	13.9%	
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)						

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.
 **Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
 (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (January 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total		Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation				
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$92,305	20.5%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,184,278	\$2,563,990(B)	\$470,056	18.3%
Bally Gaming, Inc. (#0100D)	25%	n/a	n/a	\$8,604,137	\$8,604,137(L)	\$1,584,695	18.4%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$16,522,231	\$26,353,533(B/L)	\$3,955,135	15.0%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$512,621	\$898,217(B)	\$117,476	13.1%
Shuffle Master, Inc. (#0140D)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$254,490	42.5%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (January 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total		Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation(3260)				
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$891,993	\$891,993(L)	\$182,412	20.5%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$4,021,397	\$4,021,397(L)	\$785,238	19.5%
IGT (#024PPE)	18.9%	n/a	n/a	\$10,816,774	\$10,816,774(L)	\$1,926,843	17.8%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$287,480	\$287,480(L)	\$28,570	9.9%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.