

MBE Participation (Lottery & VLT) – FY 2015 (April)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,571,680
 Small Procurement (MBE) \$237,738
 MBE Participation (Small procurement) 15.1%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$90,322,992
 Large Procurement (MBE) \$14,246,891
 MBE Participation (Large Procurement) 15.8%

MBE Participation - Total Agency

Agency Spending (Total) \$91,894,673
 Agency Spending (MBE) \$14,484,629
 MBE Participation (Total Agency) 15.8%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2015*		MBE Participation	Total Contract MBE Participation
			Total MBE Payments	Participation		
Instant Ticket Vending Machines (ITVM) GTECH Corporation (2008-26) (11/10/2008 – 2/28/2015; 4 1-year renewal options remain)	25%	\$1,037,889	\$592,000	57.0%	45.2%	
On-Line Gaming System Scientific Games International (2005-11) (10/26/2005 – 6/26/2016; no renewal options remain)	15%	\$17,594,776	\$2,917,052	16.6%	16.4%	
Auditing and Accounting Services Stout, Causey, & Horning (2009-14) (7/1/2009 – 6/30/2015; no renewal options remain)	25%	\$152,414	\$37,750	24.8%	25.8%	
Televised Drawings of On-Line Games Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2015; 1 2-year renewal option remains)	19%	\$881,250	\$189,325	21.5%	19.9%	
Investigative Services for VLTs Spectrum Gaming Group (2009-07P) (5/7/2009 – 5/6/2015; no renewal option remain)	25%	\$0	\$0	0%	12.1%	
MDB International (2009-07S) (5/7/2009 – 5/6/2015; no renewal option remain)	25%	\$0	\$0	0%	19.5%	

Central Monitor & Control System for VLT Program						
<u>GTECH Corporation (2009-11)</u>						
(1/7/2010 – 9/26/2015; 1 5-year renewal option remains)	25%	\$3,582,169	\$878,788	24.5%	28.3%	
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
<u>Diamond Game Enterprises (2014-02)</u>						
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$1,006,856	\$231,165	23.0%	23.0%	
<u>Old Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. Partnership (2006-01)</u>						
(7/6/2006 – 8/31/2015; extension for payment only, no renewal options remain)	10%	\$0	\$0	0%	7.1%	
<u>New Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. (2013-01P)</u>						
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$4,806,715	\$487,432	10.1%	6.6%	
<u>Advertising Contract</u>						
<u>GKV Communications, Inc. (2013-02I)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$1,493,652	\$390,316	26.1%	29.4%	
<u>Media Works, Ltd. (2013-02II))</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	5%	\$6,735,727	\$240,791	4.1%**	4.7%	
<u>GKV Communications, Inc. (2013-02III)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$347,700	\$73,181	21.1%	15.7%	
<u>The Key Group, Inc. (2013-02IV)</u>						
(8/1/2013 – 7/31/2016; 2 1-year renewal options remain)	25%	\$96,800	\$9,379	9.7%	9.7%	

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for entire contract since start date.
**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(4/9/2010 – 3/31/2020; no renewal options remain) (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (April 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total		Actual	Total Prime Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation(52/60)				
AGS Partners, LLC (#0080D)	41%	\$327,265	\$283,630	\$122,172	\$405,802(B)	\$83,565	20.6%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,195,750	\$891,527	\$2,087,277(B)	\$414,608	19.9%
Bally Gaming, Inc. (#0100D)	25%	n/a	n/a	\$6,446,063	\$6,446,063(L)	\$1,305,100	20.3%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$469,976	\$236,904	\$706,880(B)	\$141,943	20.1%
IGT (#0120D)	15%	\$6,282,867	\$5,445,151	\$9,021,218	\$14,466,369(B/L)	\$1,723,029	11.9%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$334,183	\$281,327	\$615,510(B)	\$103,676	16.8%
Shuffle Master, Inc. (#0140D)	15%	n/a	n/a	\$598,848	\$598,848(L)	\$213,090	35.6%
Spielo Manuf./GTECH (#0150D)	25%	\$3,548,435	\$3,075,310	\$4,475,792	\$7,551,102(B/L)	\$1,982,449	26.3%

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (April 2015)

Master Contractor(2009-12)	Contract MBE Goal	Total		Actual	Total Prime Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation(23/60)				
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$454,761	\$454,761(L)	\$124,270	27.3%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$2,274,315	\$2,274,315(L)	\$524,894	23.1%
IGT (#024PPE)	18.9%	n/a	n/a	\$5,743,971	\$5,743,971(L)	\$539,293	9.4%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$182,700	\$182,700(L)	\$22,523	12.3%
Spielo Manuf./GTECH (#027PPE)	15%	n/a	n/a	\$2,595,578	\$2,595,578(L)	\$1,161,390	44.7%

Note: (1) For "Purchase Amount Allocation" column: (x/60) indicates Total VLT Purchase Amount pro-rated for x months of 60 month Contract term.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.