

MBE Participation (Lottery & VLT) – FY 2017 (August)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$151,274
 Small Procurement (MBE) \$2,051
 MBE Participation (Small procurement) 1.4%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$12,611,198
 Large Procurement (MBE) \$2,130,759
 MBE Participation (Large Procurement) 16.9%

MBE Participation - Total Agency

Agency Spending (Total) \$12,566,639
 Agency Spending (MBE) \$2,132,810
 MBE Participation (Total Agency) 16.7%

<u>Prime Contractor</u>	<u>Contract</u>	<u>MBE Goal</u>	<u>FY 2017*</u>			
			<u>Total Payments</u>	<u>Total MBE Payments</u>	<u>MBE Participation</u>	
					<u>Total Contract MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>						
GTECH Corporation (2008-26)		25%	\$132,776	\$122,000	91.9%	43.7%
(1/1/10/2008 – 2/28/2018; 1 1-year renewal option remains)						
<u>On-Line Gaming System</u>						
Scientific Games International (2005-11)		15%	\$5,343,714	\$996,653	18.7%	17.6%
(10/26/2005 – 6/26/2017; no renewal options remain)						
<u>Auditing and Accounting Services</u>						
Stout, Causey, & Horning (2015-04)		25%	\$67,500	\$7,840	11.6%	25.2%
(8/15/2015 – 6/30/2018); no renewal options remain)						
<u>Televised Drawings of On-Line Games</u>						
Hearst Television/MBAL-TV11 (2010-07)		19%	\$195,833	\$39,934	20.4%	20.8%
(1/6/2011 – 6/30/2017)						
<u>Central Monitor & Control System for VLT Program</u>						
GTECH Corporation (2009-11)		25%	\$651,450	\$137,460	21.1%	24.9%
(1/7/2010 – 9/26/2020)						

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
<u>Diamond Game Enterprises (2014-02)</u>						
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$540,797	\$139,122	25.7%	24.6%	
<u>Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. (2013-01P)</u>						
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$1,372,702	\$84,680	6.2%	7.8%	
<u>Advertising Contract</u>						
<u>GKV Communications, Inc. (2013-02I)</u>						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$658,288	\$346,803	52.7%	37.6%	
<u>Media Works, Ltd. (2013-02II)</u>						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	5%	\$1,755,735	\$21,207	1.4%**	4.8%	
<u>GKV Communications, Inc. (2013-02III)</u>						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$59,078	\$25,196	42.7%	25.8%	

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**
 **Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.
 Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
 (As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (August 2017)

<u>Master Contractor(2009-12)</u>	<u>Contract MBE Goal</u>	<u>Total VLT Purchase Amount</u>	<u>Purchase Amount Allocation</u>	<u>Actual + Payments</u>	<u>Total Prime Amount</u>	<u>Total MBE Payments</u>	<u>MBE Percent</u>
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,724,357	\$3,104,069(B)	\$577,145	18.6%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$13,722,446	\$13,722,446(L)	\$2,506,459	18.3%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$22,598,670	\$32,429,972(B/L)	\$4,322,294	13.3%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$977,615	\$1,363,211(B)	\$131,694	9.7%

* Includes Shuffle Master, Inc.

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.
 (2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.