

MBE Participation (Lottery & VLT) – FY 2017 (July)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$69,987
 Small Procurement (MBE) \$2,051
 MBE Participation (Small procurement) 2.9%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$7,406,347
 Large Procurement (MBE) \$1,254,643
 MBE Participation (Large Procurement) 16.9%

MBE Participation - Total Agency

Agency Spending (Total) \$7,378,417
 Agency Spending (MBE) \$1,256,694
 MBE Participation (Total Agency) 16.8%

Prime Contractor	FY 2017*			
	Contract MBE Goal	Total Payments	Total MBE Payments	MBE Participation

Instant Ticket Vending Machines (ITVM) GTECH Corporation (2008-26) (1/1/10/2008 – 2/28/2018; 1 1-year renewal option remains)	25%	\$132,776	\$61,000	45.9%	43.2%
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On-Line Gaming System Scientific Games International (2005-11) (10/26/2005 – 6/26/2017; no renewal options remain)	15%	\$2,717,501	\$558,439	20.6%	17.4%
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Auditing and Accounting Services Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2018); no renewal options remain)	25%	\$53,250	\$3,528	6.6%	25.0%
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Televised Drawings of On-Line Games Hearst Television/WBAL-TV11 (2010-07) (1/6/2011 – 6/30/2017)	19%	\$97,917	\$24,559	25.1%	20.9%
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Central Monitor & Control System for VLT Program GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020)	25%	\$325,750	\$72,441	22.2%	25.0%
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<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$284,696	\$67,586	23.7%	24.5%	(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$1,311,969	\$60,148	4.6%	7.8%	(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$342,655	\$222,520	64.9%	36.5%	(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)
Media Works, Ltd. (2013-02II)	5%	\$977,733	\$n/a	0.0%**	4.9%	(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)
GKV Communications, Inc. (2013-02III)	25%	\$26,073	\$12,598	48.3%	25.6%	(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (July 2017)

Master Contractor(2009-12)	Contract MBE Goal	VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,697,252	\$3,076,964(B)	\$575,632	18.7%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$13,477,621	\$13,477,621(L)	\$2,472,489	18.4%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$22,329,588	\$32,160,890(B/L)	\$4,322,294	13.4%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$884,005	\$1,269,601(B)	\$131,694	10.4%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (July 2017)

Master Contractor(2009-12)	Contract MBE Goal	VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,971,623	\$1,971,623(L)	\$341,669	17.3%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$7,114,216	\$7,114,216(L)	\$1,442,328	20.3%
IGT (#024PPE)	18.9%	n/a	n/a	\$15,677,682	\$15,677,682(L)	\$2,202,015	14.1%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$528,093	\$528,093(L)	\$36,757	7.0%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.