

MBE Participation (Lottery & VLT) – FY 2017 (May/June)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,800,124
 Small Procurement (MBE) \$19,794
 MBE Participation (Small procurement) 1.1%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$78,612,500
 Large Procurement (MBE) \$11,921,023
 MBE Participation (Large Procurement) 15.2%

MBE Participation - Total Agency

Agency Spending (Total) \$79,335,541
 Agency Spending (MBE) \$11,940,817
 MBE Participation (Total Agency) 14.9%

Prime Contractor

FY 2017*

	Contract	Total	Total MBE	MBE	Total Contract
	MBE Goal	Payments	Payments	Participation	MBE Participation

<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26)	25%	\$1,566,708	\$732,000	46.7%	43.2%
(1/1/2008 – 2/28/2018; 1 1-year renewal option remains)					

On-Line Gaming System

Scientific Games International (2005-11)	15%	\$29,583,874	\$4,689,216	15.9%	17.4%
(10/26/2005 – 6/26/2017; no renewal options remain)					

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)	25%	\$138,385	\$52,920	38.2%	28.1%
(8/15/2015 – 6/30/2018); no renewal options remain)					

Televised Drawings of On-Line Games

Hearst Television/WBAL-TV11 (2010-07)	19%	\$1,077,083	\$266,392	24.7%	20.8%
(1/6/2011 – 6/30/2017)					

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)	25%	\$4,649,456	\$841,084	18.1%	25.0%
(1/7/2010 – 9/26/2020)					

<u>Veterans' Organ, Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02)	17.5%	\$3,542,952	\$820,652	23.2%	24.5%
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)					
<u>Instant Ticket Contract</u>					
Polard Banknote Ltd. (2013-01P)	10%	\$5,698,503	\$751,777	13.2%	7.9%
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)					
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I)	25%	\$4,189,103	\$1,597,571	38.1%	20.8%
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)					
Media Works, Ltd. (2013-02II))	5%	\$14,032,012	\$482,744	3.7%**	4.6%
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)					
GKV Communications, Inc. (2013-02III)	25%	\$463,974	\$151,134	32.6%	25.3%
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)					

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (May/June 2017)

	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount =	Total MBE Payments	MBE Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,697,252	\$3,076,964(B)	\$569,857	18.5%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$13,232,796	\$13,232,796(L)	\$2,393,386	18.1%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$21,998,691	\$31,829,993(B/L)	\$4,322,294	13.6%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$860,395	\$1,245,991(B)	\$131,694	10.6%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (May/June 2017)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount =	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,971,623	\$1,971,623(L)	\$331,904	16.8%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$6,902,775	\$6,902,775(L)	\$1,365,148	19.8%
IGT (#024PPE)	18.9%	n/a	n/a	\$15,435,981	\$15,435,981(L)	\$2,202,015	14.3%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$514,923	\$514,923(L)	\$36,757	7.1%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.