

MBE Participation (Lottery & VLT) – FY 2017 (April)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,174,322
 Small Procurement (MBE) \$17,429
 MBE Participation (Small procurement) 1.5%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$63,042,634
 Large Procurement (MBE) \$9,322,769
 MBE Participation (Large Procurement) 14.8%

MBE Participation - Total Agency

Agency Spending (Total) \$63,237,789
 Agency Spending (MBE) \$9,340,199
 MBE Participation (Total Agency) 14.5%

Prime Contractor

	Contract	MBE Goal	Total Payments	FY 2017*		Total Contract
				Total MBE Payments	MBE Participation	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26)	25%		\$1,257,819	\$610,000	48.5%	43.3%
(11/10/2008 – 2/28/2018; 1 1-year renewal option remains)						

On-Line Gaming System

Scientific Games International (2005-11)	15%		\$24,076,174	\$3,893,241	16.2%	17.4%
(10/26/2005 – 6/26/2017; no renewal options remain)						

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)	25%		\$138,385	\$45,864	33.1%	25.8%
(8/15/2015 – 6/30/2018); no renewal options remain)						

Televised Drawings of On-Line Games

Hearst Television/WBAL-TV11 (2010-07)	19%		\$979,167	\$180,293	18.4%	20.0%
(1/6/2011 – 6/30/2017)						

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)	25%		\$3,998,006	\$627,848	15.7%	24.8%
(1/7/2010 – 9/26/2020)						

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>							
Diamond Game Enterprises (2014-02)	17.5%	\$2,738,111	\$669,084	24.4%	25.2%		
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)							
<u>Instant Ticket Contract</u>							
Pollard Banknote Ltd. (2013-01P)	10%	\$5,075,586	\$720,227	14.2%	8.0%		
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)							
<u>Advertising Contract</u>							
GKV Communications, Inc. (2013-02I)	25%	\$3,335,451	\$883,000	26.5%	23.4%		
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)							
Media Works, Ltd. (2013-02II)	5%	\$11,181,111	\$370,147	3.6%**	4.7%		
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)							
GKV Communications, Inc. (2013-02III)	25%	\$343,634	\$138,536	40.3%	26.4%		
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)							

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (April 2017)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,545,535	\$2,925,247(B)	\$552,938	18.9%
Bally Gaming, Inc. * (#0100D)	25%	n/a	n/a	\$12,280,464	\$12,280,464(L)	\$2,356,284	19.2%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$21,036,096	\$30,867,398(B/L)	\$4,261,982	13.8%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$787,991	\$1,173,587(B)	\$128,891	11.0%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (April 2017)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,658,927	\$1,658,927(L)	\$308,881	18.6%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$6,258,199	\$5,851,445(L)	\$1,326,763	22.7%
IGT (#024PPE)	18.9%	n/a	n/a	\$14,637,843	\$14,130,251(L)	\$2,141,703	15.2%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$474,535	\$474,535(L)	\$35,300	7.4%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.