

MBE Participation (Lottery & VLT) – FY 2017 (March)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,073,221
 Small Procurement (MBE) \$7,729
 MBE Participation (Small procurement) 0.7%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$59,018,605
 Large Procurement (MBE) \$8,387,194
 MBE Participation (Large Procurement) 14.2%

MBE Participation - Total Agency

Agency Spending (Total) \$59,210,576
 Agency Spending (MBE) \$8,394,923
 MBE Participation (Total Agency) 14.0%

Prime Contractor

	FY 2017*			Total Contract MBE Participation
	Contract MBE Goal	Total Payments	Total MBE Payments	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26)	25%	\$1,124,767	\$549,000	48.8%	43.2%
(11/10/2008 – 2/28/2018; 1 1-year renewal option remains)					

On-Line Gaming System

Scientific Games International (2005-11)	15%	\$22,215,246	\$3,487,222	15.7%	17.4%
(10/26/2005 – 6/26/2017; no renewal options remain)					

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)	25%	\$109,885	\$41,356	37.6%	26.8%
(8/15/2015 – 6/30/2018); no renewal options remain)					

Televised Drawings of On-Line Games

Hearst Television/WBAL-TV11 (2010-07)	19%	\$881,250	\$165,186	18.7%	20.0%
(1/6/2011 – 6/30/2017)					

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)	25%	\$3,378,056	\$627,672	18.6%	24.9%
(1/7/2010 – 9/26/2020)					

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)					
Diamond Game Enterprises (2014-02)					
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$2,517,625	\$601,443	23.9%	25.0%
Instant Ticket Contract					
Pollard Banknote Ltd. (2013-01P)					
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$4,739,373	\$668,142	14.1%	7.9%
Advertising Contract					
GKV Communications, Inc. (2013-02I)					
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$2,985,767	\$798,209	26.7%	25.5%
Media Works, Ltd. (2013-02II)					
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	5%	\$11,181,111	\$329,724	3.2%**	4.5%
GKV Communications, Inc. (2013-02III)					
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$321,677	\$88,152	27.4%	23.7%

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (March 2017)

<u>Master Contractor(2009-12)</u>	<u>Contract MBE Goal</u>	<u>Total</u>		<u>Actual + Payments</u>	<u>Total Prime Amount</u>	<u>Total MBE Payments</u>	<u>MBE Percent</u>
		<u>VLT Purchase Amount</u>	<u>Purchase Amount Allocation</u>				
AGS Partners, LLC (#008OD)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#009OD)	25%	\$1,379,712	\$1,379,712	\$1,545,535	\$2,925,247(B)	\$546,970	18.7%
Bally Gaming, Inc.* (#010OD)	25%	n/a	n/a	\$12,280,464	\$12,280,464(L)	\$2,302,467	18.8%
Diamond Game Ent., Inc. (#011OD)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#012OD)	15%	\$9,831,302	\$9,831,302	\$21,036,096	\$30,867,398(B/L)	\$4,261,982	13.8%
KGM Gaming, LLC (#013OD)	25%	\$385,596	\$385,596	\$787,991	\$1,173,587(B)	\$127,766	10.9%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (March 2017)

<u>Master Contractor(2009-12)</u>	<u>Contract MBE Goal</u>	<u>Total</u>		<u>Actual + Payments</u>	<u>Total Prime Amount</u>	<u>Total MBE Payments</u>	<u>MBE Percent</u>
		<u>VLT Purchase Amount</u>	<u>Purchase Amount Allocation</u>				
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,658,927	\$1,658,927(L)	\$298,790	18.0%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$6,258,199	\$5,851,445(L)	\$1,277,807	21.8%
IGT (#024PPE)	18.9%	n/a	n/a	\$14,637,843	\$14,130,251(L)	\$2,141,703	15.2%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$474,535	\$474,535(L)	\$34,715	7.3%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.