

MBE Participation (Lottery & VLT) – FY 2017 (February)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,003,813
 Small Procurement (MBE) \$4,987
 MBE Participation (Small procurement) 0.5%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$49,203,097
 Large Procurement (MBE) \$7,496,760
 MBE Participation (Large Procurement) 15.2%

MBE Participation - Total Agency

Agency Spending (Total) \$49,521,494
 Agency Spending (MBE) \$7,501,748
 MBE Participation (Total Agency) 14.9%

	Contract	MBE Goal	Total Payments	FY 2017*		Total Contract MBE Participation
				Total MBE Payments	MBE Participation	
<u>Prime Contractor</u>						
<u>Instant Ticket Vending Machines (ITVM)</u>						
GTECH Corporation (2008-26)	25%		\$874,152	\$488,000	55.8%	43.6%
(1/1/0/2008 – 2/28/2018; 1 1-year renewal option remains)						
<u>On-Line Gaming System</u>						
Scientific Games International (2005-11)	15%		\$19,362,219	\$3,143,145	16.2%	17.5%
(10/26/2005 – 6/26/2017; no renewal options remain)						
<u>Auditing and Accounting Services</u>						
Stout, Causey, & Horning (2015-04)	25%		\$109,885	\$37,240	33.9%	25.4%
(8/15/2015 – 6/30/2018); no renewal options remain)						
<u>Televised Drawings of On-Line Games</u>						
Hearst Television/WBAL-TV11 (2010-07)	19%		\$783,333	\$165,186	21.1%	20.3%
(1/6/2011 – 6/30/2017)						
<u>Central Monitor & Control System for VLT Program</u>						
GTECH Corporation (2009-11)	25%		\$3,052,256	\$496,124	16.3%	25.5%
(1/7/2010 – 9/26/2020)						

<u>Veterans' Organ, Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$2,153,480	\$540,201	25.1%	25.5%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$3,655,496	\$584,144	16.0%	7.9%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$2,183,548	\$769,291	35.2%	25.5%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$9,377,173	\$238,113	2.7%**	4.6%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$280,270	\$88,152	31.5%	24.3%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (February 2017)

	Contract	Total	Purchase	Actual	Total	Total	MBE
	MBE Goal	VLT Purchase	Amount	+ Payments	Prime	MBE	Percent
Master Contractor(2009-12)	MBE Goal	Amount	Allocation	=	Amount	Payments	Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,545,535	\$2,925,247(B)	\$541,580	18.5%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$11,806,572	\$11,806,572(L)	\$2,267,215	19.2%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$20,406,379	\$30,237,681(B/L)	\$4,201,355	13.9%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$787,991	\$1,173,587(B)	\$119,026	10.1%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (February 2017)

	Contract	Total	Purchase	Actual	Total	Total	MBE
	MBE Goal	VLT Purchase	Amount	+ Payments	Prime	MBE	Percent
Master Contractor(2009-12)	MBE Goal	Amount	Allocation	=	Amount	Payments	Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,658,927	\$1,658,927(L)	\$289,676	17.5%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,851,445	\$5,851,445(L)	\$1,238,756	21.2%
IGT (#024PPE)	18.9%	n/a	n/a	\$14,130,251	\$14,130,251(L)	\$2,141,703	15.2%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$474,535	\$474,535(L)	\$29,376	6.2%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.