

MBE Participation (Lottery & VLT) – FY 2017 (January)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$968,608
 Small Procurement (MBE) \$2,262
 MBE Participation (Small procurement) 0.2%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$46,332,735
 Large Procurement (MBE) \$6,543,176
 MBE Participation (Large Procurement) 14.1%

MBE Participation - Total Agency

Agency Spending (Total) \$46,615,927
 Agency Spending (MBE) \$6,545,438
 MBE Participation (Total Agency) 13.8%

<u>Prime Contractor</u>	<u>Contract</u>	<u>Total</u>	<u>FY 2017*</u>		<u>MBE</u>	<u>Total Contract</u>
			<u>Payments</u>	<u>Payments</u>		

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26) 25% \$874,152 \$427,000 48.9% 43.1%
 (11/10/2008 – 2/28/2018; 1 1-year renewal option remains)

On-Line Gaming System

Scientific Games International (2005-11) 15% \$17,354,044 \$2,685,962 15.5% 17.4%
 (10/26/2005 – 6/26/2017; no renewal options remain)

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04) 25% \$109,885 \$33,124 30.1% 24.0%
 (8/15/2015 – 6/30/2018); no renewal options remain)

Televised Drawings of On-Line Games

Hearst Television/WBAL-TV11 (2010-07) 19% \$685,417 \$134,973 19.7% 20.1%
 (1/6/2011 – 6/30/2017)

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11) 25% \$2,726,456 \$495,945 18.2% 25.8%
 (1/7/2010 – 9/26/2020)

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)						
Diamond Game Enterprises (2014-02)						
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$1,938,898	\$472,468	24.4%	25.3%	
Instant Ticket Contract						
Pollard Banknote Ltd. (2013-01P)						
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)	10%	\$3,600,677	\$573,144	15.9%	7.9%	
Advertising Contract						
GKV Communications, Inc. (2013-02I)						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$1,959,440	\$639,203	32.6%	26.2%	
Media Works, Ltd. (2013-02II)						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	5%	\$9,377,173	\$196,951	2.2%**	4.4%	
GKV Communications, Inc. (2013-02III)						
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)	25%	\$238,906	\$88,152	36.9%	24.9%	

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (January 2017)

Master Contractor/2009-12)	Contract MBE Goal	Total		Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation				
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,545,535	\$2,925,247(B)	\$534,787	18.3%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$11,806,572	\$11,806,572(L)	\$2,225,720	18.9%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$20,406,379	\$30,237,681(B/L)	\$4,201,355	13.9%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$787,991	\$1,173,587(B)	\$119,026	10.1%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (January 2017)

Master Contractor/2009-12)	Contract MBE Goal	Total		Actual + Payments	Total Prime = Amount	Total MBE Payments	MBE Percent
		VLT Purchase Amount	Purchase Amount Allocation				
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,658,927	\$1,658,927(L)	\$278,320	16.8%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,851,445	\$5,851,445(L)	\$1,193,435	20.4%
IGT (#024PPE)	18.9%	n/a	n/a	\$14,130,251	\$14,130,251(L)	\$2,141,703	15.2%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$474,535	\$474,535(L)	\$29,376	6.2%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.
 (3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.