

MBE Participation (Lottery & VLT) – FY 2017 (December)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$909,595
 Small Procurement (MBE) \$2,262
 MBE Participation (Small procurement) 0.3%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$38,185,618
 Large Procurement (MBE) \$5,412,106
 MBE Participation (Large Procurement) 14.2%

MBE Participation - Total Agency

Agency Spending (Total) \$38,409,796
 Agency Spending (MBE) \$5,414,368
 MBE Participation (Total Agency) 14.1%

<u>Prime Contractor</u>	<u>Contract</u>	<u>MBE Goal</u>	<u>Total Payments</u>	<u>FY 2017*</u>		<u>MBE Participation</u>	<u>Total Contract MBE Participation</u>
				<u>Total MBE Payments</u>	<u>Participation</u>		
<u>Instant Ticket Vending Machines (ITVM)</u>							
GTECH Corporation (2008-26)	25%		\$748,411	\$366,000		48.9%	45.9%
(11/10/2008 – 2/28/2018; 1 1-year renewal option remains)							
<u>On-Line Gaming System</u>							
Scientific Games International (2005-11)	15%		\$14,269,020	\$2,147,785		15.1%	17.6%
(10/26/2005 – 6/26/2017; no renewal options remain)							
<u>Auditing and Accounting Services</u>							
Stout, Causey, & Horning (2015-04)	25%		\$56,500	\$28,812		51.0%	27.6%
(8/15/2015 – 6/30/2018); no renewal options remain)							
<u>Televised Drawings of On-Line Games</u>							
Hearst Television/MBAL-TV11 (2010-07)	19%		\$685,417	\$134,973		19.7%	20.1%
(1/6/2011 – 6/30/2017)							
<u>Central Monitor & Control System for VLT Program</u>							
GTECH Corporation (2009-11)	25%		\$1,471,000	\$325,532		22.1%	28.3%
(1/7/2010 – 9/26/2020)							

<u>Veterans' Organ Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$1,622,910	\$403,648	24.9%	25.5%	
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)						
<u>Instant Ticket Contract</u>						
Polard Banknote Ltd. (2013-01P)	10%	\$3,251,368	\$529,363	16.3%	5.1%	
(9/1/2013 – 8/31/2017; 1 3-year renewal option remains)						
<u>Advertising Contract</u>						
GKV Communications, Inc. (2013-02I)	25%	\$1,803,138	\$474,813	26.3%	26.7%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						
Media Works, Ltd. (2013-02II)	5%	\$8,040,364	\$175,133	2.2%**	3.9%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						
GKV Communications, Inc. (2013-02III)	25%	\$218,073	\$75,559	34.7%	24.4%	
(8/1/2013 – 7/31/2017; 1 1-year renewal options remain)						

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for contract since start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Video Lottery Terminals and Related Services Master Contract (2009-12) with 9 VLT Manufacturers – See information below by Casino location.
(As of 4/1/2015 only applicable to Ocean Downs & Rocky Gap)

MBE Participation by VLT Manufacturer (Ocean Downs – Opened 1/4/2011) - (December 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
AGS Partners, LLC (#0080D)	41%	\$327,265	\$327,265	\$122,562	\$449,827(B)	\$98,272	21.9%
Aristocrat Technologies, Inc. (#0090D)	25%	\$1,379,712	\$1,379,712	\$1,475,179	\$2,854,891(B)	\$528,819	18.5%
Bally Gaming, Inc.* (#0100D)	25%	n/a	n/a	\$11,806,572	\$11,806,572(L)	\$2,186,191	18.5%
Diamond Game Ent., Inc. (#0110D)	26%	\$542,280	\$542,280	\$236,904	\$779,184(B)	\$142,411	18.3%
IGT (#0120D)	15%	\$9,831,302	\$9,831,302	\$19,757,389	\$29,588,691(B/L)	\$4,201,355	14.2%
KGM Gaming, LLC (#0130D)	25%	\$385,596	\$385,596	\$737,849	\$1,123,465(B)	\$119,026	10.6%

* Includes Shuffle Master, Inc.

MBE Participation by VLT Manufacturer (Rocky Gap – Opened 5/22/2013) - (December 2016)

Master Contractor(2009-12)	Contract MBE Goal	Total VLT Purchase Amount	Purchase Amount Allocation	Actual + Payments	Total Prime Amount	Total MBE Payments	MBE Percent
Aristocrat Technologies, Inc. (#021PPE)	25.6%	n/a	n/a	\$1,533,177	\$1,533,177(L)	\$268,754	17.5%
Bally Gaming, Inc. (#022PPE)	25%	n/a	n/a	\$5,851,445	\$5,851,445(L)	\$1,154,644	19.7%
IGT (#024PPE)	18.9%	n/a	n/a	\$13,612,710	\$13,612,710(L)	\$2,141,703	15.7%
KGM Gaming, LLC (#025PPE)	25%	n/a	n/a	\$407,004	\$407,004(L)	\$29,376	7.2%

Note: (1) For "Purchase Amount Allocation" column: Indicates Total VLT Purchase Amount.

(2) For "Actual Payments" column: Includes actual ongoing payments for leases and maintenance, excludes VLT purchase amount allocation.

(3) For "Total Prime Amount" column: B = Buy VLTs; L = Lease VLTs.

Note: All numbers for VLT Facilities are cumulative since the opening date.