

MBE Participation – FY 2019 (August)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$575,213
Small Procurement (MBE)	\$105,525
MBE Participation (Small procurement)	18.4%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$11,662,398
Large Procurement (MBE)	\$1,288,556
MBE Participation (Large Procurement)	11.1%

MBE Participation - Total Agency

Agency Spending (Total)	\$12,139,694
Agency Spending (MBE)	\$1,394,081
MBE Participation (Total Agency)	11.4%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2019*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2019; no renewal options remain)	25%	\$255,309	\$122,000	47.8	43.3%
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$7,376,619	\$665,138	9.0%	12.3%
(VSBE = 0.5%)		n/a	n/a	n/a	n/a)
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2019); 2 1-year renewal options remain)	25%	\$59,425	\$2,744	4.6%	23.5%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$97,917	\$31,061	31.7%	19.5%
(VSBE = 1%)		\$97,917	n/a	n/a	7.0%)
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$651,300	\$146,438	22.5%	24.3%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$709,873	\$132,616	18.7%	24.2%
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2018; 2 1-year renewal options remain)	10%	\$700,867	\$114,130	16.3%	9.1%
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I) (8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$582,250	\$74,430	12.8%	36.5%
Media Works, Ltd. (2013-02II) (8/1/2013 – 7/31/2018; no renewal options remain)	5%	966,694	\$16,269	1.7	5.0%
GKV Communications, Inc. (2013-02III) (8/1/2013 – 7/31/2018; no renewal options remain)	25%	n/a	n/a	n/a	26.4%

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

Revised 8/8/2018