

MBE Participation – FY 2018 (April)

**MBE Participation – Small Procurement Spending**

Small Procurement (Total) \$984,035  
 Small Procurement (MBE) \$146,748  
 MBE Participation (Small procurement) 12.7%

**MBE Participation - Large Procurement Spending**

Large Procurement (Total) \$55,957,570  
 Large Procurement (MBE) \$11,705,211  
 MBE Participation (Large Procurement) 20.9%

**MBE Participation - Total Agency**

Agency Spending (Total) \$56,523,431  
 Agency Spending (MBE) \$11,851,959  
 MBE Participation (Total Agency) 20.8%

	Contract	Total	FY 2018*		
			MBE Goal	Payments	Total MBE Payments

<u>Instant Ticket Vending Machines (ITVM)</u>								
GTECH Corporation (2008-26)	25%	\$1,335,442	\$610,000	45.7%	43.4%			
(11/10/2008 – 2/28/2019; no renewal options remain)								

<u>On-Line Gaming System</u>								
Scientific Games International (2005-11)	15%	\$27,316,024	\$7,146,622	26.2%	18.4%			
(10/26/2005 – 5/10/2018; no renewal options remain)								

<u>Lottery Central Monitoring &amp; Control System</u>								
Scientific Games International, Inc. (2015-01)	20%	\$0	\$0	n/a%	n/a%			
(5/25/2017 – 4/4/2025; 1 3-year renewal option remains)								
(VSBE = 0.5%)		\$0	\$0	n/a%	n/a%			

<u>Auditing and Accounting Services</u>								
Stout, Causey, & Horning (2015-04)	25%	\$230,775	\$37,044	16.1%	23.0%			
(8/15/2015 – 6/30/2019); 2 1-year renewal options remain)								

<u>Televised Drawings of Lottery Draw Games</u>								
Hearst Stations, Inc., WBAL Division (2017-02)	26%	\$391,667	\$83,693	21.4%	21.4%			
(12/11/2017 – 12/10/2020); 2 1-year renewal options remain)								
(VSBE = 1%)		\$391,667	\$21,570	5.5%	5.5%			

<u>Central Monitor &amp; Control System for VLT Program</u>					
<u>GTECH Corporation (2009-11)</u>					
(1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$3,299,085	\$639,168	19.4%	24.4%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
<u>Diamond Game Enterprises (2014-02)</u>					
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$3,177,770	\$658,061	20.7%	23.4%
<u>Instant Ticket Contract</u>					
<u>Pollard Banknote Ltd. (2013-01P)</u>					
(9/1/2013 – 8/31/2018; 2 1-year renewal options remain)	10%	\$5,480,225	\$739,336	13.5%	9.0%
<u>Advertising Contract</u>					
<u>GKV Communications, Inc. (2013-02I)</u>					
(8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$2,459,356	\$874,242	35.6%	35.6%
<u>Media Works, Ltd. (2013-02II)</u>					
(8/1/2013 – 7/31/2018; no renewal options remain)	5%	\$9,120,901	\$374,686	4.4%**	4.9%
<u>GKV Communications, Inc. (2013-02III)</u>					
(8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$290,281	\$75,589	26.0%	26.3%

\* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

\*\*Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.