

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

23.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O December 08, 2013	% of Total Sales	F.Y. 13 YEAR TO DATE A/O December 09, 2012	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	106,421,686	14.6%	106,461,873	13.9%	(40,187)	-0.04%
PICK 4	117,571,632	16.1%	116,673,417	15.3%	898,215	0.77%
KENO	69,779,885	9.5%	79,552,097	10.4%	(9,772,212)	-12.28%
KENO BONUS	14,314,106	2.0%	16,970,892	2.2%	(2,656,786)	-15.65%
KENO SUPER BONUS	48,055,265	6.6%	54,645,576	7.2%	(6,590,312)	-12.06%
INSTANT	194,194,549	26.6%	208,350,438	27.3%	(14,155,889)	-6.79%
MEGA-MILLIONS	32,677,170	4.5%	29,310,402	3.8%	3,366,768	11.49%
MEGAPLIER	2,279,016	0.3%	1,830,228	0.2%	448,788	24.52%
POWERBALL	51,211,580	7.0%	60,914,211	8.0%	-9,702,631	-15.93%
POWERPLAY	2,345,969	0.3%	2,242,793	0.3%	103,176	4.60%
BONUS MATCH-5	9,158,683	1.3%	9,211,692	1.2%	(53,009)	-0.58%
MULTI-MATCH	12,171,182	1.7%	13,895,114	1.8%	(1,723,932)	-12.41%
RACE TRAX	58,400,782	8.0%	53,659,626	7.0%	4,741,156	8.84%
RACE TRAX BONUS	8,805,235	1.2%	8,164,991	1.1%	640,244	7.84%
5 CARD CASH	3,885,660	0.5%	2,119,470	0.3%	1,766,190	83.33%
TOTALS	731,272,399	100.0%	764,002,818	100.0%	(32,730,419)	-4.28%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	42,755,213	40.2%	39,280,083	36.9%	3,475,129	8.85%
PICK 4	51,620,073	43.9%	53,179,282	45.6%	(1,559,210)	-2.93%
KENO	21,374,861	30.6%	24,016,610	30.2%	(2,641,749)	-11.00%
KENO BONUS	4,130,073	28.9%	4,875,258	28.7%	(745,185)	-15.29%
KENO SUPER BONUS	11,252,676	23.4%	12,410,916	22.7%	(1,158,240)	-9.33%
INSTANT	34,620,760	17.8%	34,826,080	16.7%	(205,320)	-0.59%
MEGA-MILLIONS	13,205,215	40.4%	12,053,742	41.1%	1,151,473	9.55%
MEGAPLIER	1,032,439	45.3%	833,209	45.5%	199,230	23.91%
POWERBALL	21,268,287	41.5%	25,066,491	41.2%	(3,798,204)	-15.15%
POWERPLAY	1,164,876	49.7%	876,342	39.1%	288,534	32.92%
BONUS MATCH-5	3,208,033	35.0%	3,682,785	40.0%	(474,752)	-12.89%
MULTI-MATCH	4,238,802	34.8%	4,881,343	35.1%	(642,541)	-13.16%
RACE TRAX	13,803,324	23.6%	11,790,864	22.0%	2,012,460	17.07%
RACE TRAX BONUS	2,073,650	23.6%	1,489,122	18.2%	584,528	39.25%
5 CARD CASH	1,168,004	30.1%	596,356	28.1%	571,648	95.86%
TOTALS	226,916,286	31.0%	229,858,484	30.1%	(2,942,198)	-1.28%

STADIUM AUTH.	14,237,654	1.9%	12,886,951	1.7%	1,350,703	10.48%
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GENERAL FUND	212,678,632	29.1%	216,971,533	28.4%	(4,292,901)	-1.98%
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TOTAL REVENUE

BRE ESTIMATES	233,640,635	44.2% OF YEAR COMPLETE
OVER / (UNDER) EST.	(6,724,349)	-2.9% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	14,237,654	71.2% OF REQUIREMENT

BRE ESTIMATE

\$	528,231,000
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Prior Year Revenues - Next Week:

12/16/2012	10,295,944	Sales \$33.8 Million
12/23/2012	10,145,034	Sales \$37.0 Million
12/30/2012	9,986,553	Sales \$32.6 Million
1/6/2013	8,972,814	Sales \$33.1 Million

EST UNCLAIMED PRIZE FUND USAGE

Pick 3 Promotions	\$	3,562,225
Pick 4 Promotions		0
Keno Promotions		4,390,665
Mega Millions/Megaplier Promo/JP Su		0
Multi Match Promo/JP Supplement		64,305
Racetrax Promotions		322,046
Public Affairs Giveaway Tickets		43,303
Instant Scratch-Off Promotions		376,003
Medal Madness		0
Powerball/Powerplay JP supp/Promot		0
5 Card Cash Promotion		2,300
Bonus Match 5 Promotions		427,871
Rewards-Points For Prizes		799,424
TOTAL	\$	9,988,142

UCPF ESTIMATED BALANCE

\$	7,605,500
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**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun)
(Sales \$2.7 mil. and Revenues (\$289K))

WEEKLY AVERAGES		
Current Average Sales	\$	31,794,452
Current Average Revenue		9,865,925
Sales Needed to Reach Est.	\$	33,483,886
Revenue Needed to Reach Est.		10,390,163