

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

19.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O November 10, 2013	% of Total Sales	F.Y. 13 YEAR TO DATE A/O November 11, 2012	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	88,163,493	14.6%	88,128,665	14.3%	34,828	0.04%
PICK 4	96,848,472	16.0%	96,150,297	15.6%	698,175	0.73%
KENO	57,590,870	9.5%	65,416,540	10.6%	(7,825,671)	-11.96%
KENO BONUS	11,809,799	2.0%	13,941,335	2.3%	(2,131,537)	-15.29%
KENO SUPER BONUS	39,534,252	6.5%	45,010,435	7.3%	(5,476,184)	-12.17%
INSTANT	159,736,624	26.5%	172,277,776	28.0%	(12,541,152)	-7.28%
MEGA-MILLIONS	23,979,162	4.0%	24,515,354	4.0%	(536,192)	-2.19%
MEGAPLIER	1,693,330	0.3%	1,522,570	0.2%	170,760	11.22%
POWERBALL	45,551,758	7.5%	36,863,263	6.0%	8,688,495	23.57%
POWERPLAY	2,025,041	0.3%	1,597,081	0.3%	427,960	26.80%
BONUS MATCH-5	7,495,196	1.2%	7,690,967	1.2%	(195,771)	-2.55%
MULTI-MATCH	9,997,726	1.7%	11,447,642	1.9%	(1,449,916)	-12.67%
RACE TRAX	48,513,426	8.0%	44,361,992	7.2%	4,151,434	9.36%
RACE TRAX BONUS	7,402,877	1.2%	6,767,293	1.1%	635,584	9.39%
5 CARD CASH	3,278,194	0.5%	-	0.0%	3,278,194	#DIV/0!
TOTALS	603,620,218	100.0%	615,691,209	100.0%	(12,070,991)	-1.96%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	33,281,405	37.7%	31,825,680	36.1%	1,455,725	4.57%
PICK 4	39,503,743	40.8%	42,272,212	44.0%	(2,768,469)	-6.55%
KENO	17,696,009	30.7%	19,688,373	30.1%	(1,992,364)	-10.12%
KENO BONUS	3,448,837	29.2%	3,973,680	28.5%	(524,843)	-13.21%
KENO SUPER BONUS	9,379,510	23.7%	10,131,804	22.5%	(752,294)	-7.43%
INSTANT	28,446,876	17.8%	28,710,867	16.7%	(263,991)	-0.92%
MEGA-MILLIONS	9,833,089	41.0%	10,092,864	41.2%	(259,775)	-2.57%
MEGAPLIER	851,347	50.3%	741,980	48.7%	109,367	14.74%
POWERBALL	19,091,100	41.9%	15,040,724	40.8%	4,050,376	26.93%
POWERPLAY	970,322	47.9%	684,147	42.8%	286,175	41.83%
BONUS MATCH-5	2,834,837	37.8%	3,067,459	39.9%	(232,622)	-7.58%
MULTI-MATCH	3,474,518	34.8%	4,002,305	35.0%	(527,787)	-13.19%
RACE TRAX	11,398,234	23.5%	9,725,473	21.9%	1,672,761	17.20%
RACE TRAX BONUS	1,746,091	23.6%	1,194,339	17.6%	551,752	46.20%
5 CARD CASH	981,891	30.0%	-	#DIV/0!	981,891	#DIV/0!
TOTALS	182,937,810	30.3%	181,151,908	29.4%	1,785,902	0.99%

STADIUM AUTH.	10,684,435	1.8%	10,834,845	1.8%	(150,410)	-1.39%
GENERAL FUND	172,253,375	28.5%	170,317,063	27.7%	1,936,312	1.14%

TOTAL REVENUE

BRE ESTIMATES	193,007,481	36.5% OF YEAR COMPLETE
OVER / (UNDER) EST.	(10,069,671)	-5.2% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000
YTD CONTRIBUTION	10,684,435
	53.4% OF REQUIREMENT

BRE ESTIMATE

\$ 528,231,000

Prior Year Revenues - Next Week:		
11/18/2012	10,194,678	Sales \$32.7 Million
11/25/2012	12,307,425	Sales \$35.2 Million
12/2/2012	14,946,965	Sales \$46.4 Million
12/9/2012	11,257,509	Sales \$34.9 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 2,759,575
Pick 4 Promotions	0
Keno Promotions	2,928,110
Mega Millions/Megaplier Promo/JP Su	0
Multi Match Promo/JP Supplement	58,806
Racetrax Promotions	322,046
Public Affairs Giveaway Tickets	35,867
Instant Scratch-Off Promotions	239,648
Medal Madness	0
Powerball/Powerplay JP supp/Promot	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	567,084
Rewards-Points For Prizes	368,731
TOTAL	\$ 7,282,167

UCPF ESTIMATED BALANCE

\$ 7,605,500

WEEKLY AVERAGES	
Current Average Sales	\$ 31,769,485
Current Average Revenue	9,628,306
Sales Needed to Reach Est.	\$ 34,525,055
Revenue Needed to Reach Est.	10,463,430

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))