

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

28.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O January 12, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O January 13, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	129,927,305	14.3%	130,714,090	14.0%	(786,785)	-0.60%
PICK 4	143,099,513	15.8%	142,975,401	15.3%	124,112	0.09%
KENO	85,583,691	9.4%	98,416,140	10.5%	(12,832,450)	-13.04%
KENO BONUS	17,577,615	1.9%	20,957,410	2.2%	(3,379,795)	-16.13%
KENO SUPER BONUS	59,243,036	6.5%	67,912,397	7.3%	(8,669,361)	-12.77%
INSTANT	242,131,853	26.7%	257,776,221	27.6%	(15,644,368)	-6.07%
MEGA-MILLIONS	54,370,672	6.0%	34,872,353	3.7%	19,498,319	55.91%
MEGAPLIER	3,311,438	0.4%	2,200,735	0.2%	1,110,703	50.47%
POWERBALL	57,927,296	6.4%	67,300,583	7.2%	-9,373,287	-13.93%
POWERPLAY	2,721,492	0.3%	2,587,678	0.3%	133,814	5.17%
BONUS MATCH-5	11,162,323	1.2%	11,146,987	1.2%	15,336	0.14%
MULTI-MATCH	14,629,274	1.6%	16,426,984	1.8%	(1,797,710)	-10.94%
RACE TRAX	70,600,219	7.8%	65,718,374	7.0%	4,881,845	7.43%
RACE TRAX BONUS	10,563,190	1.2%	9,908,847	1.1%	654,343	6.60%
5 CARD CASH	4,624,102	0.5%	4,311,348	0.5%	312,754	7.25%
TOTALS	907,473,019	100.0%	933,225,550	100.0%	(25,752,531)	-2.76%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	52,437,994	40.4%	49,449,676	37.8%	2,988,317	6.04%
PICK 4	63,376,115	44.3%	64,375,190	45.0%	(999,075)	-1.55%
KENO	26,149,850	30.6%	29,668,568	30.1%	(3,518,719)	-11.86%
KENO BONUS	5,087,191	28.9%	6,056,086	28.9%	(968,895)	-16.00%
KENO SUPER BONUS	13,808,728	23.3%	15,494,989	22.8%	(1,686,261)	-10.88%
INSTANT	41,937,305	17.3%	43,102,160	16.7%	(1,164,855)	-2.70%
MEGA-MILLIONS	22,231,030	40.9%	14,403,351	41.3%	7,827,679	54.35%
MEGAPLIER	1,679,971	50.7%	1,011,757	46.0%	668,214	66.04%
POWERBALL	25,557,920	44.1%	26,907,415	40.0%	(1,349,495)	-5.02%
POWERPLAY	1,360,712	50.0%	931,875	36.0%	428,837	46.02%
BONUS MATCH-5	4,252,475	38.1%	4,476,701	40.2%	(224,226)	-5.01%
MULTI-MATCH	5,183,394	35.4%	5,801,230	35.3%	(617,836)	-10.65%
RACE TRAX	16,392,496	23.2%	14,406,648	21.9%	1,985,848	13.78%
RACE TRAX BONUS	2,290,452	21.7%	1,865,249	18.8%	425,203	22.80%
5 CARD CASH	1,410,789	30.5%	1,260,954	29.2%	149,835	11.88%
TOTALS	283,156,421	31.2%	279,211,851	29.9%	3,944,571	1.41%

STADIUM AUTH.	20,000,000	2.2%	14,856,995	1.6%	5,143,005	34.62%
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GENERAL FUND	263,156,421	29.0%	264,354,856	28.3%	(1,198,434)	-0.45%
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TOTAL REVENUE

BRE ESTIMATES	280,589,077	53.8% OF YEAR COMPLETE
OVER / (UNDER) EST.	2,567,345	0.9% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	20,000,000	100.0% OF REQUIREMENT

BRE ESTIMATE

\$	521,094,000
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Prior Year Revenues - Next Week:

1/20/2013	10,546,339	Sales \$31.3 Million
1/27/2013	9,892,331	Sales \$28.5 Million
2/3/2013	9,962,127	Sales \$32.3 Million
2/10/2013	8,516,422	Sales \$33.6 Million

EST UNCLAIMED PRIZE FUND USAGE

Pick 3 Promotions	\$	3,562,225
Pick 4 Promotions		0
Keno Promotions		4,390,665
Mega Millions/Megaplier Promo/JP Su		0
Multi Match Promo/JP Supplement		73,305
Racetrax Promotions		322,046
Public Affairs Giveaway Tickets		50,303
Instant Scratch-Off Promotions		376,003
Medal Madness		0
Powerball/Powerplay JP supp/Promot		0
5 Card Cash Promotion		2,300
Bonus Match 5 Promotions		427,871
Rewards-Points For Prizes		799,424
TOTAL	\$	10,004,142

UCPF ESTIMATED BALANCE

	\$	7,605,500
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**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun)
(Sales \$2.7 mil. and Revenues (\$289K))

WEEKLY AVERAGES			
Current Average Sales	\$	32,409,751	
Current Average Revenue		10,112,729	
Sales Needed to Reach Est.	\$	31,773,064	
Revenue Needed to Reach Est.		9,914,066	