

MARYLAND STATE LOTTERY AGENCY
F.Y. 2013 TO DATE SALES AND REVENUES

WEEKS 37.1

PRODUCT	F.Y. 13 YEAR TO DATE A/O March 17, 2013	% of Total Sales
GAME SALES:		
PICK 3	173,984,040	14.1%
PICK 4	189,782,954	15.3%
KENO	130,676,088	10.6%
KENO BONUS	27,824,570	2.2%
KENO SUPER BONUS	90,340,763	7.3%
INSTANT	344,260,540	27.8%
MEGA-MILLIONS	45,130,874	3.6%
MEGAPLIER	2,893,456	0.2%
POWERBALL	84,156,689	6.8%
POWERPLAY	3,402,814	0.3%
BONUS MATCH-5	15,026,618	1.2%
MULTI-MATCH	20,844,934	1.7%
RACE TRAX	88,693,048	7.2%
RACE TRAX BONUS	13,307,175	1.1%
5 CARD CASH	7,341,846	0.6%
TOTALS	1,237,666,407	100.0%

PRODUCT	F.Y. 12 YEAR TO DATE A/O March 18, 2012	% of Total Sales
PICK 3	180,083,969	14.5%
PICK 4	187,452,232	15.1%
KENO	144,411,215	11.7%
KENO BONUS	31,087,851	2.5%
KENO SUPER BONUS	98,707,308	8.0%
INSTANT	350,947,152	28.3%
MEGA-MILLIONS	57,903,719	4.7%
MEGAPLIER	3,194,714	0.3%
POWERBALL	53,582,693	4.3%
POWERPLAY	3,628,541	0.3%
BONUS MATCH-5	15,354,216	1.2%
MULTI-MATCH	21,844,570	1.8%
RACE TRAX	79,456,392	6.4%
RACE TRAX BONUS	11,667,938	0.9%
5 CARD CASH	-	0.0%
TOTALS	1,238,322,509	100.0%

PRODUCT	DIFFERENCE	% of Change
PICK 3	-6,099,930	-3.39%
PICK 4	2,330,722	1.24%
KENO	-13,735,128	-9.51%
KENO BONUS	-3,263,281	-10.50%
KENO SUPER BONUS	-8,366,546	-8.48%
INSTANT	-6,686,612	-1.91%
MEGA-MILLIONS	-12,772,845	-22.05%
MEGAPLIER	-301,258	-8.43%
POWERBALL	30,573,996	57.05%
POWERPLAY	-225,727	-6.22%
BONUS MATCH-5	-327,598	-2.13%
MULTI-MATCH	-993,636	-4.58%
RACE TRAX	9,236,656	11.62%
RACE TRAX BONUS	1,639,237	14.05%
5 CARD CASH	7,341,846	#DIV/0!
TOTALS	-1,656,102	-0.13%

GAME REVENUES:	Rate of Return
PICK 3	40.2%
PICK 4	46.8%
KENO	31.5%
KENO BONUS	30.2%
KENO SUPER BONUS	24.4%
INSTANT	18.2%
MEGA-MILLIONS	42.8%
MEGAPLIER	46.8%
POWERBALL	41.5%
POWERPLAY	37.7%
BONUS MATCH-5	40.0%
MULTI-MATCH	36.5%
RACE TRAX	23.4%
RACE TRAX BONUS	20.8%
5 CARD CASH	29.8%
TOTALS	31.4%

GAME REVENUES:	Rate of Return
PICK 3	44.7%
PICK 4	41.7%
KENO	31.1%
KENO BONUS	28.4%
KENO SUPER BONUS	23.8%
INSTANT	18.0%
MEGA-MILLIONS	43.3%
MEGAPLIER	44.2%
POWERBALL	43.7%
POWERPLAY	49.1%
BONUS MATCH-5	38.8%
MULTI-MATCH	36.6%
RACE TRAX	24.0%
RACE TRAX BONUS	23.1%
5 CARD CASH	29.1%
TOTALS	31.2%

GAME REVENUES:	DIFFERENCE	% of Change
PICK 3	-10,409,110	-12.95%
PICK 4	10,622,124	13.59%
KENO	-3,757,288	-8.37%
KENO BONUS	-420,737	-4.78%
KENO SUPER BONUS	-1,451,164	-6.17%
INSTANT	-622,815	-0.99%
MEGA-MILLIONS	-5,783,134	-23.05%
MEGAPLIER	-58,973	-4.18%
POWERBALL	11,503,961	49.09%
POWERPLAY	-498,629	-28.01%
BONUS MATCH-5	52,536	0.88%
MULTI-MATCH	-376,404	-4.71%
RACE TRAX	1,659,493	8.69%
RACE TRAX BONUS	78,426	2.91%
5 CARD CASH	2,184,864	#DIV/0!
TOTALS	2,723,152	0.70%

STADIUM AUTH.	19,265,000	1.6%
GENERAL FUND	369,921,647	29.9%
TOTAL REVENUE	376,206,059	71.4% OF YEAR COMPLETE
OVER / (UNDER) EST.	12,980,588	3.5% OF ESTIMATE

STADIUM AUTH.	20,000,000	1.6%
GENERAL FUND	366,463,495	29.6%
TOTAL REVENUE	386,463,495	31.2%
OVER / (UNDER) EST.	-	#DIV/0!

STADIUM AUTH.	(735,000)	-3.58%
GENERAL FUND	3,458,152	0.94%
TOTAL REVENUE	2,723,152	0.70%
OVER / (UNDER) EST.	-	#DIV/0!

BRE ESTIMATES	526,729,000
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EST. UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 1,998,410
Pick 4 Promotions	1,285,620
Keno Promotions	6,722,659
Mega Millions/Megaplier Promo/JP Su	0
Multi Match Promo/JP Supplement	457,202
Racetrax Promotions	472,665
Public Affairs Giveaway Tickets	56,117
Instant Scratch-Off Promotions	2,555,315
Model Machine	2,264,211
Powerball/Powerplay JP SupplPromot	1,879,786
5 Card Cash Promotion	506,290
Bonus Match 5 Promotions	270,815
TOTAL \$	18,469,091

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Prior Year Revenues - Next Week:	
3/25/2012	Sales \$38.4 million
4/1/2012	Sales \$58.2 million
4/8/2012	Sales \$38.8 million
4/15/2012	Sales \$37.1 million

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WEEKLY AVERAGES	
Current Average Sales	\$ 33,324,351
Current Average Revenue	\$ 29,434,951
Sales Needed to Reach Est.	\$ 9,255,878
Revenue Needed to Reach Est.	

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**NOTE For comparative purposes, FY12 includes amounts from July 1-2, 2011 (Fri-Sat) (Sales \$11.5 mil. and Revenue \$1.67 mil.)

UCPF ESTIMATED BALANCE \$ 6,700,000