

MARYLAND STATE LOTTERY AGENCY
F.Y. 2015 TO DATE SALES AND REVENUES

PRODUCT	37.0		WEEKS		DIFFERENCE	% of Change
	F.Y. 15 YEAR TO DATE A/O March 15, 2015	% of Total Sales	F.Y. 14 YEAR TO DATE A/O March 16, 2014	% of Total Sales		
GAME SALES:						
PICK 3	\$ 170,958,936	13.6%	\$ 172,227,122	14.2%	(1,268,187)	-0.7%
PICK 4	194,029,189	15.5%	190,107,426	15.7%	3,921,763	2.1%
KENO	110,847,874	8.8%	113,325,264	9.4%	(2,477,390)	-2.2%
KENO BONUS	21,750,481	1.7%	23,242,547	1.9%	(1,492,067)	-6.4%
KENO SUPER BONUS	79,212,837	6.3%	78,452,517	6.5%	760,320	1.0%
INSTANT	377,579,773	30.1%	327,675,524	27.0%	49,904,249	15.2%
MEGA-MILLIONS	55,874,940	4.5%	71,976,960	5.9%	(16,102,020)	-22.4%
MEGAPLIER	4,488,459	0.4%	4,556,438	0.4%	(67,979)	-1.5%
POWERBALL	65,786,128	5.2%	77,683,241	6.4%	(11,897,113)	-15.3%
POWERPLAY	3,534,159	0.3%	3,638,672	0.3%	(104,513)	-2.9%
BONUS MATCH-5	14,769,555	1.2%	14,772,015	1.2%	(2,460)	0.0%
MULTI-MATCH	22,185,636	1.8%	18,950,062	1.6%	3,235,574	17.1%
RACE TRAX	92,127,700	7.3%	95,018,648	7.8%	(2,890,949)	-3.0%
RACE TRAX BONUS	13,242,093	1.1%	14,187,093	1.2%	(945,000)	-6.7%
5 CARD CASH	4,870,683	0.4%	6,073,455	0.5%	(1,202,772)	-19.8%
ITLM	22,293,238	1.8%	-	0.0%	22,293,238	100.0%
MONOPOLY MILLIONS	1,571,410	0.1%	-	0.0%	1,571,410	100.0%
TOTALS	\$ 1,255,123,089	100.0%	1,211,886,985	100.0%	43,236,104	3.6%

PRODUCT	Rate of Return		Rate of Return		Difference	% of Change
GAME REVENUES:						
PICK 3	\$ 68,618,038	40.1%	\$ 71,618,782	41.6%	(3,000,744)	-4.2%
PICK 4	82,287,301	42.4%	79,548,751	41.8%	2,738,550	3.4%
KENO	33,882,894	30.6%	34,585,851	30.5%	(702,957)	-2.0%
KENO BONUS	6,674,404	30.7%	6,736,378	29.0%	(61,974)	-0.9%
KENO SUPER BONUS	18,950,601	23.9%	18,182,448	23.2%	768,152	4.2%
INSTANT	67,932,486	18.0%	56,406,141	17.2%	11,526,345	20.4%
MEGA-MILLIONS	21,629,976	38.7%	29,464,197	40.9%	(7,834,221)	-26.6%
MEGAPLIER	2,527,584	56.3%	2,063,806	45.3%	463,778	22.5%
POWERBALL	26,806,645	40.7%	32,947,420	42.4%	(6,140,775)	-18.6%
POWERPLAY	39,686	1.1%	1,658,761	45.6%	(1,619,076)	-97.6%
BONUS MATCH-5	5,475,160	37.1%	5,329,026	36.1%	146,134	2.7%
MULTI-MATCH	7,477,439	33.7%	\$ 6,705,614	35.4%	771,825	11.5%
RACE TRAX	22,159,756	24.1%	21,981,759	23.1%	177,998	0.8%
RACE TRAX BONUS	2,929,584	22.1%	3,047,302	21.5%	(117,718)	-3.9%
5 CARD CASH	1,687,374	34.6%	1,914,984	31.5%	(227,611)	-11.9%
ITLM	193,665	0.9%	-	0.0%	193,665	100.0%
MONOPOLY MILLIONS	647,753	41.2%	-	0.0%	647,753	100.0%
TOTALS	\$ 369,920,345	29.5%	\$ 372,191,220	30.7%	\$ (2,270,875)	-0.6%

STADIUM AUTH.	\$ 20,000,000	1.6%	\$ 20,000,000	1.7%	(0)	0.0%
---------------	---------------	------	---------------	------	-----	------

MD VETERAN'S TRUST	\$ 19,366	0.0%	\$ -	0.0%	19,366	100.0%
--------------------	-----------	------	------	------	--------	--------

GENERAL FUND	\$ 349,900,978	27.9%	352,191,220	29.1%	(2,290,241)	-0.7%
--------------	----------------	-------	-------------	-------	-------------	-------

TOTAL REVENUE		
BRE ESTIMATES	\$ 370,007,115	71.2% OF YEAR COMPLETE
OVER / (UNDER) EST.	\$ (86,771)	0.0% OF ESTIMATE

STADIUM AUTHORITY		
BUDGET REQUIREMENT	\$ 20,000,000	
YTD CONTRIBUTION	\$ 20,000,000	100.0% OF REQUIREMENT

BRE ESTIMATE		
\$ 520,010,000		
Prior Year Revenues:		
3/16/2014	10,950,426	Sales \$38.9 Million
3/23/2014	9,546,209	Sales \$37.7 Million
3/30/2014	10,005,940	Sales \$36.0 Million
4/6/2014	12,402,114	Sales \$37.9 Million

Fiscal Year 2015 Sales Goal Analysis
\$ 1,776,780,000 FY 2015 Sales Goal
34,168,846 weekly sales needed to reach goal
1,264,247,308 sales needed as of 03/15/2015
1,255,123,089 actual sales as of 03/15/2015
\$ (9,124,219) under goal

Est Unclaimed Prize Fund Usage	
UCPF Reserve-03.2015	\$ 5,586,796
Net change as of March 2015	(1,122,777)
UCPF Reserve-03.2015	\$ 4,464,019

WEEKLY AVERAGES	
Current Average Sales	\$ 33,922,246
Current Average Revenue	9,997,847
Sales Needed to Reach Est.	\$ 33,949,830
Revenue Needed to Reach Est.	10,005,977

Note that this statement has been reconciled and trued up to the audited financial statements.