

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

15.0

WEEKS

PRODUCT	F.Y. 14	% of	F.Y. 13	% of	DIFFERENCE	% of Change
	YEAR TO DATE	Total	YEAR TO DATE	Total		
	A/O October 13, 2013	Sales	A/O October 14, 2012	Sales		
GAME SALES:						
PICK 3	68,683,364	14.4%	70,479,190	14.4%	(1,795,826)	-2.55%
PICK 4	75,443,389	15.8%	76,191,442	15.6%	(748,053)	-0.98%
KENO	45,883,771	9.6%	51,259,544	10.5%	(5,375,773)	-10.49%
KENO BONUS	9,406,384	2.0%	10,984,113	2.2%	(1,577,729)	-14.36%
KENO SUPER BONUS	31,593,069	6.6%	35,038,499	7.2%	(3,445,430)	-9.83%
INSTANT	125,721,061	26.3%	136,114,175	27.8%	(10,393,114)	-7.64%
MEGA-MILLIONS	19,055,442	4.0%	20,071,430	4.1%	(1,015,988)	-5.06%
MEGAPLIER	1,316,892	0.3%	1,229,514	0.3%	87,378	7.11%
POWERBALL	38,911,064	8.1%	30,505,177	6.2%	8,405,887	27.56%
POWERPLAY	1,667,387	0.3%	1,283,992	0.3%	383,395	29.86%
BONUS MATCH-5	5,704,655	1.2%	6,167,372	1.3%	(462,717)	-7.50%
MULTI-MATCH	7,715,658	1.6%	9,165,842	1.9%	(1,450,184)	-15.82%
RACE TRAX	38,266,903	8.0%	35,251,776	7.2%	3,015,127	8.55%
RACE TRAX BONUS	5,875,478	1.2%	5,401,050	1.1%	474,428	8.78%
5 CARD CASH	2,628,376	0.6%	-	0.0%	2,628,376	#DIV/0!
TOTALS	477,872,893	100.0%	489,143,115	100.0%	(11,270,223)	-2.30%

PRODUCT	Rate of Return	Rate of Return	Rate of Return	% of Change
GAME REVENUES:				
PICK 3	40.9%	35.6%	3,044,952	12.15%
PICK 4	40.5%	40.7%	(462,547)	-1.49%
KENO	30.8%	30.3%	(1,378,497)	-8.88%
KENO BONUS	29.2%	28.5%	(384,098)	-12.28%
KENO SUPER BONUS	23.8%	22.7%	(427,873)	-5.38%
INSTANT	17.8%	16.7%	(368,816)	-1.62%
MEGA-MILLIONS	41.2%	41.4%	(448,278)	-5.40%
MEGAPLIER	53.6%	51.2%	76,315	12.11%
POWERBALL	43.5%	41.3%	4,329,160	34.33%
POWERPLAY	46.1%	40.6%	246,417	47.23%
BONUS MATCH-5	37.0%	40.5%	(383,673)	-15.37%
MULTI-MATCH	34.4%	35.1%	(562,069)	-17.47%
RACE TRAX	23.5%	21.7%	1,323,291	17.29%
RACE TRAX BONUS	24.0%	17.4%	468,128	49.75%
5 CARD CASH	29.7%	#DIV/0!	780,820	#DIV/0!
TOTALS	30.9%	29.0%	5,853,232	4.13%

STADIUM AUTH.	8,559,674	1.8%	8,931,637	1.8%	(371,963)	-4.16%
GENERAL FUND	139,115,039	29.1%	132,889,843	27.2%	6,225,195	4.68%

TOTAL REVENUE

BRE ESTIMATES	158,133,173	28.8% OF YEAR COMPLETE
OVER / (UNDER) EST.	(10,458,460)	-6.6% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	8,559,674	42.8% OF REQUIREMENT

BRE ESTIMATE

\$ 548,195,000

Prior Year Revenues - Next Week:		
10/21/2012	9,469,743	Sales \$32.3 Million
10/28/2012	10,572,682	Sales \$31.0 Million
11/4/2012	9,702,235	Sales \$30.3 Million
11/11/2012	9,585,768	Sales \$33.0 Million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ -
Pick 4 Promotions	0
Keno Promotions	1,280,663
Mega Millions/Megaplier Promo/JP Su	0
Multi Match Promo/JP Supplement	109,030
Racetrax Promotions	185,331
Public Affairs Giveaway Tickets	84,070
Instant Scratch-Off Promotions	134,419
Medal Madness	0
Powerball/Powerplay JP supp/Promot	0
5 Card Cash Promotion	2,300
Bonus Match 5 Promotions	0
Rewards-Points For Prizes	263,666
TOTAL	\$ 2,059,479

WEEKLY AVERAGES	
Current Average Sales	\$ 31,858,193
Current Average Revenue	9,844,981
Sales Needed to Reach Est.	\$ 35,029,106
Revenue Needed to Reach Est.	10,824,873

UCPF ESTIMATED BALANCE

\$ 4,035,000

**NOTE For comparative purposes, FY13 excludes amounts from July 1, 2012 (Sun) (Sales \$2.7 mil. and Revenues (\$289K))