

MARYLAND STATE LOTTERY AGENCY
F.Y. 2013 TO DATE SALES AND REVENUES

33.1

WEEKS

PRODUCT	F.Y. 13 YEAR TO DATE A/O February 17, 2013	% of Total Sales	F.Y. 12 YEAR TO DATE A/O February 19, 2012	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	154,138,727	14.1%	159,515,616	14.6%	-5,376,889	-3.37%
PICK 4	168,241,715	15.4%	166,544,930	15.3%	1,696,785	1.02%
KENO	115,742,534	10.6%	128,135,253	11.7%	-12,392,719	-9.67%
KENO BONUS	24,599,375	2.2%	27,598,507	2.5%	-2,999,132	-10.87%
KENO SUPER BONUS	79,998,772	7.3%	87,495,125	8.0%	-7,496,353	-8.57%
INSTANT	303,248,575	27.7%	305,980,036	28.0%	-2,731,461	-0.89%
MEGA-MILLIONS	40,530,669	3.7%	49,342,243	4.5%	-8,811,574	-17.86%
MEGAPLIER	2,582,970	0.2%	2,739,242	0.3%	-156,272	-5.70%
POWERBALL	75,912,373	6.9%	48,084,611	4.4%	27,827,762	57.87%
POWERPLAY	3,011,266	0.3%	3,339,981	0.3%	-328,715	-9.84%
BONUS MATCH-5	13,351,804	1.2%	13,721,032	1.3%	-369,228	-2.69%
MULTI-MATCH	18,795,318	1.7%	19,215,576	1.8%	-420,258	-2.19%
RACE TRAX	77,912,861	7.1%	69,035,455	6.3%	8,877,406	12.86%
RACE TRAX BONUS	11,731,736	1.1%	10,180,353	0.9%	1,551,383	15.24%
5 CARD CASH	5,997,816	0.5%	-	0.0%	5,997,816	#DIV/0!
TOTALS	1,095,796,511	100.0%	1,090,927,960	100.0%	4,868,551	0.45%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	58,215,893	37.8%	70,903,807	44.4%	-12,687,915	-17.89%
PICK 4	77,220,876	45.9%	69,619,541	41.8%	7,601,334	10.92%
KENO	34,693,009	30.0%	39,766,104	31.0%	-5,073,094	-12.76%
KENO BONUS	7,073,889	28.8%	7,865,555	28.5%	-791,666	-10.06%
KENO SUPER BONUS	18,217,286	22.8%	21,036,071	24.0%	-2,818,786	-13.40%
INSTANT	50,349,279	16.6%	54,907,869	17.9%	-4,558,589	-8.30%
MEGA-MILLIONS	16,746,660	41.3%	21,399,047	43.4%	-4,652,388	-21.74%
MEGAPLIER	1,159,697	44.9%	1,142,792	41.7%	16,905	1.48%
POWERBALL	30,731,080	40.5%	21,076,830	43.8%	9,654,250	45.81%
POWERPLAY	1,143,368	38.0%	1,615,361	48.4%	-471,992	-29.22%
BONUS MATCH-5	5,012,875	37.5%	5,264,410	38.4%	-251,534	-4.78%
MULTI-MATCH	6,602,582	35.1%	7,044,254	36.7%	-441,672	-6.27%
RACE TRAX	17,107,780	22.0%	16,614,530	24.1%	493,250	2.97%
RACE TRAX BONUS	2,217,568	18.9%	2,357,737	23.2%	-140,170	-5.95%
5 CARD CASH	1,755,196	29.3%	-	#DIV/0!	1,755,196	#DIV/0!
TOTALS	328,247,037	30.0%	340,613,908	31.2%	(12,366,871)	-3.63%

STADIUM AUTH.	17,906,357	1.6%	20,000,000	1.8%	(2,093,643)	-10.47%
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GENERAL FUND	310,340,680	28.3%	320,613,908	29.4%	(10,273,228)	-3.20%
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TOTAL REVENUE

BRE ESTIMATES	335,688,443	63.7% OF YEAR COMPLETE
OVER / (UNDER) EST.	(7,441,406)	-2.2% OF ESTIMATE

STADIUM AUTHORITY

BRE ESTIMATES	12,746,154	63.7% OF YEAR COMPLETE
OVER / (UNDER) EST.	5,160,203	40.5% OF ESTIMATE

BRE ESTIMATE

\$ 526,729,000

Prior Year Revenues - Next Week:

2/26/2012	10,567,568	Sales \$35.7 million
3/4/2012	12,470,061	Sales \$38.3 million
3/11/2012	10,420,042	Sales \$38.9 million
3/18/2012	12,381,913	Sales \$37.7 million

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 1,996,775
Pick 4 Promotions	1,285,620
Keno Promotions	5,132,326
Mega Millions/Megaplier Promo/JP Su	0
Multi Match Promo/JP Supplement	305,844
Racetrax Promotions	472,665
Public Affairs Giveaway Tickets	52,263
Instant Scratch-Off Promotions	1,495,252
Medal Madness	2,264,211
Powerball/Powerplay JP supp/Promot	1,879,786
5 Card Cash Promotion	506,290
Bonus Match 5 Promotions	585,595
TOTAL \$	15,976,627

UCPF ESTIMATED BALANCE

\$ 6,700,000

**NOTE For comparative purposes, FY12 excludes amounts from July 1-2, 2011 (Fri-Sat) (Sales \$11.5 mil. and Revenues \$1.87 mil.)

WEEKLY AVERAGES	
Current Average Sales	\$ 33,065,676
Current Average Revenue	9,904,859
Sales Needed to Reach Est.	\$ 35,132,452
Revenue Needed to Reach Est.	10,518,073