

MARYLAND STATE LOTTERY AGENCY
F.Y. 2015 TO DATE SALES AND REVENUES

FINAL

PRODUCT	F.Y. 15 YEAR TO DATE A/O June 30, 2015	% of Total Sales	F.Y. 14 YEAR TO DATE A/O June 30, 2014	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	\$ 240,910,861	13.4%	\$ 244,538,835	14.2%	(3,627,974)	-1.5%
PICK 4	276,957,939	15.4%	270,825,588	15.7%	6,132,351	2.3%
KENO	158,309,484	8.8%	162,018,268	9.4%	(3,708,784)	-2.3%
KENO BONUS	31,349,393	1.7%	32,940,922	1.9%	(1,591,529)	-4.8%
KENO SUPER BONUS	113,328,742	6.3%	113,145,777	6.6%	182,965	0.2%
INSTANT	546,053,764	30.4%	479,631,464	27.8%	66,422,300	13.8%
MEGA-MILLIONS	75,774,756	4.2%	94,213,017	5.5%	(18,438,261)	-19.6%
MEGAPLIER	6,245,909	0.3%	6,280,278	0.4%	(34,369)	-0.5%
POWERBALL	84,760,845	4.7%	100,804,309	5.8%	(16,043,464)	-15.9%
POWERPLAY	4,746,751	0.3%	4,957,936	0.3%	(211,185)	-4.3%
BONUS MATCH-5	21,320,570	1.2%	21,444,445	1.2%	(123,875)	-0.6%
MULTI-MATCH	34,499,931	1.9%	26,699,000	1.5%	7,800,931	29.2%
RACE TRAX	134,880,805	7.5%	137,795,943	8.0%	(2,915,138)	-2.1%
RACE TRAX BONUS	19,787,552	1.1%	20,329,682	1.2%	(542,130)	-2.7%
5 CARD CASH	6,534,023	0.4%	8,365,105	0.5%	(1,831,082)	-21.9%
ITLM	41,409,249	2.3%	-	0.0%	41,409,249	100.0%
MONOPOLY MILLIONS	1,592,835	0.1%	-	0.0%	1,592,835	100.0%
TOTALS	\$ 1,798,463,409	100.0%	1,723,990,568	100.0%	74,472,841	4.3%

		Rate of Return		Rate of Return	Difference	% of Change
GAME REVENUES:						
PICK 3	\$ 100,962,955	41.9%	\$ 101,061,671	41.3%	(98,716)	-0.1%
PICK 4	119,373,580	43.1%	110,887,078	40.9%	8,486,502	7.7%
KENO	48,463,150	30.6%	49,215,888	30.4%	(752,738)	-1.5%
KENO BONUS	9,443,771	30.1%	9,652,172	29.3%	(208,401)	-2.2%
KENO SUPER BONUS	26,595,874	23.5%	26,148,788	23.1%	447,086	1.7%
INSTANT	91,243,812	16.7%	81,557,096	17.0%	9,686,716	11.9%
MEGA-MILLIONS	29,576,078	39.0%	38,419,138	40.8%	(8,843,060)	-23.0%
MEGAPLIER	3,505,833	56.1%	3,112,446	49.6%	393,387	12.6%
POWERBALL	36,019,067	42.5%	42,950,917	42.6%	(6,931,850)	-16.1%
POWERPLAY	869,859	18.3%	2,340,436	47.2%	(1,470,577)	-62.8%
BONUS MATCH-5	7,597,659	35.6%	8,027,314	37.4%	(429,655)	-5.4%
MULTI-MATCH	12,289,582	35.6%	9,451,867	35.4%	2,837,715	30.0%
RACE TRAX	31,405,482	23.3%	31,276,939	22.7%	128,543	0.4%
RACE TRAX BONUS	4,292,969	21.7%	4,386,374	21.6%	(93,405)	-2.1%
5 CARD CASH	2,070,547	31.7%	2,618,523	31.3%	(547,976)	-20.9%
ITLM	342,679	0.8%	-	0.0%	342,679	100.0%
MONOPOLY MILLIONS	598,910	37.6%	-	0.0%	598,910	100.0%
TOTALS	\$ 524,651,807	29.2%	\$ 521,106,646	30.2%	3,545,161	0.7%

STADIUM AUTH.	\$ 20,000,000	1.1%	\$ 20,000,000	1.2%	0	0.0%
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MD VETERAN'S TRUST	\$ 34,266	0.0%	\$ -	0.0%	34,266	100.0%
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GENERAL FUND	\$ 504,617,541	28.1%	501,106,646	29.2%	3,510,895	0.7%
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TOTAL REVENUE

BRE ESTIMATES	\$ 520,010,000	100.0% OF YEAR COMPLETE
OVER / (UNDER) EST.	\$ 4,641,807	0.9% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	\$ 20,000,000	
YTD CONTRIBUTION	\$ 20,000,000	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 520,010,000

Prior Year Revenues:

6/29/2014	8,774,087	Sales \$29.7 Million
7/6/2014	10,299,621	Sales \$33.5 Million
7/13/2014	19,327,974	Sales \$65.1 Million
7/20/2014	8,990,020	Sales \$31.6 Million

Fiscal Year 2015 Sales Goal Analysis

\$ 1,776,780,000 FY 2015 Sales Goal
34,168,846 weekly sales needed to reach goal
1,776,780,000 sales needed as of 06/30/2015
1,798,463,409 actual sales as of 06/30/2015
21,683,409 over goal

Est Unclaimed Prize Fund Usage

UCPF Reserve-06.2015	\$ 4,391,403
Net change as of June 2015	697,500
UCPF Reserve-06.2015	\$ 5,088,903

WEEKLY AVERAGES

Current Average Sales	\$ 34,585,835
Current Average Revenue	10,089,458
Sales Needed to Reach Est.	\$ -
Revenue Needed to Reach Est.	-

Note that this statement has been reconciled and trued up to the audited financial statements.