

MARYLAND STATE LOTTERY AGENCY
F.Y. 2014 TO DATE SALES AND REVENUES

52.0

WEEKS

PRODUCT	F.Y. 14 YEAR TO DATE A/O June 30, 2014	% of Total Sales	F.Y. 13 YEAR TO DATE A/O June 30, 2013	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	244,538,835	14.2%	245,015,894	14.0%	(477,060)	-0.19%
PICK 4	270,825,588	15.7%	267,244,316	15.2%	3,581,272	1.34%
KENO	162,018,268	9.4%	180,827,922	10.3%	(18,809,654)	-10.40%
KENO BONUS	32,940,922	1.9%	38,296,027	2.2%	(5,355,105)	-13.98%
KENO SUPER BONUS	113,145,777	6.6%	125,040,233	7.1%	(11,894,456)	-9.51%
INSTANT	479,631,464	27.8%	485,109,072	27.7%	(5,477,608)	-1.13%
MEGA-MILLIONS	94,213,017	5.5%	66,734,450	3.8%	27,478,567	41.18%
MEGAPLIER	6,280,278	0.4%	4,285,050	0.2%	1,995,228	46.56%
POWERBALL	100,804,309	5.8%	126,245,964	7.2%	(25,441,655)	-20.15%
POWERPLAY	4,957,936	0.3%	5,097,998	0.3%	(140,062)	-2.75%
BONUS MATCH-5	21,444,445	1.2%	21,019,878	1.2%	424,567	2.02%
MULTI-MATCH	26,699,000	1.5%	28,756,227	1.6%	(2,057,227)	-7.15%
RACE TRAX	137,795,943	8.0%	129,196,924	7.4%	8,599,019	6.66%
RACE TRAX BONUS	20,329,682	1.2%	19,352,504	1.1%	977,178	5.05%
5 CARD CASH	8,365,105	0.5%	11,189,257	0.6%	(2,824,152)	-25.24%
TOTALS	1,723,990,568	100.0%	1,753,411,716	100.0%	(29,421,148)	-1.68%

GAME REVENUES:		Rate of Return		Rate of Return		% of Change
PICK 3	101,061,671	41.3%	101,232,635	41.3%	(170,963)	-0.17%
PICK 4	110,887,078	40.9%	119,704,348	44.8%	(8,817,269)	-7.37%
KENO	49,215,888	30.4%	56,757,020	31.4%	(7,541,132)	-13.29%
KENO BONUS	9,652,172	29.3%	11,433,421	29.9%	(1,781,249)	-15.58%
KENO SUPER BONUS	26,148,788	23.1%	30,004,799	24.0%	(3,856,011)	-12.85%
INSTANT	81,557,096	17.0%	83,899,026	17.3%	(2,341,930)	-2.79%
MEGA-MILLIONS	38,419,138	40.8%	28,227,638	42.3%	10,191,500	36.10%
MEGAPLIER	3,112,446	49.6%	2,088,901	48.7%	1,023,545	49.00%
POWERBALL	42,950,917	42.6%	54,725,220	43.3%	(11,774,303)	-21.52%
POWERPLAY	2,340,436	47.2%	1,991,569	39.1%	348,867	17.52%
BONUS MATCH-5	8,027,314	37.4%	7,223,749	34.4%	803,565	11.12%
MULTI-MATCH	9,451,867	35.4%	10,432,933	36.3%	(981,066)	-9.40%
RACE TRAX	31,276,939	22.7%	30,348,053	23.5%	928,886	3.06%
RACE TRAX BONUS	4,386,374	21.6%	4,031,927	20.8%	354,447	8.79%
5 CARD CASH	2,618,523	31.3%	3,249,658	29.0%	(631,135)	-19.42%
TOTALS	521,106,646	30.2%	545,350,896	31.1%	(24,244,250)	-4.45%

STADIUM AUTH.	20,000,000	1.2%	19,265,000	1.1%	735,000	3.82%
GENERAL FUND	501,106,646	29.1%	526,085,896	30.0%	(24,979,250)	-4.75%

TOTAL REVENUE

BRE ESTIMATES	521,094,000	100.0% OF YEAR COMPLETE
OVER / (UNDER) EST.	12,646	0.0% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	20,000,000	
YTD CONTRIBUTION	20,000,000	100.0% OF REQUIREMENT

BRE ESTIMATE

\$	521,094,000
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Prior Year Revenues - Next Week:	

Fiscal Year 2014 Sales Goal Analysis

1,740,000,000	FY 2014 Sales Goal
33,461,538	weekly sales needed to reach goal
1,740,000,000	sales needed as of 6/30/2014
1,723,990,568	actual sales as of 6/30/2014
-16,009,432	under goal

WEEKLY AVERAGES	
Current Average Sales	\$ 33,153,665
Current Average Revenue	10,021,282

EST UNCLAIMED PRIZE FUND USAGE	
UCPF Reserve-May 2014	5,977,728
June 2014 Net Change	251,971

Sales Needed to Reach Est.	#DIV/0!
Revenue Needed to Reach Est.	#DIV/0!

UCPF Reserve-June 2014	6,229,699
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