

MARYLAND STATE LOTTERY AGENCY
F.Y. 2013 TO DATE SALES AND REVENUES

52.0

WEEKS

PRODUCT	F.Y. 13 YEAR TO DATE A/O June 30, 2013	% of Total Sales	F.Y. 12 YEAR TO DATE A/O June 30, 2012	% of Total Sales	DIFFERENCE	% of Change
GAME SALES:						
PICK 3	245,526,167	14.0%	254,590,816	14.2%	-9,064,650	-3.56%
PICK 4	267,804,429	15.2%	265,544,065	14.8%	2,260,364	0.85%
KENO	181,175,434	10.3%	203,853,846	11.4%	-22,678,412	-11.12%
KENO BONUS	38,373,084	2.2%	43,746,000	2.4%	-5,372,916	-12.28%
KENO SUPER BONUS	125,262,208	7.1%	139,808,393	7.8%	-14,546,185	-10.40%
INSTANT	485,838,672	27.7%	506,803,706	28.2%	-20,965,034	-4.14%
MEGA-MILLIONS	66,736,019	3.8%	105,655,325	5.9%	-38,919,306	-36.84%
MEGAPLIER	4,285,102	0.2%	5,191,647	0.3%	-906,545	-17.46%
POWERBALL	126,247,890	7.2%	78,014,723	4.3%	48,233,167	61.83%
POWERPLAY	5,097,998	0.3%	4,842,337	0.3%	255,661	5.28%
BONUS MATCH-5	21,078,972	1.2%	21,867,458	1.2%	-788,486	-3.61%
MULTI-MATCH	28,769,109	1.6%	30,709,705	1.7%	-1,940,596	-6.32%
RACE TRAX	129,392,708	7.4%	117,329,306	6.5%	12,063,402	10.28%
RACE TRAX BONUS	19,376,900	1.1%	16,935,128	0.9%	2,441,772	14.42%
5 CARD CASH	11,965,813	0.7%	-	0.0%	11,965,813	#DIV/0!
TOTALS	1,756,930,505	100.0%	1,794,892,455	100.0%	(37,961,950)	-2.11%

		Rate of Return		Rate of Return		% of Change
GAME REVENUES:						
PICK 3	101,399,771	41.3%	113,359,844	44.5%	-11,960,073	-10.55%
PICK 4	119,840,952	44.7%	108,742,572	41.0%	11,098,380	10.21%
KENO	56,873,767	31.4%	64,146,616	31.5%	-7,272,849	-11.34%
KENO BONUS	11,461,223	29.9%	12,713,028	29.1%	-1,251,805	-9.85%
KENO SUPER BONUS	30,131,584	24.1%	33,284,367	23.8%	-3,152,783	-9.47%
INSTANT	85,366,479	17.6%	88,736,753	17.5%	-3,370,274	-3.80%
MEGA-MILLIONS	28,199,358	42.3%	44,427,380	42.0%	-16,228,022	-36.53%
MEGAPLIER	2,091,350	48.8%	2,359,814	45.5%	-268,464	-11.38%
POWERBALL	55,240,337	43.8%	35,036,692	44.9%	20,203,645	57.66%
POWERPLAY	1,995,843	39.1%	2,421,231	50.0%	-425,388	-17.57%
BONUS MATCH-5	7,227,101	34.3%	7,776,122	35.6%	-549,021	-7.06%
MULTI-MATCH	10,460,216	36.4%	11,175,922	36.4%	-715,706	-6.40%
RACE TRAX	29,861,781	23.1%	28,090,619	23.9%	1,771,162	6.31%
RACE TRAX BONUS	4,054,513	20.9%	3,993,846	23.6%	60,667	1.52%
5 CARD CASH	3,475,697	29.0%	-	#DIV/0!	3,475,697	#DIV/0!
TOTALS	547,679,971	31.2%	556,264,806	31.0%	(8,584,835)	-1.54%

STADIUM AUTH.	19,265,000	1.1%	20,000,000	1.1%	(735,000)	-3.68%
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GENERAL FUND	528,414,971	30.1%	536,264,806	29.9%	(7,849,835)	-1.46%
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TOTAL REVENUE

BRE ESTIMATES	545,448,000	100.0% OF YEAR COMPLETE
OVER / (UNDER) EST.	2,231,971	0.4% OF ESTIMATE

STADIUM AUTHORITY

BUDGET REQUIREMENT	19,265,000	
YTD CONTRIBUTION	19,265,000	100.0% OF REQUIREMENT

BRE ESTIMATE

\$ 545,448,000

Prior Year Revenues - Next Week:

WEEKLY AVERAGES	
Current Average Sales	\$ 33,787,125
Current Average Revenue	10,532,307
Sales Needed to Reach Est.	#DIV/0!
Revenue Needed to Reach Est.	#DIV/0!

EST UNCLAIMED PRIZE FUND USAGE	
Pick 3 Promotions	\$ 1,998,475
Pick 4 Promotions	1,285,620
Keno Promotions	8,942,493
Mega Millions/Megaplier Promo/JP Supp	0
Multi Match Promo/JP Supplement	587,046
RacetraX Promotions	1,095,921
Public Affairs Giveaway Tickets	84,237
Instant Scratch-Off Promotions	2,761,965
Medal Madness	2,264,211
Powerball/Powerplay JP supp/Promoti	2,784,305
5 Card Cash Promotion	506,290
Bonus Match 5 Promotions	296,287
TOTAL \$	22,606,850

UCPF ESTIMATED BALANCE

\$ 6,700,000

**NOTE For comparative purposes, FY12 excludes amounts from July 1-2, 2011 (Fri-Sat) (Sales \$11.5 mil. and Revenues \$1.87 mil.)