

# Maryland Lottery and Gaming Control Agency

Larry Hogan, Governor • Gordon Medenica, Director



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TO: Maryland Lottery and Gaming Commission  
Gordon Medenica, Director

FROM: James Nielsen, Assistant Deputy Director/COO

DATE: January 28, 2016

SUBJECT: Report for the January Commission Meeting

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## GAMING

See attached report from Charles LaBoy, Managing Director

## REGULATORY OVERSIGHT

See attached report from John Mooney, Managing Director

## AGENT ADMINISTRATION

	07/01/2015	12/31/15
# OF AGENTS	4,536	4,560
# OF AGENT TERMINALS	5,262	5,290
# XCAP RETAILERS	275	301

## WAREHOUSE

The instant ticket warehouse is responsible for packing all of the instant tickets that are shipped to lottery retailers. Orders are placed through our Tel Sell operation which is run by our on-line vendor. Once the order is placed, it is sent to the warehouse for fulfillment. Once fulfilled, the orders are shipped out through UPS for overnight delivery to the agent locations. In addition to fulfilling the orders, the warehouse is responsible for monitoring UPS to ensure proper billing and delivery. Instant ticket shipping activity is as follows:

# of orders	# of packs	YTD orders	YTD packs
December 2015	December 2015	7/1/15 – 12/31/15	7/1/15 – 12/31/15
15,593	181,518	86,523	950,788

## **FACILITIES**

- A 2007 Dodge Caravan pool vehicle was stolen from the Montgomery Business Park lot. It was recovered over a week later with significant damage. An MDE vehicle was stolen, and another vandalized prior to our vehicle being stolen.
- Continued to monitor and report building services concerns, including heating issues.
- Construction began on new office space for Sales. Still waiting for a quote on proposed construction in the reception area.

## **CONTRACT MANAGEMENT**

- The Scientific Games system performed exceptionally well during the Powerball jackpot roll-up with no reports of long transaction times. We sold \$20.3 million Powerball tickets for the January 9<sup>th</sup> drawing and \$27.4 million for the January 13<sup>th</sup> drawing. That compares to average weekly sales of \$1.7 million last fiscal year.
- Lottery testing of the Cash4Life game has been completed. Software is being downloaded to the terminals in preparation for go live on January 26, 2016. Playslips have been sent to all Retailers.
- The RFP for the Lottery central system was issued on December 10, 2015. The Pre-Proposal Conference was held on January 7, 2016 with all three of the major vendors as well as a number of MBEs attending. Questions were submitted by all three system vendors and answers to the first group have been published. Amendment #1 to the RFP was published on January 20, 2016. The Lottery team is working on answers to the second set of questions.
- There is a meeting scheduled for the week of January 25, 2016 to discuss the functionality that will be added to the My Lottery Rewards App in Phase 2.
- SGI continues to work with Tabcorp to make additional modifications to the Racetrax graphics to make them easier to see on the screen. The first set of modifications should be available for testing in early February 2016.
- MS Technologies continues to work on e-Licensing Systems. Priority 4 work is underway and requirements gathering for Priority 5 work is underway.