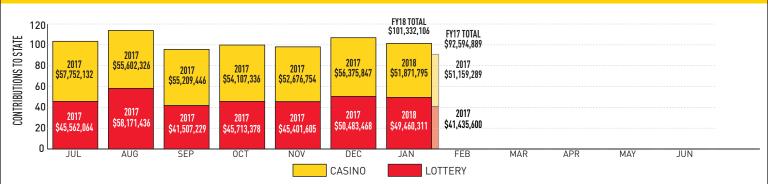


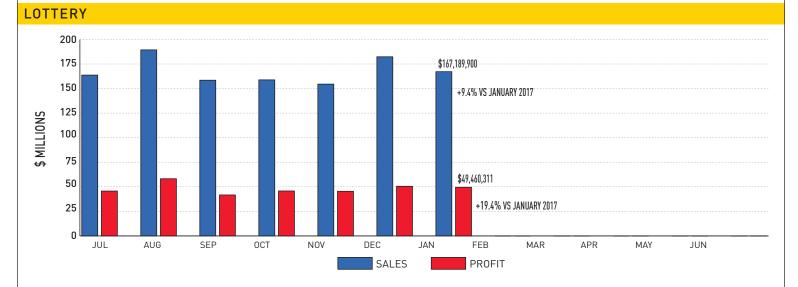
MARYLAND LOTTERY AND GAMING

FY2018 DATA DASHBOARD — JANUARY 2018

COMBINED LOTTERY PROFITS & CASINO CONTRIBUTIONS TO THE STATE



Fiscal-Year-To-Date Contributions: Lottery \$336,299,492 | Casino \$383,595,636 | Total \$719,895,128



January 2018:

Sales: \$167,189,900 (+9.4% from January 2017) Profit: \$49,460,311 [+19.4% from January 2017] Prizes Paid: \$99,770,469 (FYTD \$709,827,884) Retailer Commissions: \$12,476,195 (FYTD \$87,952,868) Number of Retailers:

- 4,476 retailers
- 367 XCAP retailers
- 5,436 terminals

Fiscal-Year-To-Date Sales and Profits:

- Sales: \$1,172,497,140 (+7.9% from January 2017) (YTD % BRE estimate: 58.2%)
- Profit: \$336,299,492 (+11.0% from January 2017) (YTD % BRE estimate: 59.8%)
- Contributions to Stadium Authority: \$30,000,000 (YTD % BRE estimate: 75%]
- Contributions to Thoroughbred Races: \$1,000,000 (YTD % BRE estimate: 100.0%]

Lottery Sales by Game:

Game	January 2018	December 2017	January 2017
POWER	\$12,394,334	\$10,958,245	\$5,584,863
	\$10,391,824	\$9,069,109	\$6,127,067
CHARTERS	\$3,262,916	\$2,982,956	\$2,399,722
Pick 3	\$18,621,248	\$20,436,281	\$19,533,363
Pick 4	\$24,012,362	\$26,569,184	\$24,469,689
MATCH	\$1,639,172	\$1,697,123	\$1,640,576
5CARDCASH	\$467,348	\$471,422	\$445,444
kano	\$22,858,823	\$27,498,134	\$24,072,235
Racetrax.	\$14,991,272	\$15,589,984	\$13,817,852
SCRATCH OFES	\$56,702,828	\$65,372,664	\$52,610,155
ITLMs	\$737,770	\$749,944	\$684,467
CASH 4LIFE	\$1,110,004	\$961,170	\$1,457,964
Total	\$167,189,900	\$182,356,216	\$152,843,395

January 2018 Gaming Reve			nue	Number	of Games		Number of Employees		
Casino	Slots	Tables	Total	Slots	Tables	Tot			
ollywood Casino	\$4,871,150	\$827,483			21		301 17		
cean Downs Casino	\$3,964,969	\$578,154			10		331 29		
ive! Casino	\$28,746,732	\$14,795,914			186		549 2,05		
ocky Gap Casino Resort	\$3,131,640	\$550,235			17		323 25		
orseshoe Casino	\$11,947,261	\$8,123,471			175		272 1,09		
IGM	\$26,654,949	\$23,592,500			173		431 1,98		
otal	\$79,316,700	\$48,467,756	\$127,784,45	6 11,141	582	7,2	207 5,85	5 1,332	
	o Beneficiarie	5	HOLI	asino YWDDD asino	January \$5,69		December 2017 \$5,757,830	January 201 \$5,769,96	
4.3%	29.6%	0.9%	0/	N DOWNS	\$4,54	3,123	\$3,748,454	\$3,676,27	
				ve! o-hotel milano	\$43,54		\$47,199,454	\$43,999,45	
			- CASI	ND + RESORT -	\$3,68	1,874	\$3,790,283	\$3,722,19	
59.3%					\$20,070,733		\$23,962,236	\$20,216,73	
			NAT NAT	ONAL HARBOR	\$50,24		\$56,575,869	\$48,828,13	
				Total	\$127,784	4,456	\$141,034,126	\$126,212,75	
			Jan. 2018	Jan. 2017		• +/-	YTD FY2018	% of total	
Education Trust Fur			\$37,760,345	\$37,438,9	06 +0	.9%	\$279,335,328	29.6%	
Small, Minority and Women-Owned Bus. (FY '17) General Fund (FY '18) (*includes SMWB allocation)			\$1,167,408*			.2%	\$8,641,211*	0.9%	
Horse Racing			\$5,416,470	\$5,199,6		.2%	\$40,062,663		
Local Support			\$6,735,501	\$6,605,2		.0%	\$49,671,853	5.3%	
Operating Expense	Contribution		\$792,071	\$794,6		.3%	\$5,884,581	0.6%	
Total Contributions			\$51,871,795	\$51,159,28		.4%	\$383,595,636		
Casinos' Share			\$75,912,661	\$75,053,4		.1%	\$559,774,735		
Total	OMPARISON	c	\$127,784,456	\$126,212,7	56 +1	.2%	\$943,370,371	100.0%	
Y2018 ESTIMATE C	OMPARISON		OTAL LOTTERY SALES (IN N						
100 200 300 400	500 600 7	700 800 900	1000 1100 12		1500 16	00 1700	1800 1900 200		
		NOVEMBER DECEME 154,528,383 \$182,356					LES: \$1,172,497,140 IDGET ESTIMATE: 58.2%	BRE ESTIMATE LOTTERY SALES \$2.016 BILLIO	
			OTAL LOTTERY PROFIT (IN	MILLIONS)		YTD CH	IANGE IN SALES FROM FY2017: -	-7.9%	
50 100 JULY AUGUST SEP		200 250 NOVEMBER DECEM	300 BER JANUARY	350 400	450		500 550	600 BRE ESTIMATE	
AUGUST SEP		\$45,401,605 \$50,483						LOTTERY PROFIT \$562.3 MILLI	
\$45,562,064 \$58,171,436 \$41,						YTD BU	OFIT: \$336,299,492 DGET ESTIMATE: 59.8% ANGE IN PROFIT FROM FY2017:	+11.0%	
\$45,562,064 \$58,171,436 \$41.		τα	DTAL CASINO REVENUE (IN	MILLIONS)		TIDCH	ANGE IN T NOT TT T NOT TT 12017.		
\$45,562,064 \$58,171,436 \$41,		600 700	800 900	MILLIONS) 1000 1100	1200 1	300 14		1700 BRE ESTIMATE	
\$45,562,064 \$58,171,436 \$41, 100 200 300 JULY AUGUST SEPTI	EMBER OCTOBER		BER JANUARY		1200 1	300 14 YTD RE YTD BL	00 1500 1600	BRE ESTIMATE Casino revenue \$1.633 Billio	
\$45,562,064 \$58,171,436 \$41,	EMBER OCTOBER	600 700 NOVEMBER DECEM \$130,543,338 \$141,03	IBER JANUARY 14,126 S127,784,456		1200 1 500	300 14 YTD RE YTD BL	00 1500 1600	BRE ESTIMATE Casino revenue \$1.633 Billio	