Maryland Lottery and Gaming Control Commission

Wes Moore, Governor

Montgomery Park Business Center
1800 Washington Blvd., Suite 300
Baltimore, Maryland 21230

Tel: 410-230-8800
TTY users call Maryland Relay
www.mdlottery.com
www.mdgaming.com

MARYLAND LOTTERY AND GAMING CONTROL COMMISSION
MARCH MINUTES

DATE: March 26, 2026

TIME: 10:00 a.m.

PLACE: In-Person at Maryland Lottery Headquarters and Virtual

PRESENT: Chair Everett D. Browning, Sr.
Vice Chair E. Randolph Marriner
Commissioner Diane Croghan
Commissioner Nicholas Mosby
Commissioner James Stakem

John Martin, Director
Craig Lindsey, Deputy Director, Chief Operating Officer
James Butler, Assistant Deputy Director, Chief of Staff
Michael Eaton, Managing Director, Gaming
John Mooney, Managing Director, Regulatory Oversight
Paula Yocum, Managing Director, Chief Financial Officer
Solomon Ramsey, Managing Director, Administration
Seth Elkin, Managing Director, Communications
Holly Knepper, Principal Counsel, Attorney General's Office
Jennifer Tosky, Deputy Principal Counsel, Attorney General's Office
Jennifer Beskid, Director, Legislation and Policy
Kathy Lingo, Executive Assistant

OTHERS: Gerald Stinnett, OSBA
Brian Kurtz, Rocky Gap Casino
Ryan Geary, MGM National Harbor
Jeff Hale, Scientific Games
Travis Priest, Pollard Banknote
Carmen Vegas, IGT

QUORUM ESTABLISHED

Chair Browning announced that there was a quorum established for the meeting. Also present in person were: Vice Chair Marriner, and Commissioners Mosby and Stakem. Commissioner Croghan was virtual. Commissioners Adebisi and Hodges were absent.

CALL TO ORDER

After establishing there was a quorum, Chair Browning called the meeting of the Maryland Lottery and Gaming Control Commission to order at 10:00 a.m.

APPROVAL OF THE AGENDA

Chair Browning said that the agenda had been circulated, and asked for a motion to approve the agenda. Commissioner Mosby motioned, Commissioner Stakem seconded, and the motion was unanimously approved.

APPROVAL OF THE MINUTES

Chair Browning asked if there were any corrections or alterations to the Open Session minutes of the February 26, 2026. There being none, Chair Browning asked for a motion to approve the Open Session minutes. Commissioner Mosby motioned, Commissioner Stakem seconded, and the motion was approved by four commissioners. Vice Chair Marriner abstained as he was absent from the meeting last month.

CONSENT AGENDA

Chair Browning said the Consent Agenda contains:

1. Four New Instant Ticket Games
   a. $1 #812 *Loose Change*
   b. $5 #813 *The Price is Right*
   c. $10 #814 *High Voltage*
   d. $10 #815 *$100,000 Crossword 9th Edition*
2. Consent Agreements – Regulatory Violations
   a. Hollywood Casino – October and November 2025
   b. Horseshoe Casino – November 2025
3. Consent Agreements –Sports Wagering Violations
   a. Canton Gaming – October 2025
4. Gaming License Application Denials/Revocations
5. Lottery Retailer License Revocations
6. Staff Reports: Craig Lindsey, James Butler, Michael Eaton, John Mooney, Paula Yocum, Seth Elkin, Solomon Ramsey, Sales and Marketing, and Holly Knepper.

Chair Browning asked if any Commissioners cared to remove and discuss any items on the Consent Agenda. There were no requests. Chair Browning then asked for a motion to approve the Consent Agenda. Commissioner Mosby motioned, Commissioner Stakem seconded, and the motion was unanimously approved.

Chair Browning then introduced Gerald Stinnett, MBE Compliance Manager for the Office of Small, Minority & Women Business Affairs (OSBA).

OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS REPORT

Mr. Gerald Stinnett, MBE Compliance Manager, presented a PowerPoint regarding video lottery terminal facilities and MBE Participation Compliance Review for Rocky Gap Casino and MGM National Harbor. He reviewed the MBE participation from 2021 to 2025 for each of the two casinos, providing vendor information for January – December 2025 for each of the two casinos broken down by Women, African American, Asian American Pacific, Hispanic American and Veterans. A copy of the PowerPoint is attached to these minutes. Mr. Stinnett said that in June, MGM will hold a Ready Set Grow event with over 100 vendors already registered, and Rocky Gap Casino will hold the event in September.

Chair Browning asked if any commissioners had questions.

Commissioner Mosby thanked Mr. Stinnett and his office for hearing the concerns of the Commissioners and responding by getting into detail on what has been done.

Vice Chair Marriner remarked that he liked the flyer.

Chair Browning said he would like to have the Commissioners provide support to OSBA, working with them and the Agency to help with the growth of the program. He noted the Commission would like to help, and not take anything over from OSBA, but rather showing complete support. Chair Browning said the Commission will give Mr. Stinnett a heads up when someone from the Commission plans to come to an event.

Chair Browning then moved on to the Operator Reports for Rocky Gap Casino and MGM National Harbor. He noted that the Commission will switch up topic areas each quarter.

OPERATOR REPORTS

Rocky Gap Casino

Mr. Brian Kurtz, General Manager, reported that December gaming revenue was up 1.4% year-over-year, and finished 2025 on a good note. The first two to three weeks of January were great prior to the weather events. Gaming revenue was up 19.4%, driven by slot growth with revenue up 22%, and coin-in up 21% with more hold. Table game revenue was up less than 1%. Table games were more impacted than slots by the current economy. February gaming revenue was up 8.9%, slot revenue was up 9% year-over-year, with increased coin-in and a slightly better hold. Table game revenue was up 6%, drop was down, with a substantial better hold year-over-year. Due to current gas prices, March may be impacted by the economy. Fiscal year to date through February, gaming revenue was up 4.4%. The casino had several promotions and giveaways over the past several months. In the community, Rocky Gap Casino made a donation of 340 items to the local No Kill Animal Shelter, donated $16,000 to the Maryland Veterans Trust Fund, and sponsored the Hooley Plunge making a $5,000 donation. Mr. Kurtz noted that he did not personally participate in taking the plunge as he does not like cold water. New ATMs have been installed in March where guests can donate change or additional monies to two charities – the Maryland Veterans Trust Fund and the local Potomac Valley United Way. There are currently 258 licensed team members versus 271 last year, 81% are full time. Total employment on the property is 358 versus 369 last year, but will increase as the casino will be hiring team members to work on the golf course. The casino continues to have responsible gaming presentations for team members and will continue them going forward.

The growth and competition from State College Casino Happy Valley, slated to open sometime in April, which has approximately 600 slot machines and 30 table games, has the casino keeping an eye on how it will affect Rocky Gap Casino from a competitor standpoint.

Commissioner Stakem told Mr. Kurtz to not feel bad about not plunging in the cold water. Mr. Kurtz said he does not get in cold water.

Mr. Kurtz provided a background on the casino. The organization Century Casinos is the operator of

Rocky Gap Casino. Century Casinos took over in July 2023 and has operations in Europe, Canada and the United States. In North America total, there are 11 casinos, over 3,000 team members, 2,100 hotel rooms, over 7,000 slots and 125 tables games. He said the organization is a small to medium size operator, is great to work with, and is very community driven, which allows the casino to do a lot with the community and the MBE program.

Mr. Kurtz said that Rocky Gap, depending on the time of year, has 358 employees, and that amount will go to 425 or more depending on the volume with summer activities. About 72% of the population are full-time employment, and team members are 40% female, and 60% male. Diversity in Allegany County is a challenge. According to the last Census, 87.7% of residents are white, and 7.9% are black or multi-racial, and the remaining balance would be other countries of origin. At Rocky Gap, casino team members are 70% white, 28% black or multi racial, and 2% from other countries of origin. Although better than the metric for Allegany County, Rocky Gap is not satisfied with these statistics and believes that a more diverse work force provides benefit to the business. With a more diverse population, there is a more diverse opinion, when it comes to problem solving in general. It is a tough road but the casino believes this. When hiring, merit comes into it if someone based on curve dynamic could bring something different to the team. Rocky Gap believes this, despite the geographic location.

The mission statement for Rocky Gap is small to medium casinos offering the best in services, gaming product and nongaming product, great food and beverages. The casinos all have the same mission, which is to offer a great guest experience for the State, the community and the property.

In measuring success, the top line is revenue. The casino looks at a variety of data points. Looking at hotel occupancy, comp versus cash. The casino also looks at food and beverage, what the average check is. Then from a gaming perspective, looking at ADT (Average Daily Theoretical). The average daily theoretical is patrons, where trips come from, gender, diving in to everything to see if there are dips or growth and what needs changing. All of these are monitored weekly, monthly, and year-over-year. There are several metrics driving this, not just within the local 15-mile radius, but pulling from further away. A good portion of gaming revenue comes from out of state, and the casino looks at ways on how to drive the revenues to Rocky Gap Casino.

Since 2017, Rocky Gap has made a conscious effort to exceed the MBE compliance for the casino. Rocky Gap currently has one vendor with MBE spend to 83%, so could stop there and have 17% in other services, but the casino is making an effort to continue to grow that number and diversify. Outside of Mr. Stinnett's numbers, the casino does work with local vendors. A minority women-owned business handles all of the outside activities on the property. Rocky Gap does not make much money off them, and has given them a small outfitter area of their own. Rocky Gap also uses a woman-owned business for ice cream, and a coffee roaster minority-owned business for coffee for the casino. Rocky Gap helped that vendor find grants, and now he provides service not just to the casino, but to a local hospital, and is growing his business. Rocky Gap is constantly looking at ways to grow. The casino is looking to create a small workgroup with OSBA and the local chamber of commerce to help them fully understand all products, and wanting to see MBE vendors grow in the future, and come into the area. The casino wants more local businesses to infuse into their business and for the local economy.

Commissioner Stakem said that Allegany County is happy to get the local money that the casino donates for good causes. He noted that originally no other western counties wanted a casino, and that he helped push for it, initially wanting to distribute revenues to other neighboring counties, but because they did not want the casino, all the donations go to Allegany County, and the county appreciates the donations.

Mr. Kurtz said the casino understands the importance of community. Originally Rocky Gap wants to keep guests at the casino, but now they have a shuttle into downtown Frederick, and as a result, it increases the length of stay, and other parts of the business then grow. Rocky Gap is committed to the community.

Vice Chair Marriner said he has watched Mr. Kurtz work for a long time to personally grow relationships with MBEs.

Chair Browning said he understands that Rocky Gap is behind enemy lines with competition from other

states, and appreciates that Rocky Gap has been reaching out to local MBEs. He asked that Mr. Kurtz continue to let the Commission know if there are regulations or laws that can be championed to help with the competition from other casinos around Rocky Gap.

Mr. Kurtz took a moment to thank Managing Directors John Mooney and Michael Eaton for always having great communication with the casino, and being able to answer questions.

MGM National Harbor

Mr. Ryan Geary, Vice President, CFO, reported that gaming revenue in January was down 8%, slots revenue was up $100,000 in GGR versus prior year. Table game revenue was down by 22%, mainly due to some weather events, with the 10-day freeze after the large snow event. There was lower hold in January. Poker revenue was up 11%, sportsbook wrote 26,497 tickets in January with $3.8 million in handle and $200,700 in hold. In comparison, last year the casino wrote 33,884 tickets and handle was $6.3 million and $396,000 in hold.

February gaming revenue was down 3% year-over-year, with slot revenue up 3%, table game revenue down 12%, due to VIP play that shifted and a lower hold. Poker revenue was up 6%, sportsbook wrote 18,933 tickets, with a handle of $3.3 million and $280,000 in hold, compared to prior year of 24,233 tickets with a handle of $4.48 million and hold of $455,000.

MGM National Harbor has several promotions, giveaways and tournaments from January through March. The casino celebrated Lunar New Year with displays in the conservatory, a VIP dinner and drawings for free play. MGM National Harbor staff also attended the Lunar New Year parade in Washington, DC. The casino had a significant number of shows and entertainment from January through March. In the community, the casino celebrated three Maryland vendors, Joyful Signing LLC, Air Engineers, Inc., and Teddy Bear Fresh Produce. The casino had a global business impact mentorship graduation, and hosted a hospitality breakfast, and hosted the Greater DMV Women Business Summit. Volunteers with Brighter Bites and packed produce to give to families at the Hillcrest Heights Elementary School. The casino also partnered with the Alice Ferguson Foundation for Talking Trash Program, which is an event held at National Harbor. It is an event that provides environmental stewardship education.

MBE spend had a strong outcome in 2025. MGM National Harbor has exceeded the MBE compliance for 5 years in a row. The casino currently has 66 certified MBEs, with 79% of those suppliers being Maryland-based businesses, and 31% are in Prince George's County, with a broad representation of multiple diversity classifications. It is a commitment by the organization and not just compliance numbers. MGM has a supplier mentorship program, and dives into supplier businesses, to help educate them about the casino business and help them grow their business by educating them on what it takes, and what to focus on in order to grow.

The biggest challenge faced by the casino is limited vendors for some services in the MBE program, which is not unique to Maryland. Limitations on supply base are not that big, and there are not a lot of businesses for specific items, such as trash and recycling. The company that MGM previously used is no longer available, and options have gotten even smaller looking for a replacement vendor. Other areas that are a struggle to find vendors are grease trap cleaning and removal as well as window cleaning for the Tower. It has been a challenge because the equipment needed to do it, and it is cost prohibitive to purchase the equipment that is needed. MGM National Harbor continues to be committed to exceeding the goal and growing the supplier base. The casino collaborates with Gerald Stinnett on the Ready Set Grow Event which helps to broaden casino exposure and supply-base exposure to help engage with more suppliers. Staff in the purchasing department sits on the Board of Directors for the Greater DMV Women Business Council, and serves as committee members for the United States Pan Asian American Chamber of Commerce, and the Supplier Development Procurement Leadership Committee, both of which are certified in Prince George's County. The team is positioned well and looks forward to great results in the future.

Mr. Geary gave an overview of the operations for MGM, which is a global gaming and entertainment

company with national and international destinations. The casino features best in class hotels, casinos with state-of-the-art conference spaces, provides live and theatrical entertainment, and nightlife with immersive iconic experiences through its suite of Las Vegas inspired brands. There are 31 hotels and gaming destinations globally. The core business segments include 9 properties in Las Vegas, 7 U.S. regional casinos, with MGM National Harbor being the largest, two properties in Macao and China, and some digital ventures.

MGM National Harbor is celebrating its 10-year anniversary, and is the second highest grossing commercial casino in the U.S., generating over $823 million in GGR in 2025, which is the highest in Maryland. MGM is the largest tax payers in Maryland, contributing over $2.7 billion to the Educational Trust Fund. There are over 3,200 employees, with 47% from Prince George's County, including 89 veterans. Upon opening, MGM provided an investment opportunity that is open to residents of Prince George's County and Minority Business Enterprises called the Aspire Program, through which a new entity was formed that allowed investors to gain non-voting interest in operations at MGM National Harbor. It was an economic opportunity within the State. Since its inception, MGM National Harbor has provided $8 million in financial assistance and in-kind support to local nonprofit organizations. Team members have volunteered over 40,000 hours contributing time and talents, focusing on support for unhoused veterans, low-income families, youth and environmental causes. The mission focuses on what matters and what they do for the broader organization trying to make a bigger difference to employees throughout the organization. MGM National Harbor aligns with business outcome through philosophy, revenue measures, compliance, audits for internal and external sources, and regulatory environment, both internal and external. MGM National Harbor operates at a high level, from experience and engagement through experience and entertainment for guests and team members. The casino conducts guest surveys as well as internal team member surveys.

Trends and risks are the first pressure on the consumer wallet. There has been less wallet even with investment due to the federal jobs lost being in close proximity to the Washington, DC. Market. Softness on the mass market consumer started last year and into Q1 and current gas prices, and uncertainty in the market might eat away at business. The casino is pacing behind visitation currently.

The most significant threat to business is the expansion of Virginia gaming. MGM National Harbor relies on Virginia customers. Virginia casinos were the fastest growing commercial gaming market, with over 30% growth. They have a more favorable tax framework. The Rose Gaming Resort in Virginia cleared $151 million in GGR last year, which was a small bite out of business and tax revenues generated for MGM National Harbor. Virginia is looking to expand with a new facility next year in Petersburg, that includes a tower, table games, and theater to attract Virginia customers from MGM National Harbor's market segments. They are also pursuing a license in Fairfax, that passed through the General Assembly and is now with their Governor, with just under 25 days to approve or veto, and then will go to referendum if approved in the Fall. Virginia is also pursuing iGaming legislation. Virginia is projecting $2.8 billion for a 5-year period in tax revenue just from iGaming. MGM National Harbor cannot control what Virginia does, but can analyze why it is working and identify a path forward to grow taxable revenue base together. MGM National Harbor needs to find new ways to enable customer acquisition. The only way to increase the revenue base is through acquisition. That is the most achievable way to do it. There are two ways to do that, first increase promotional spend, marketing dollars to acquire customers, and then enable new digital platforms like iGaming, which can be controversial but it is already here. Customers place bets on their phones, and there are already billions of dollars going to gray market platforms like Kalshi, offering unregulated access to betting. Although there is litigation currently fighting it, it is legalized where MGM already operates, and it does not show long term detrimental impact to retail operators. It is just the opposite, as it is proven to accelerate the growth of taxable revenue based exponentially, making it accretive to the State and industry. MGM National Harbor fully supports it. Mr. Geary said MGM's tethered framework seems to work. The casino has tethered its iGaming to their retail operators so that there can be crossover play from that. There are integrated loyalty programs, without putting marketing dollars in this market. Cannibalization is not from the retailer operators; it is from the shift of players from illegal markets into the regulated markets. It would help to have a platform to protect customers, the casino already have systems in place. Data shows markets where online sports betting is, additional benefit for iGaming, every $1 spent $2.50 in iGaming revenue is generated. Other jurisdictions have already legalized iGaming, including Michigan and New Jersey. Those jurisdictions were declining prior to it, and iGaming has

reversed that trend, and now retail establishments are growing as well. It creates cash flow, value, jobs, capital investment, with $55 million in Michigan since iGaming was legalized. Having a tethered framework, making large investments, and continuing to invest in capital ventures to continue to grow the economy and tax revenues for the State. To safeguard, MGM National Harbor would like the Commission to consider legislation for iGaming.

Chair Browning thanked Mr. Geary for the important perspective for MGM and the impact to the industry.

Vice Chair Marriner reminded Mr. Geary that iGaming is a decision made by Annapolis, and is beyond the Commission's purview.

Chair Browning asked Mr. Geary to expound on the Aspire program, and whether it allows ownership by investors. Mr. Geary said it is noncontrolling ownership. These are Class A2 shares, which is a special designation, and allows qualified investors in the County to own a piece of the business.

Chair Browning then moved on to the quarterly Vendor Reports.

VENDOR REPORTS

Scientific Games (SciGames)

Mr. Jeff Hale, General Manager, reported that the status of MBEs over the life of the contract has been 17 different MBEs, 10 of which are home-based in Maryland, with 7 being women-owned businesses. To date from the life of the contract, SciGames has spent $80 million in MBE spend, and an additional $1.2 million in VSBE. Of the required 20% spend, through the end of February, SciGames is at a 22.5% participation rate. In calendar year 2024, SciGames spent $10.5 million, which is 21.5% of MBE spend. In calendar year 2025, SciGames spent $18.4 million, which was 35.39% of MBE spend. In 2025, SciGames spent 7.73% on VSBE. So far to date in 2026, the number is skewed due to large payments at the beginning of the year. SciGames is at 61.76% of MBE spend. That number is going to come down over the course of the year. So far this year, SciGames has spent .45% in VSBE spend. In February, SciGames was a sponsor of MBE Night in Annapolis. SciGames is working on the launch of a multi-state game that will launch in late August or early September. Debit devices are being rolled out at clerk operated terminals in the State. Through yesterday, there are 750 devices across the State, and that number is growing. There are 1,400 approved locations and the goal is to get those deployed by end of April. In early March, SciGames presented the Annual State of Industry to MLGCA executive staff. Also in March, SciGames did the annual rewards review for the MyLottery Rewards Program with Lottery staff, and a responsible gaming research for healthy play presentation for Lottery staff.

Chair Browning thanked Mr. Hale for his report and said he hoped to have another big jackpot soon to continue to increase revenue.

Pollard Banknote (Pollard)

Mr. Travis Priest, Director, Lottery Marketing, reported that there are currently 12 scratch games in production, with 13 launched into market during that time. Overall scratch game sales through the first 37 weeks of Fiscal Year 2026 are at $727.8 million versus $722 million last year, up 0.8%. Mr. Priest compared the current fiscal year growth of Maryland compared to other States in scratch game activity. Currently outside states have a fiscal year to date of -0.9%, with Maryland in the top ten with positive scratcher instant game growth. There is a $5 Big Spin 2nd Edition scratch off game that gives customers a chance to spin a big wheel for prices ranging from $50,000 to $250,000. The first edition in April 2024 was one of the best performing scratcher games for all lotteries. MBE spend for Pollard is currently at 17.8%, reflective of spending activity across a diverse array of partners supply inputs ranging from paper stock, printing, freight, and intellectual property services. Pollard and members of the Lottery product development team are planning a session for scratch games, focusing on portfolio business, what has worked well in the past and what can be improved upon in the future.

Chair Browning thanked Mr. Priest for the update and for attending in person. He asked Mr. Priest to let the Commission know what is happening in other jurisdictions and how Maryland can get to the number one spot.

International Game Technology (IGT)

Ms. Carmen Vegas, Site Manager, reported that it is in the system's audit season with engagement running through June. Behind the scenes, IGT is working on routine maintenance, including system patching, a pen test scheduled for the end of June, and a disaster recovery fail over test to the backup data center out of Texas. Operationally everything is running smoothly.

Chair Browning thanked Ms. Vegas for her report and that said living in a cyber security time, the Commission thanks IGT for partnering with the Commission to make gamers feel secure.

DIRECTOR'S REPORT

Director's Report — **John Martin, Director**

Director John Martin reported that as Mr. Geary alluded to, the first quarter of this year has been a challenge for not only the gaming industry and casinos but also for Lottery as well, which is down .9% on sales, and down 2.6% in profits year-over-year. There was a nice run in the first half of the fiscal year, so the Agency is still in the black, up 3.3% in sales, and up 4.6% in profits. MLGCA is hoping for another large jackpot for Powerball and Mega Millions for the second half of the fiscal year. Casinos were down in February and year-to-date, down 2.2% in total casino revenue and down 1.4% in contributions to the State. Sports wagering handle in February was down at $515 million, and hold was 9.9%, for both retail and mobile in aggregate from the sports wagering side with $7.3 million in contributions to the State, bringing the year-to-date in sports wagering to $96.8 million. MLGCA anticipates strong numbers in March in sports wagering. After planning for several months, the Agency launched a new game last week entitled Maryland Treasures. MLGCA enlisted four artists outside of the Agency, who helped design scenes on what Maryland Treasures meant to them. There were four winners chosen from dozens of artists, and hundreds of artworks were reviewed. The ticket is on sale now at all 4,300 retailers, at a $2 price point. With the winning artwork, the Agency hopes this will bring more money into our coffers.

Chair Browning thanked Director Martin for the day in and day out work done with all partners, the casinos, sports betting and also making sure regulations are promulgated

COMMISSION ACTION ITEMS

Regulatory Oversight - **John Mooney, Managing Director**

Commission Action Item – **Update - Upcoming Sports Wagering License Renewals Authority to Apply an Alternative Licensing Standard; States with Similar and Adequate Safeguards –** *Informational Only, No Action Required*

Mr. Mooney reviewed the process of the Commission for establishing an abbreviated licensing process for a sports wagering license applicant who holds a valid license in Maryland or another state. If the Commission determines that the licensing standards of that issuing State Agency are comprehensive and thorough, and provide similar and adequate safeguards to those found in Maryland's Sports Wagering Law, State Gov't Art., § 9-1E-05(c), Annotated Code of Maryland, the Commission may waive some or all licensing requirements, except those that relate to minority business enterprise participation goals and procedures established under SG § 9-1E-07; or is a requirement of the Sports Wagering Application Review Commission. SG, § 9-1E-05(c). The Commission's regulations implement this provision of the Sports Wagering Law, and establish a process by which the Commission may apply an alternative licensing standard to an applicant, waive some or all licensing requirements. COMAR 36.10.02.12.

On October 6, 2021, the Commission unanimously approved 16 states with acceptable sports wagering license standards: Arkansas, Colorado, Illinois, Kansas, Louisiana, Massachusetts, Michigan, Mississippi, Missouri,

Nevada, New Jersey, New York, Pennsylvania, Rhode Island, Virginia and Wisconsin. Additionally, on October 6, 2021, the Commission delegated to Staff the authority to decide whether to apply alternative licensing standards to a sports wagering license applicant who requests they be applied. If a request for application for alternative licensing standards is granted, the applicant may be qualified for a license before the Agency conducts a full background investigation. The Agency will conduct a full background investigation by November or December of this year. Mr. Mooney said MLGCA wanted to make sure the Commission knows that MLGCA will be using the alternative licensing process for the upcoming 19 license renewals that will be due soon. A complete background investigation was already completed, and all of them are still in good standing with no issues. They will be required to pay their fees upfront, submit their application and maintain their bond and their reserve.

This information was provided today to the Commission in accordance with the approved delegation from October 6, 2021, to apply alternative licensing standards to sports wagering applicants. Mr. Mooney said a number of sports wagering license renewals will be coming due at or near the same time will likely be presented to the Commission applying alternative licensing standards.

Chair Browning asked if any Commissioners had questions. Vice Chair Marriner said he had served on SWARC and wanted to acknowledge Mr. Mooney and his team for doing that follow up.

Chair Browning thanked Mr. Mooney for the update and said the Commission knows Mr. Mooney will get through what he can. Chair Browning said he knows there are 5 or so sportsbooks that have a preponderance of business, and Mr. Mooney is focusing on those applications. Chair Browning said he looks forward to the updates, and knowing that they are all currently in good standing, and that Mr. Mooney's team has been monitoring them.

Legislation and Policy – **Jennifer Beskid, Director**

Commission Action Item - **Public Comments Update and Final Action of Proposed Amendments to Agency Regulations**

Dr. Jennifer Beskid provided an update on the public comments to the approved regulations. On August 28, 2025, and October 23, 2025, several proposed amendments to existing Agency regulations were approved by the Commission. These proposed amendments were published in the *Maryland Register* on December 26, 2025. The proposed amendments affected regulations in:

COMAR 36.03 – Gaming Provisions
COMAR 36.05 – Table Games
COMAR 36.07 – Instant Bingo Machines
COMAR 36.08 – Skills-Based Amusement Devices
COMAR 36.10 – Sports Wagering Provisions

Dr. Beskid noted that COMAR 36.04 - Video Lottery Terminals was also approved at the October 2025 meeting and submitted for publication, but was not published due to a technical error. This particular regulation was resubmitted as a new action on March 12, 2026 for publication.

Public comment on the proposed amendments.
During the 30-day public comment period for the proposed amendments to the above chapters of regulations, the Agency received comments on certain regulations. All public comments are published on the Agency's website and were provided to the Commission prior to this meeting.

The public comment period has concluded, and Agency Staff has considered all public comments. The proposed amendments are now before the Commission for consideration of Agency Staff's recommendations. If the Commission votes to approve a chapter's amendments for final publication, it will be submitted for final publication in the *Maryland Register,* and the amended regulations will take effect 10 days after publication.

The regulations are grouped according to those on which:

- No comments received;
- Comments received - Agency recommends hold pending clarification; and
- Comments received - no changes recommended.

No Comments Received

The Agency received no public comments on the proposed amendments to the following regulations:

COMAR 36.03.10 Video Lottery Facility Minimum Internal Control Standards
.11 Surveillance System Design Standards.
.12 Surveillance Department Operating Procedures.
.38 Jackpot Payout.
.43 Collection of Cash Storage and Table Game Drop Boxes.

COMAR 36.05.03 Table Game Procedures
.04 Procedures for Distributing Chips, Coins, and Plaques to a Gaming Table.
.05 Removing a Value Chip, Coin, or Plaque from a Gaming Table.

COMAR 36.07.04 Instant Bingo Minimum Internal Control Standards
.14 Jackpot Payout.

COMAR 36.07.06 Technical Standards
.08 Instant Bingo Machine Additional Requirements.

COMAR 36.08.04 General Standards
.01 General Standards.

COMAR 36.10.04 Specific Requirements for Sports Wagering Facilities Licensees
.03 Class A-1 Sports Wagering Facility License.

COMAR 36.10.13 Sports Wagering Licensee Minimum Internal Control Standards
.29 Bettor Tracking System.
.34 Collection of Cash Storage and Table Game Drop Boxes.
.41 Consumer Protection

COMAR 36.10.14 Sports Wagering Requirements and Limitations
.06 Reserve.

COMAR 36.10.18 Sports Wagering Technical Standards
.04 Geolocation Systems.

Dr. Beskid requested a motion to approve for final publication in the *Maryland Register* of the above proposed amendments to Agency regulations that were initially published on December 26, 2025 and to delegate Staff the authority to make any non-substantive changes to the approved regulatory amendments that may be necessary to prepare them for publication in the *Maryland Register*. Chair Browning asked for a motion. Vice Chair Marriner motioned, Commissioner Mosby seconded, and the motion passed unanimously.

Comments Received – Agency recommends hold pending clarification.

The Agency received public comments on the proposed amendments to COMAR 36.03, which are *Italicized* below. Staff has reviewed and considered the public comments, some of which require clarification from another State agency before moving forward. Staff recommends the Commission take no action on any of the following amendments, pending the Agency receiving the necessary clarification.

COMAR 36.03.06 Enforcement of Voluntary Exclusion Program

Recommendation: Hold pending clarification from DoIT. No Commission action is recommended.

COMAR 36.10.10 Enforcement of Voluntary Exclusion Program
.01 Enforcement.
A. Definition. [Unless context dictates otherwise, for purposes of this chapter, sports wagering licensee includes:] In this section, sports wagering licensee means:
(1) – (4) (text unchanged)
B. – C. (text unchanged)
D. If a sports wagering licensee uses technology for the purpose of complying with this regulation, the sports wagering licensee shall ensure that [the technology]:
(1) [Complies] *The technology* complies with all applicable [State and local] legal requirements; [and]
(2) [Is designed to] *The technology* prevents unauthorized access to confidential records[.]; *and*
(3) *The data may only be accessed by the sports wagering licensee within the continental United States.*
E. (text unchanged)
F. A sports wagering licensee may not:
(1) (text unchanged)
(2) Knowingly fail to exclude *an individual on the voluntary exclusion list* from the part of the premises of a *location where* a sports wagering licensee [where] *conducts* sports wagering [is conducted an individual on the voluntary exclusion list]; or
(3) (text unchanged)
G. *A sports wagering licensee shall:*
(1) Ensure that an individual on the voluntary exclusion list surrenders an unredeemed item that has monetary value, that the individual won, obtained, or otherwise received; or
(2) Update its technology within 72 hours of being notified by the Commission of an individual's placement on or removal from the voluntary exclusion list.
[G.] H. (text unchanged)

Public comment: Several entities recommended that the Agency modify or remove the proposed amendment specifying that "*data may be accessed by facility operators only from within the continental United States*", because the limitation would impact their international business model.

Agency response: The MLGCA believes the intent of the regulation is to limit access to Agency data to the continental United States, not to dictate how operators use or control access to the data within their casino management systems. MLGCA staff has sought clarification from Maryland's Department of Information Technology (DoIT) and will provide consistent guidance before recommending that the Commission proceed with approving proposed amendments to COMAR 36.10.10.01.

Public comment: DraftKings requests clarification on the use of the term "*unredeemed item that has monetary value*" and whether that includes promotional funds.

Agency response: The regulation requires that an individual on the voluntary exclusion list surrenders an unredeemed item that has monetary value, that the individual has won, obtained, or otherwise received. Promotional funds do not have monetary value and would not be required to be surrendered.

Recommendation: Agency to hold this regulation pending clarification from DoIT described above. No Commission action is recommended at this time.

Comments Received – Recommendation: No Changes to Proposed Amendments.

The Agency received public comments on the proposed amendments to COMAR 36.03 and 36.10, which are *Italicized* below. Staff has reviewed and considered the public comments, and recommends no changes to the proposed amendments.

COMAR 36.03.06 Enforcement of Voluntary Exclusion Program
.03 Requirements.
A. Definitions.
(1) (text unchanged)
(2) Terms Defined.
(a) – (d) (text unchanged)
(e) Online advertisement means an advertisement on a website, an application, in social media, or otherwise on the internet, that is intended to encourage video lottery terminal or table game play. [(e)]
(f) (text unchanged)
[(f)] *(g)* Underage warning message means the [phrase:] *language that prohibits individuals* [No patron] under the age of 21 [is permitted] on the [casino] *gaming* floor.
B. A facility operator shall:
(1) – (8) (text unchanged)
(9) Ensure that [the gambling assistance message is conspicuous and readable.] *an advertisement does not include language that suggests an outcome is guaranteed or without risk; and*
(10) Ensure that an advertisement includes a gambling assistance message that:
(a) For a printed advertisement, the font height is the greater of:
(i) The majority of the text in the advertisement; or
(ii) Three percent of the height or width of the advertisement.
(b) For a billboard advertisement, the font height of the gambling assistance message shall be at least 5 percent of the height or width, whichever is greater, of the face of the billboard;
(c) For a video and television advertisement, the gambling assistance message shall:
(i) Be visible for the entire duration of the advertisement, with a font size that is at least 3 percent of the image height or width, whichever is greater; or
(ii) From the first instance video lottery terminal, table game play or a facility operator is displayed, appear on the final screen for at least the final three seconds of the advertisement with a font height that is at least 8 percent of the image height or width, whichever is greater;
(d) For websites and social media, the gambling assistance message shall:
(i) Be posted on each webpage or profile page, and on any gaming-related advertisement posted on the webpage or profile page, with a font height that is at least the same size as the majority of the text used on the webpage or profile page; or
(ii) Meet the font height and shall comply with the requirements in §B(10)(a) of this regulation.

Public comment: MGM has requested clarification about procedural questions related to the new gambling assistance message requirements.

Agency response: Staff has provided responses to MGM's questions.

Recommendation: Approve as published, no changes.

COMAR 36.03.11 Facility Standards
.04 Table Game Surveillance Requirements.
A. Surveillance System. In addition to the surveillance system requirements in Regulation .03 of this chapter and COMAR 36.03.10, a facility operator that offers table games shall have a surveillance system that includes:
(1) (text unchanged)
(2) Stationary cameras dedicated to each table [games, including:] *game offered by the facility, which shall be:*
(a) Except for Craps, Baccarat, Roulette and Big Six Wheel, *for each table game*, at least one stationary camera [for each table game offered by the facility];
(b) [At] *For a Craps table*, at least two stationary cameras [for each Craps table], with one camera covering each end of the table;
(c) [At least two stationary cameras for each Baccarat table, with one camera covering each end of the table;] *For a Baccarat table*:
(i) That is 72 inches or longer, at least two stationary cameras, with one camera covering each end of the table; or
(ii) That is less than 72 inches, at least one stationary camera covering the table;

(d) [At] For a *Roulette table*, at least two stationary cameras [for each Roulette table], with one camera covering the Roulette wheel and one camera covering the Roulette table layout;
(e) [At] For a *Big Six Wheel*, at least two stationary cameras [for each Big Six Wheel], with one camera covering the Big Six Wheel and one camera covering the Big Six Wheel table layout;
(f) – (g) (text unchanged)
B. – D. (text unchanged)

Public comment: MGM has requested the Agency to suspend the change to the table game surveillance requirements until it has assessed its existing coverage.

Agency response: Staff provided clarification to MGM that the changes to the regulation would not impact MGM's existing surveillance coverage. The changes to this regulation were requested by the operators during the annual regulatory review process, and serve to clarify the regulation without adding any additional requirements.

Recommendation: Approve as published, no changes.

COMAR 36.10.10 Enforcement of Voluntary Exclusion Program
.03 Requirements.
A. Definitions.
(1) (text unchanged)
(2) Terms Defined.
(a) — (d) (text unchanged)
(e) "Online advertisement" means an advertisement that appears on a website, an application in social media, or otherwise on the internet that is intended to encourage sports wagering.
[(e)] *(f)*—[(f)] *(g)* (text unchanged)
B. A sports wagering licensee shall:
(1)—(9) (text unchanged)
[(10) Ensure that the gambling assistance message is conspicuous and readable; and**]**
[(11)**]** *(10)* Ensure that an advertisement for sports wagering, video lottery terminal, or table game play does not include language that suggests an outcome is guaranteed or without risk**[.]***; and*
(11) Ensure that advertisements for sports wagering includes a gambling assistance message that complies:
(a) For signs, direct mail materials, posters, and other printed advertisements the font height of the gambling assistance message shall be the greater of:
(i) The same size as the majority of the text in the advertisement; or
(ii) Three percent of the height or width, whichever is greater, of the advertisement;
(b) For billboards, the font height of the gambling assistance message shall be at least 5 percent of the height or width, whichever is greater, of the face of the billboard;
(c) For video and television advertisements:
(i) The gambling assistance message shall be visible for the entire duration of the advertisement, with a font size at least 3 percent of the image height or width;
(ii) The gambling assistance message shall appear from the first instance sports wagering or a licensed operator is displayed or mentioned for not less than 3 seconds, and again on a final screen for the final 3 seconds of the advertisement;
(iii) The font height shall be at least 3 percent of the height or width, whichever is greater, of the image during the advertisement; or
(iv) The font height shall be at least 8 percent of the height or width, whichever is greater, of the image on the final screen; and
(d) For websites and social media:
(i) The gambling assistance message shall be posted on each webpage or profile page, and on any gaming-related advertisement posted on those pages;
(ii) The font height of the gambling assistance message shall be at least the same size as the majority of the text used on the webpage or profile page; and
(iii) For advertisements posted on the webpage or profile page, the font height shall comply with the requirements in §B(11)(a) of this regulation.

Public comment: Several licensees request that MLGCA amend the proposed changes to COMAR 36.10.10.03(B)(11)(c) to align the font size percentages with other gaming states that require similar marketing regulations.

Agency response: While a 2% font size may be acceptable in other jurisdictions, standards and expectations continue to evolve in response to accessibility and consumer protection considerations. Increasing the Responsible Gaming (RG) message font size from 2% to 3% improves visibility and readability, particularly for users on smaller screens or with visual impairments. The message may be overlooked at 2%, which does not further the intent of RG requirements and consumer protection standards. A 3% font size provides a proportionate, non-intrusive adjustment that enhances accessibility and compliance without materially impacting the overall user experience.

Public comment: DraftKings requests that MLGCA provide clarification regarding the use of the term "gambling assistance message" as; "a phrase approved by the Commission to encourage responsible play." DraftKings requests that MGLCA provide one specific gambling assistance message it is comfortable with operators utilizing for their marketing assets.

Agency response: MLGCA would like to preserve some flexibility to adapt RG messaging, as best practices and research evolves by not including specific language in regulation. Prescriptive wording can quickly become outdated or overly restrictive, creating unnecessary regulatory amendments for minor updates. Allowing the Commission to approve or guide language maintains regulatory intent while allowing agile and timely, practical adjustments without compromising consumer protection. The RG Director currently provides operators with approved language to ensure consistency, clarity, and alignment with RG objectives.

Public comment: BetMGM requests that MLGCA include a definition for "Branding" in the regulations to clarify logo-based marketing without advertised sports wagering.

Agency response: The change is not recommended at this time, but Staff will continue reviewing this matter to determine if future changes are appropriate.

Public comment: BetMGM requests that MGLCA include additional language clarifying that the RG assistance message may still accompany an advertisement in situations of spatial limitations or reduced readability, without being confined directly within the advertisement.

Agency response: Introducing conditional language based on spatial limitations or reduced readability could create ambiguity about when and how assistance messaging must be applied, increasing compliance complexity and enforcement challenges for both operators and the Commission.

Public comment: FanDuel requests that MLGCA revise the gambling assistance messaging sizing requirements for billboards from the proposed "five percent of the height or width, whichever is greater, of the face of the billboard" to "five percent of the shorter side of the face of the billboard" to ensure the message is legible and fits completely on the billboard.

Agency response: Maintaining the existing standard of "five percent of the height or width, whichever is greater, of the face of the billboard" avoids unintended reductions in message size on unusually shaped or elongated billboards. Using the greater dimension better ensures consistent prominence and legibility of the RG message across varied billboard formats. The proposed change to the shorter side could result in smaller text on certain displays, undermining the intent of the requirement for visibility and the consumer protections.

Public comment: FanDuel requests that MLGCA revise the gambling assistance message requirements to account for national advertisements.

Agency response: This was addressed during the annual regulatory review. The current regulations already provide sufficient clarity regarding the inclusion of gambling assistance messages in advertisements. Further amendments are unnecessary and risk introducing confusion or

inconsistencies in enforcement. For these reasons, MLGCA does not recommend amending this regulation.

Recommendation: Approve as published, no changes.

COMAR 36.10.18 Sports Wagering Technical Standards

.06 Information Security.
A. (text unchanged)
B. A sports wagering licensee shall:
(1)—(2) (text unchanged)
(3) Ensure that a Commission approved third party described in Regulation .02B of this chapter conducts the testing required in §B(1) and (2) of this regulation; [and]
(4) Ensure that the annual reporting requirement required in §B(1)—(3) of this regulation is submitted to the Commission no later than 120 days after the end of the licensee's fiscal year;
[4] *(5)* Perform internal quarterly vulnerability scans[,]; and [retain]
(6) Submit to the Commission documentation of the scan results and the actions taken to resolve identified vulnerabilities.
C.—E. (text unchanged)

Public comment: DraftKings requests that MLGCA amend the proposed changes to COMAR 36.10.18.06(B)(4), as the proposed regulation language creates an undue regulatory burden on all sports wagering operators due to the already busy system audit reporting schedule during the first quarter of the year. DraftKings suggests MLGCA consider shifting the Information Security System Audit reporting requirement to the third quarter of the year to allow for operators to more easily procure audits during a time of the year that is less busy for regulatory submissions.

Agency response: Maintaining the proposed language supports alignment with established regulatory timelines and facilitates effective oversight of information security controls.

Recommendation: Approve as published, no changes. Commission action requested.

Chair Browning that the regulations have a huge impact on customers, and although it seems like a lot, it is necessary. He said there are two categories – one to hold off on for more information, and one for defining monetary and VEP out of country.

Ms. Jennifer Tosky, Deputy Principal Counsel said there were no changes and no action needed. They are being held back for US data information. It was mainly sports wagering to identify and video lottery terminal had same language as sports wagering, so they are being withheld to get more information, and will be brought back once completed.

Chair Browning confirming they are being held.

Dr. Beskid said there is a third group with no changes.

Chair Browning asked if any Commissioners had concerns. There were no concerns.

Dr. Beskid requested a motion to approve for final publication in the *Maryland Register* of the above proposed amendments to Agency regulations that were initially published on December 26, 2025 and to delegate to Staff the authority to make any non-substantive changes to the approved regulatory amendments that may be necessary to prepare them for publication in the *Maryland Register*. Chair Browning asked for a motion. Vice Chair Marriner motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Dr. Beskid said there was a delay to get them reviewed and approved, and normally it does not take this long or don't have as many regulations to approve. Dr. Beskid then moved on to the Legislative Update Report.

LEGISLATIVE REPORT

Legislation and Policy — **Jennifer Beskid, Director**

In 19 days, it will be Sine Die for the 2026 Session of the Maryland General Assembly. Anything that does not pass by that date will not pass. As of the February 26th update, the Agency was tracking 35 bills. In total, the Agency received 70 bills to review and to provide analysis. There were 18 only introduced in the House; 4 were only introduced in the Senate; and 48 were introduced in both the House and the Senate.

Crossover, which was Monday, March 23rd, is the day when each chamber sends to the opposite chamber, the bills they intend to pass favorably. Any bills that a chamber intends to pass after March 23rd and that did not crossover, are referred to the Rules Committee where they may or may not be seen again.

Of the 70 bills, 19 crossed over and 7 of these were cross-filed; therefore, the Agency is only tracking 12 bills of interest. Dr. Beskid said the Agency was tracking its three departmental bills but only two went forward. The one that did not go forward had to do with the cap on promotional play, trying to limit it to 5%.

The following went forward:

Departmental Bills:

HB 289 - *Video Lottery Facility Payouts - Intercepts for Restitution Payments, Child Support Payments, and Debts Owed to the State*

HB 295 - *Gaming - Prohibition on Interactive Games and Revenue From Illegal Markets*

Dr. Beskid commended the Chair of the Ways and Means Committee. She said the Chair came to Dr. Beskid and informed her that she did not understand this bill. The Agency provided her information and the Chair told Dr. Beskid that she spent a weekend playing games to better understand and learn them, and she now has a better understanding. The Chair of the Ways and Means Committee supports the Agency in doing what needs to be done.

Other Bills of Interest:

HB 195 - *State Lottery and Gaming Control Commission - Authority to Conduct Studies on the Use of Emerging Technology – Collaboration*. The bill would have the Commission put together a workgroup with Bowie State University and Morgan State University to study emerging technologies, including AI and other technologies. The Agency worked hard with the sponsor of this bill to get a favorable vote.

HB 518 - *Gaming - Problem Gambling and College Athlete Protections*. There is some language on responsible gaming that is being worked on with the bill sponsor.

HB 610 - *St. Mary's County - Gaming by Qualified Organization - License Required*. This bill is more of a corrective action. It has to do with issuing permits for smaller games of chance being offered.

HB 717 - *Baltimore City - Raffles - Organizations Affiliated with Professional Baseball and Football Teams*. This bill passed last year, but it is scheduled to sunset after a year. The bill authorized the issuance of raffles making the process easier for MLB. This bill adds the NFL and extends the sunset provision.

HB 972 - *Maryland Fair and Agricultural Education Promise Fund – Establishment (Maryland Fair and Agricultural Education Promise Act)*. The bill supports 4H, trying to tie some money to Lottery and Gaming money.

HB 1120 - *Professional Licensing Portability - Members of the Foreign Service and Spouses*. Dr. Beskid said this bill allows members of foreign service and their spouses who are already licensed or certified

in another country or state to bring their license to Maryland. The Agency is named in this bill and has given some feedback but wants to be removed or exempted from this bill.

HB 1226 - *Maryland Illegal Online Gambling Enforcement Act.* This bill compliments HB 295, parameters around illegal game. That bill also passed in the House, and the Agency is working to get this bill to come out of the Senate.

The remainder are pretty standard. There is one bill that did crossover that the Agency is concerned about and that is SB 557 - *Gaming – Definition of "Own"* – Alterations. This bill would increase percentage of a non-voting owners' interest in a video lottery license, which is currently at 5%. It also makes changes that would decrease the amount of background requirements. When the bill came in, it was proposing 25% non-voting ownership interest, and would only require fingerprints at the State level. This bill has been amended and is now proposing 15%, which the Agency still believes is too high based on national best practices. The bill has added a federal background check in addition to the fingerprints, but it still significantly reduces the amount of diligence in approving an owner, even if they are a non-voting owner.

On Tuesday, Dr. Beskid and Mr. James Butler, Assistant Deputy Director and Chief of Staff, met with the committee looking at gaming and wagering. It was a much larger committee meeting than expected with a Joint Senate Budget and Taxation and House Ways and Means Committee. They discussed SB 653 and HB 1240 – regarding expansion of historical horse racing machines or video lottery terminals in the State. This was an ad hoc committee with not much warning, and Dr. Beskid will be following up.

Vice Chair Marriner asked if SB 557 is in Ways and Means? Dr. Beskid confirmed it is. Commissioner Mosby wanted to know the intent of SB 557? What is the problem to be solved? Dr. Beskid said from a licensing perspective, it is tedious, increasing percentage for family members, now looking at children or grandchildren if the amount increases from 5% to 15%, give that an individual can give 15% to one child, and 15% to another child.

Ms. Holly Knepper, Principal Counsel, said currently ownership interest of 5% or greater requires a background and the person meet all qualifications and requirements, including integrity, character, financial factors. It is a big deal when talking about ownership and interest in casinos. That is where the problem is arising from, talking about a 15% of ownership interest and the Agency might not know about who the person that is.

Chair Browning wanted to know if it was not just the six casinos. Ms. Knepper said it is the six casinos and only applies to VLTs. Chair Browning said people owning 15% of the casino, the Commission has not done due diligence to understand if they are good partners. He asked Dr. Beskid to let the Commission know how to support it. He said he was interested in the meeting from last week. Dr. Beskid said she would send him the link to the meeting. Chair Browning said the Commission is trying to understand the Sponsor. The Commission wants to make sure information champions interest.

Commissioner Mosby wanted to confirm that HB 1240 was not moving. Dr. Beskid said HB 1240 did not pass and neither did the Senate bill. However, the Rules Committee can still vote.

Commissioner Mosby wanted to know if the Commission should be concerned. Dr. Beskid said the Agency would be concerned because it is an exploratory group to look at, in theory, what could be an expansion of gaming.

Commissioner Stakem thanked Dr. Beskid and James Butler for the complicated work they do. Dr. Beskid said that Mr. Butler has been a great mentor.

Chair Browning thanked Dr. Beskid for the report and said the Commission would see her next month for the final report. He asked that Dr. Beskid keep the Commission updated on the regulations as they move forward.

CLOSED SESSION

There was no need for a closed session.

DATE AND TIME OF NEXT MEETING

Chair Browning announced the next Commission meeting will be held on Thursday, April 23, 2026, at 10:00 a.m. in person at Lottery Headquarters.

ADJOURNMENT

There being no further business, Chair Browning adjourned the meeting at 11:49 a.m.

Respectfully submitted,

John Martin
Director

Video Lottery Terminals (VLT) Facilities
MBE Participation Compliance Review
Rocky Gap Casino and MGM National Harbor

March 2026

Maryland

DEPARTMENT OF SOCIAL
AND ECONOMIC MOBILITY
OFFICE OF SMALL, MINORITY
& WOMEN BUSINESS AFFAIRS

Office of Small, Minority & Women Business Affairs

The Office of Small, Minority & Women Business Affairs (OSBA) is providing the Maryland Lottery and Gaming Control Commission (MLGCC) with a review of the Minority Business Enterprise (MBE) vendors for (1) Rocky Gap Casino (Rocky Gap), and (2) MGM National Harbor (MGM).

Rocky Gap Casino

MBE Participation

Based on the review for Rocky Gap Casino, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the calendar years 2021 through 2025 is as follows:

Ongoing Operations 01/01/2025 - 12/31/2025

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 1,931,310	$ 586,161	30%	17%

Ongoing Operations 01/01/2024 - 12/31/2024

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 1,411,054	$ 551,187	39%	17%

Ongoing Operations 01/01/2023 - 12/31/2023

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 2,456,850	$ 638,230	26%	17%

Ongoing Operations 01/01/2022 - 12/31/2022

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 1,564,253	$ 564,079	36%	17%

Ongoing Operations 01/01/2021 - 12/31/2021

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 2,803,100	$ 769,022	27%	17%

Rocky Gap Casino – MBE Vendors – By Services & Classification

For Rocky Gap Casino, the MBE vendor information is based on the calendar year January 1, 2021 through December 31, 2025:

Services	Jurisdiction	MBE Classification	Percentage
VLT Repair & Maintenance	Baltimore City	African American	83%
Consulting	Queen Ann's	African American	4%
IT Services	Baltimore City	African American	4%
Electrical Contractors	Anne Arundel	African American	3%
Marketing	Out of State	African American - Female	3%
Marketing	Out of State	Female	2%
			100%

Rocky Gap Casino – MBE Vendors – By Jurisdiction & Percentage

For Rocky Gap Casino, the MBE vendor information is based on the calendar year January 1, 2021 through December 31, 2025:

Jurisdiction/Services	MBE Classification	MBE Vendors	Percentage
Anne Arundel County			
Electrical Contractor	African American	1	3.4%
	Anne Arundel County	1	3.4%
Baltimore City			
VLT Maintenance & Repair	African American	1	83%
IT Services	African American	1	4%
	Baltimore City	2	87%
Queen Ann's			
Consulting	African American	1	4%
	Queen Ann's	1	4%
Out-of- State			
Marketing	African American	2	6%
	Out-of-State	2	6%
	Total Vendors	5	100%

MGM National Harbor

MBE Participation

Based on the review for MGM National Harbor, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the calendar years 2021 through 2025 is as follows:

Ongoing Operations 01/01/2025 - 12/31/2025

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 44,046,858	$ 10,035,456	23%	21%

Ongoing Operations 01/01/2024 - 12/31/2024

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 29,244,886	$ 6,941,931	24%	21%

Ongoing Operations 01/01/2023 - 12/31/2023

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 28,737,583	$ 7,335,672	26%	21%

Ongoing Operations 01/01/2022 - 12/31/2022

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 30,047,244	$ 10,061,662	33%	21%

Ongoing Operations 01/01/2021 - 12/31/2021

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	$ 21,304,738	$ 6,050,261	28%	21%

MGM National Harbor – MBE Vendors – By Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Jurisdiction	African American	Asian American	Hispanic	Women	Total	Percentage
Prince George's County	22	2	5	5	34	52%
Out-of-State	2	2	1	9	14	21%
Anne Arundel County	3	1		2	6	9%
Montgomery County	1	1	1	2	5	8%
Howard County	1	1	1		3	5%
Baltimore City	1				1	2%
Baltimore County		1			1	2%
Charles County	1				1	2%
Dorchester County		1			1	2%
	31	9	8	18	66	100%

MGM National Harbor – MBE Vendors – By Service & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Services	MBE Vendors	Percentage
Drywall and Insulation Contractors	1	29%
Fresh Fruit and Vegetable Merchant Wholesalers	1	9%
Other Building Finishing Contractors (SPECIFICALLY: OFFICE FURNITURE & MODULAR SYSTEMS INSTALLER)	1	7%
Industrial and Personal Service Paper Merchant Wholesalers (TOILET PAPER & PAPER TOWELS, ETC)	1	6%
Electrical Contractors and Other Wiring Installation Contractors	4	6%
Facilities Support Services	1	5%
Commercial and Institutional Building Construction	2	4%
All Other Miscellaneous Manufacturing	1	4%
Security Systems Services (except Locksmiths)	1	3%
Drycleaning and Laundry Services (except Coin-Operated)	2	3%
Other Grocery and Related Products Merchant Wholesalers	1	3%
Limousine Service	2	3%
Administrative Management and General Management Consulting Services	2	2%
Other Electronic Parts and Equipment Merchant Wholesalers	1	2%
Marketing Consulting Services	1	2%
Wholesale Trade Agents and Brokers	1	1%
Stationery and Office Supplies Merchant Wholesalers	1	1%
All Other Miscellaneous Ambulatory Health Care Services	1	1%
Support Activities for Printing	1	1%
All Other Specialty Trade Contractors	3	1%
Landscaping Services	1	1%
All Other Miscellaneous Retailers	1	1%
Parking Lots and Garages	1	1%
Floor Covering Retailers	1	1%
Total	**33**	**95%**

MGM National Harbor – MBE Vendors – By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Jurisdiction/Services	MBE Classification	MBE Vendors	Percentage
Anne Arundel County			
Cleaning Service	Asian American	1	0.4%
Fencing Solutions Provider	African American	1	0.02%
Printing services	African American	1	0.04%
Provide Computer support and services	African American	1	0.01%
Event production services	Women	1	4.2%
Provide Drug Testing Services	Women	1	0.01%
	Anne Arundel County	6	5%
Baltimore City			
Printer repair service	*African American*	*1*	1%
	Baltimore City	1	1%

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Baltimore County			
HVAC, Plumbing, Electrical services	Asian American	1	1%
	Baltimore County	1	1%
Charles County			
Consulting for Human Resource Needs	*African American*	*1*	0.05%
	Charles County	1	0.05%
Dorchester County			
Electrical	*Asian American*	*1*	0.03%
	Dorchester County	1	0.03%
Howard County			
Wholesale grocery distribution	Asian American	1	2.9%
Office furniture	African American	1	6.5%
Flooring contractor	Hispanic American	1	0.10%
	Howard County	3	9%
Montgomery County			
Design and production agency	Asian American	1	0.29%
Supplier Diversity Consulting Services	African American	1	2.16%
Drywall Contractor	Hispanic American	1	29.47%
Transportation	Women	1	1.48%
Interior Design	Women	1	0.02%
	Montgomery County	5	33%

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Prince George's County			
Dry Cleaners	Asian American	1	0.3%
Disposable products for food services	Asian American	1	1.2%
Furniture, Fixtures & Equipment, Design, Signage	African American	1	0.01%
Water services	African American	1	0.005%
Interior Designer	African American	1	0.6%
Architectural Firm	African American	1	0.0%
Electrical contractor	African American	1	0.0%
Laundry service	African American	1	2.6%
Electrical Contractors and Other Wiring Installation Contractors	African American	1	0.0%
Staffing	African American	1	0.1%
Cleaning Services	African American	1	5.2%
Food Services	African American	1	0.1%
Distributor	African American	1	6.0%
Janitorial Services	African American	1	0.0%
Janitorial Services	African American	1	0.1%
Transportation	African American	1	1.1%
Legal services	African American	1	0.2%
Vehicle/auto detailing and car washing	African American	1	0.5%
Fuel Services	African American	1	0.2%
Cleaning services	African American	1	0.0%
Security services	African American	1	3.2%
Sewer and drain cleaning services	African American	1	0.1%
Janitorial cleaning supplies and equipment	African American	1	0.2%
Promotional items	African American	1	0.4%

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Bakery	Hispanic American	1	0.0%
Network Cable Installation	Hispanic American	1	4.8%
Automobile Service/Snow Ice Removal	Hispanic American	1	0.1%
Cleaning services	Hispanic American	1	0.4%
Reupholstery and Furniture Repair	Hispanic American	1	0.5%
Health Care Services	Women	1	1.0%
Floral landscaping	Women	1	0.6%
Printing and finishing services	Women	1	0.9%
Tile and Terrazzo Contractors	Women	1	0.4%
Wine distributor	Women	1	0.3%
	Prince George's County	34	31%
Out-Of-State			
Hotel room accessories	Asian-Pacific American	1	0.10%
Asian food products	Asian-Pacific American	1	8.83%
Mechanical and electrical products	African American	1	1.86%
Parking Lots and Garages	African American	1	0.59%
Hospitality products	Hispanic American	1	0.19%
Merchandise and gift cards	Women	1	0.60%
pool cleaning, maintenance and lifeguard services	Women	1	0.12%
Solar installer	Women	1	0.22%
Construction management services	Women	1	4.32%
Repairs & Maintenance	Women	1	0.51%
Promotional Products	Women	2	2.10%
Industrial products	Women	1	0.03%
Chemicals & cleaning products	Women	1	0.01%
	Out-Of-State	14	19%
	Totlal	66	100%

Outreach Programs

Doing Business with Maryland Casinos

This outreach program is an opportunity for small, minority, women and veteran owned businesses to learn about the procurement process and services directly from the casinos. This event is held at each casino, and OSBA partners with local chambers and organizations to involve the local business community where the casino is located.

Ready, Set, GROW!

This program series connects vendors with buyers from several state agencies. Each agency will share what they are looking to buy currently, what is in their pipeline, and how to connect with them directly. Participants will gain insights on how our small, minority, women, and veteran procurement programs work and learn strategies for mining public data to help with their business development efforts. In addition, the casino that host the event will participate with other state agencies to connect with small, minority, women and veteran businesses.

Outreach Events for 2026

Doing Business with Maryland Casinos

- **MGM National Harbor – April 16, 2026**

Ready, Set, GROW!

- **MGM National Harbor – June 2, 2026 (tentative)**
- **Rocky Gap Casino – September 10, 2026**

Gerald Stinnett
MBE Compliance Manager - VLT Operations
gerald.stinnett@maryland.gov

Maryland
DEPARTMENT OF SOCIAL AND ECONOMIC MOBILITY
OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS