

Maryland Lottery and Gaming Control Agency

Wes Moore, Governor — John Martin, Director



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TO: Maryland Lottery and Gaming Control Commission
John Martin, Director
Craig Lindsey, Deputy Director & COO

FROM: Solomon Ramsey, Managing Director of Administration

DATE: August 11, 2026

SUBJECT: Report for the August 2026 Commission Meeting

A. RETAILER LICENSING COMPLIANCE & ENFORCEMENT

The following table presents retailer and terminal counts according to the Lottery's Retailer Administration database.

Total Retailers			
Date	Count	Date	Count
Current			
7/31/25	4,288	7/31/26	4,220
Quarterly Comparisons			
3/31/25	4,309	3/31/26	4,246
06/30/24	4,316	06/30/25	4,275
09/30/24	4,313	09/30/25	4,281
12/31/24	4,307	12/31/25	4,259

Total Retailer Terminals			
Date	Count	Date	Count
Current			
7/31/25	7,161	7/31/26	7,137
Quarterly Comparisons			
3/31/25	7,169	2/28/26	7,172
06/30/24	7,059	06/30/25	7,128
09/30/24	7,150	09/30/25	7,163
12/31/24	7,148	12/31/25	7,130

XCAP Retailers (1)			
Date	Count	Date	Count
Current			
7/31/25	463	7/31/26	462
Quarterly Comparisons			
3/31/25	457	3/31/26	466
06/30/24	451	06/30/25	461
09/30/24	450	09/30/25	462
12/31/24	449	12/31/25	467

- (1) Expanded Cashing Authority Program (XCAP) locations are authorized to cash prizes of up to \$5,000. W2Gs for these winners are subsequently printed and mailed by CRC staff.

B. CONTRACT MANAGEMENT

There are 2,002 full-service (PHD and PHDL) and 243 draw game-only (PEX) self-service terminals installed as of July 31, 2026.

There were 2 debit readers deployed in July, bringing the current total to 1133 installed.

Five new instant games launched July 17th (\$2, \$5 (2 games), \$10 and \$20 price points).

Four new Fast Play games launched July 6th (\$2, \$5, \$10, \$20 price points).

C. FACILITIES

- **Human Resources & Warehouse Expansion:** The new HR office and warehouse space are nearing completion. Once these areas are finished and occupied, work will begin on renovating the current HR space as part of the next phase of the build-out.
- **Parcel Tracking System:** Facilities recently met with Finance and IT to discuss the feasibility of acquiring a Parcel Tracker system.
- **Annual Inventory:** We are in the final stages of the annual inventory. The remaining areas to be completed include the Executive Suite, IT closet, warehouse, and Sales. We expect to complete these inventories by Mid-September.
- **Fleet Operations:** Fleet is currently evaluating several state vehicles for replacement based on age and mileage requirements. These replacements are part of our ongoing fleet lifecycle management plan to ensure the agency maintains a safe, reliable, and efficient vehicle fleet.

D. WAREHOUSE

The Instant Ticket Warehouse is tasked with efficiently packing all of the instant tickets shipped to lottery retailers. Orders are initiated through the Tel-Sell operation, managed by our lottery central system vendor. Once an order is placed, it is sent directly to the warehouse for fulfillment. In conjunction with the launch of new instant games, most retailers receive an initial allocation to ensure that tickets are readily available throughout the state. Fulfilled orders are dispatched via UPS and Falcon Express, ensuring next-day delivery to retailer locations. Beyond filling orders, the warehouse also monitors both carriers to ensure accurate billing and timely delivery, maintaining a high standard of service for our lottery retailers.

Warehouse Orders – June 2026			
# of Orders	# of Packs	YTD Orders	YTD Packs
17,300	180,543	228,733	2,317,998

Warehouse Orders – July 2026			
# of Orders	# of Packs	YTD Orders	YTD Packs
18,591	192,730	247,324	2,510,728