



Maryland Lottery and Gaming Control Agency (MLGCA)
Regulatory Licensing and Background Investigations Division
1800 Washington Boulevard, Suite 330 Baltimore, Maryland 21230 (410) 230-8918

GAMING-RELATED DETERMINATIONS and SPORTS WAGERING-RELATED DETERMINATIONS

Companies seeking authorization to conduct business in Maryland must submit a written request that includes detailed information relating to the 8 topics listed below. The Maryland Lottery and Gaming Control Agency (MLGCA) will determine, based on the responses provided, whether the company will be required to apply for a:

- Gaming Manufacturer license at the Tier 1 or Tier 2 level;
- Gaming Contractor license at the Tier 1 or Tier 2 level;
- Sports Wagering Contractor license at the Tier 1 or Tier 2 level;
- Mobile Sports Wagering license (not currently available); or
- Apply for approval from the Commission as a Non-Gaming and Non-Sports Wagering Related Vendor.

The written requests must be submitted electronically to the **MLGCA Regulatory Licensing and Background Investigations Division** at gaming.services@maryland.gov, and must include all of the following:

1. **Contract information**: Prospective manufacturers, contractors and vendors must furnish confirmation that the applicant has entered into an agreement with at least one Maryland gaming facility (casino) or Maryland sports wagering operation. If no formal agreement exists, do not proceed.
2. **Products, goods and services**: Submit a complete description of the specific products and/or services that will be provided.
 - The description must include explanations of the product's connection to, or operation of, any gaming or sports wagering system or platform and its ability to affect the outcome of game play or the outcome of sports wagering. The applicant **must** define the existence or absence of any such connection or operation.
 - If an applicant claims that the goods or services do not have the ability to affect game play or sports wagering, explicitly describe the means/ methods/ technology/ system that prevents/ blocks/ separates the goods or services from affecting game play or sports wagering.
 - Clearly define any acronyms or trade jargon, and explain their roles in the goods or services.
3. **Personnel**: Describe employee's positions, functions and work locations as they relate to the provision of goods and services, including installation or maintenance of a product. Explain whether representatives of the applicant will work remotely or be on-site in Maryland.
4. **Commencement**: Disclose the anticipated date the products and/or services will be provided.
5. **Organizational charts and lists**: Provide company structure and ownership charts that define parent and subsidiary entities. Submit a list of any Principal Entities or Institutional Investors as defined by Maryland law.
6. **Principal Employees**: List all Principal Employees, as defined by Maryland law.
7. **Point of contact**: Identify the individual with whom the MLGCA will correspond. The individual will be responsible for furnishing any additional documentation or information, and will receive MLGCA's decision(s).
8. **Maryland SDAT registration**: Provide proof of Maryland State Department of Assessments and Taxation (Maryland SDAT) registration (**not** a Comptroller's Good Standing Certificate). If registered, a *.pdf* of the 'General Information' page from <https://egov.maryland.gov/BusinessExpress/EntitySearch> is sufficient. The \$20 certificate from Maryland SDAT (>>Order Certificate of Status) **is not needed**. If unregistered, initiate the process via <https://businessexpress.maryland.gov/>, and explain the status.

NOTE: All information submitted is subject to verification. Incomplete or misleading responses may delay the determination or disqualify the applicant.