

# Maryland Lottery and Gaming Control Agency



Wes Moore, Governor — John Martin, Director

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**TO:** Maryland Lottery and Gaming Control Commission  
John Martin, Director  
Craig Lindsey, Deputy Director & COO

**FROM:** Solomon Ramsey, Managing Director of Administration

**DATE:** April 9, 2026

**SUBJECT:** Report for the April 2026 Commission Meeting

## A. RETAILER ADMINISTRATION

The following table presents retailer and terminal counts according to the Lottery's Retailer Administration database.

Total Retailers			
Date	Count	Date	Count
<b>Current</b>			
3/31/25	4,309	3/31/26	4,246
<b>Quarterly Comparisons</b>			
3/31/25	4,309	3/31/26	4,246
06/30/24	4,316	06/30/25	4,275
09/30/24	4,313	09/30/25	4,281
12/31/24	4,307	12/31/25	4,259

Total Retailer Terminals			
Date	Count	Date	Count
<b>Current</b>			
3/31/25	7,169	2/28/26	7,172
<b>Quarterly Comparisons</b>			
3/31/25	7,169	2/28/26	7,172
06/30/24	7,059	06/30/25	7,128
09/30/24	7,150	09/30/25	7,163
12/31/24	7,148	12/31/25	7,130

XCAP Retailers (1)			
Date	Count	Date	Count
<b>Current</b>			
3/31/25	457	3/31/26	466
<b>Quarterly Comparisons</b>			
3/31/25	457	3/31/26	466
06/30/24	451	06/30/25	461
09/30/24	450	09/30/25	462
12/31/24	449	12/31/25	467

- (1) Expanded Cashing Authority Program (XCAP) locations are authorized to cash prizes of up to \$5,000. W2Gs for these winners are subsequently printed and mailed by CRC staff.

## B. CONTRACT MANAGEMENT

- There are 2,010 full-service (PHD and PHDL) and 241 draw game-only (PEX) self-service terminals installed as of March 31, 2026.
- There were 480 debit readers deployed in March, bringing the current total to 701 installed.
- Four new instant games launched March 20th (\$2, \$5, and two \$10 price points).
- Two Fast Play games launched March 2nd (\$2, \$5 price points).
- Monthly Disaster Recovery test completed on March 10<sup>th</sup>.

### **C. FACILITIES**

- Fleet will have a new email address for all fleet-related issues or correspondence: [fleet.correspondence@maryland.gov](mailto:fleet.correspondence@maryland.gov). This will go live in a few weeks.
- We will be starting the FY26 annual inventory audit on Friday, April 10, 2026.
- Both vans have arrived; we are currently waiting for the registration and license plates to come in.
- We spoke with DGS on April 1, 2026. They confirmed receipt of our EPDs. There are still a few hundred ahead of ours in the queue, but they are actively working through them.
- DGS also advised that we need to update our Property Officer signature cards due to Jim’s departure.
- The vacant position in Facilities (Administrative Officer 1 – Admin Office) has been posted and will be closing on April 10, 2026.
- We are currently waiting on a delivery date for the new copiers and will assist IT and Procurement with installation once they arrive.
- We continue to work with building management to resolve the current issues we are experiencing.
- Facilities continues to identify and implement automation opportunities to streamline operations and improve efficiency.

### **D. WAREHOUSE**

The Instant Ticket Warehouse is tasked with efficiently packing all of the instant tickets shipped to lottery retailers. Orders are initiated through the Tel-Sell operation, managed by our lottery central system vendor. Once an order is placed, it is sent directly to the warehouse for fulfillment. In conjunction with the launch of new instant games, most retailers receive an initial allocation to ensure that tickets are readily available throughout the state. Fulfilled orders are dispatched via UPS and Falcon Express, ensuring next-day delivery to retailer locations. Beyond filling orders, the warehouse also monitors both carriers to ensure accurate billing and timely delivery, maintaining a high standard of service for our lottery retailers.

<b>Warehouse Orders – March 2026</b>			
<b># of Orders</b>	<b># of Packs</b>	<b>YTD Orders</b>	<b>YTD Packs</b>
18,016	204,067	173,727	1,720,911